



GREEK ORTHODOX ARCHDIOCESE of AMERICA
DIRECT ARCHDIOCESAN DISTRICT



Igniting the Flame

A Culture of True Orthodox Christian Stewardship and Generosity

(Part 1)

**“For everyone to whom much is given, from him much will be required.”
Luke 12:48**

Bill Marianes

Bill@stewardshipcalling.com



**Stewardship
Calling**

Helping people and parishes discover and live their stewardship callings so that they may have a good account before the awesome judgment seat of Christ

www.stewardshipcalling.com



**ORTHODOX
MINISTRY
SERVICES**

Helping transform and improve Orthodox Church parishes, organizations, and ministries in order to strengthen the Body of Christ.

www.orthodoxministry.org/

TODAY, is the day we...



...and do something
“they” said could
not be done!



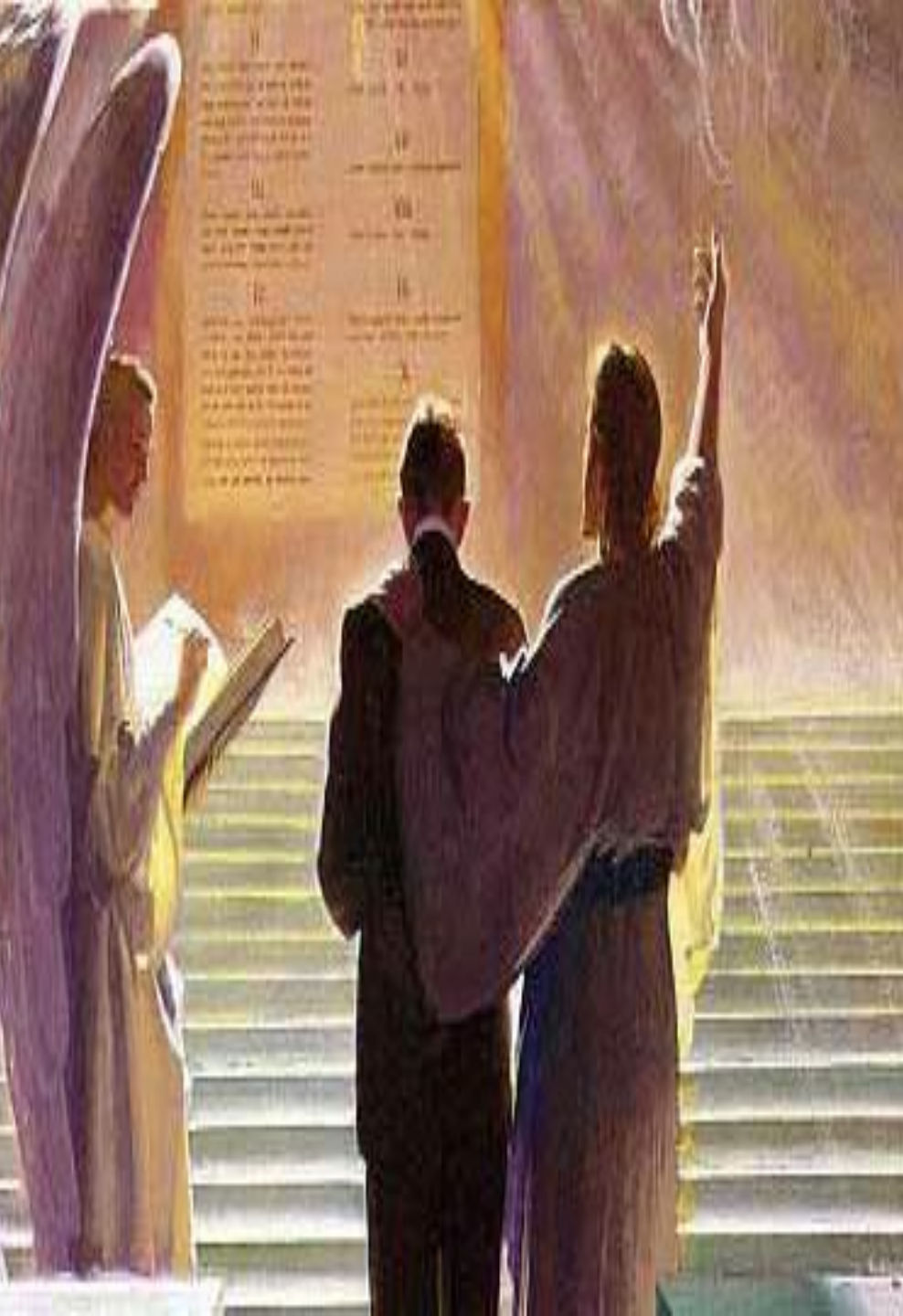
Because...



**Every great achievement was
once considered impossible.**

WHY Are You Here ?





**“That the end of
our lives may be
Christian, without
pain, blameless
and peaceful,
and for a
GOOD ACCOUNT
BEFORE THE
AWESOME
JUDGMENT SEAT
OF CHRIST”**

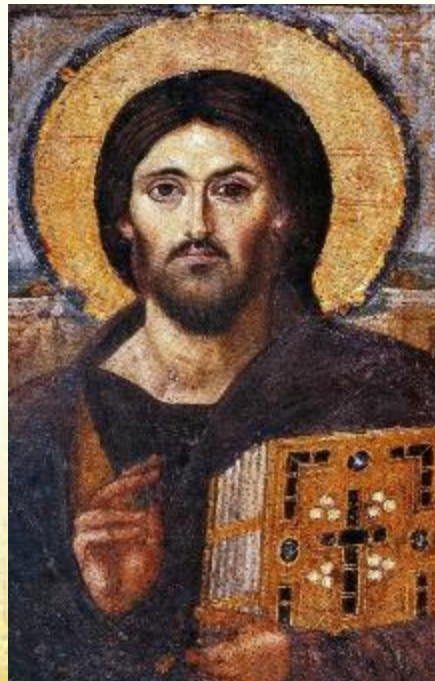
**2 Corinthians 5:10
Orthodox Divine Liturgy**



Christ's Possible Question To You



“What did You do with MY Church under Your watch given all of the gifts I gave You?”



You can download this presentation at:
www.stewardshipcalling.com

Stewardship Calling
What are you doing with all of the gifts God has given you?

WHY ARE YOU HERE? EFFECTIVE CHURCH MODEL **STEWARDSHIP** STRATEGIC PLANNING INTERNET RADIO / PODCASTS

KEYNOTES & LEADERSHIP BLOG RESOURCES STEWARDSHIP TRAINING VIDEOS PERSONAL HAGIA SOPHIA

DIRECT ARCHDIOCESAN DISTRICT & METROPOLIS OF NEW JERSEY - IGNITING THE FLAME OF TRUE ORTHODOX CHRISTIAN STEWARDSHIP

Direct Archdiocesan District & Metropolis of New Jersey - Igniting The Flame Of True Orthodox Christian Stewardship

With the blessings of Archbishop Elpidophoros, Archbishop of America, I am honored to be the presentation of the Igniting The Flame of True Orthodox Christian Stewardship Program for the Direct Archdiocese of New Jersey. We will discuss the 15 proven best practices for Stewardship.

Here is the agenda of the 6 sessions:

Stewardship Calling Igniting True Stewardship Best Practices

Session 1 - December 8, 2020 <ol style="list-style-type: none">1. Facts & Figures Of What Is Happening In Our Churches2. Covid / Crisis Strategies3. Questions & Answers	Session 2 - January 12, 2021 <ol style="list-style-type: none">1. Science Of Stewardship2. A Culture Of True Stewardship3. Leadership Alignment4. Questions & Answers
Session 3 - January 26, 2021 <ol style="list-style-type: none">1. The Move From "Dues" To Percentage Giving & Tithing2. Increasing Engagement3. The Personal Touch4. Questions & Answers	Session 4 - February 9, 2021 <ol style="list-style-type: none">1. Welcoming2. Thanking3. Small Groups4. Questions & Answers
Session 5 - February 23, 2021 <ol style="list-style-type: none">1. Youth Stewardship2. Effective Messaging3. Questions & Answers	Session 6 - March 9, 2021 <ol style="list-style-type: none">1. Campaigns - Stewardship, Capital & Planned Giving2. Transparency & Accountability3. Stewardship Team4. Questions & Answers

Send questions to: Bill@stewardshipcalling.com
www.stewardshipcalling.com

Under the Stewardship Tab go to the Direct Archdiocesan District & Metropolis of New Jersey - Igniting the Flame of True Orthodox Christian Stewardship page at <https://stewardshipcalling.com/direct-archdiocese-district-metropolis-of-new-jersey-igniting-the-flame-of-true-orthodox-christian-stewardship/>

Send questions to: Bill@stewardshipcalling.com



A journey ...

...of over 325,000+ miles over 13+ years

*...presenting to over 500+ Parishes of
all major Orthodox Christian
jurisdictions (plus other faiths)*

*...completing a financial stewardship
analysis for over 250+ Parishes*

Stewardship Calling Proven Strategic Planning Process

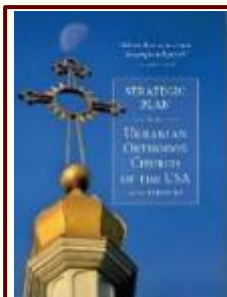
I have been blessed to use the Stewardship Calling process to complete Strategic Plans that now cover over 26% of U.S. Orthodox Christians



GOA Metropolitan of San Francisco (7 Western States)



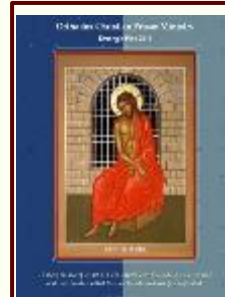
GOA Metropolitan of Atlanta (8 SE States)



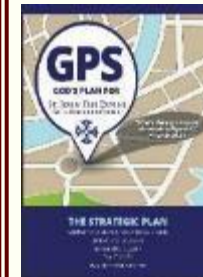
Ukrainian Orthodox Church of the USA (entire USA)



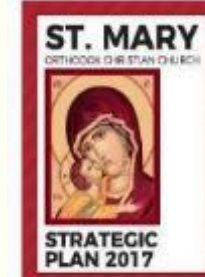
GOA Metropolitan of Chicago (6 MW States)



Orthodox Christian Prison Ministry OCPM



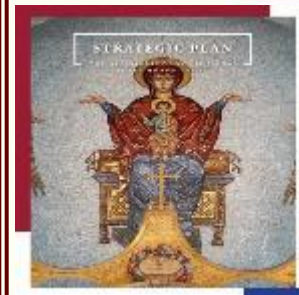
St John The Divine (Jacksonville FL);



St Mary (Wichita, KS);



St John The Baptist (Beaverton, OR);



Annunciation (Atlanta, GA);



St Nicholas (Ann Arbor, MI)

Parishes

In Progress: 1. St. Mark/St. Mary & Philopater Coptic (Troy); 2. OCA Diocese of New England; 3. Christ the Savior OCA (Harrisburg); 4. St. Nicholas Antiochian (Grand Rapids); 5. OCA Diocese of Midwest; 6. St. Katherine (Naples) + several others just starting



Stewardship Calling Effective Church Model

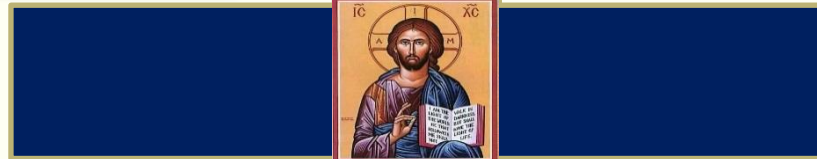


Institutional



Effective
Worship
Experience

Consensus
Vision and
Strategic Plan



Engaged
Disciples

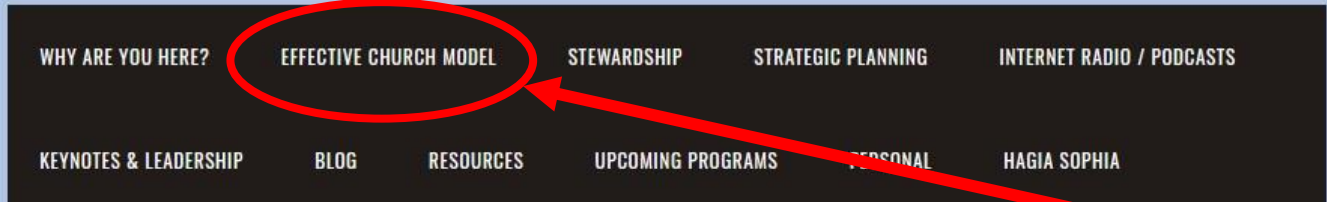
Culture of True
Stewardship

Individual

Stewardship Calling

What are you doing with all of the gifts God has given you?

www.stewardshipcalling.com



Effective Church Model tab (with detailed presentations covering 3 of the 4 dimensions of an Effective Church)



Effective Church Model



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Bill@stewardshipcalling.com



Stewardship Calling Effective Church Model



Institutional

Effective
Worship
Experience

Worship

Vision

Consensus
Vision and
Strategic Plan



Engaged
Disciples

Disciples

Stewardship

Culture of True
Stewardship

Individual



Stewardship Calling 15 Culture of True Stewardship Practices



- 1. Stewardship & Generosity**
- 2. Leadership Alignment**
- 3. Tithing**
- 4. Time First**
- 5. It's personal**
- 6. Engagement**
- 7. Welcoming**

- 8. Thanking**
- 9. Youth**
- 10. Messaging**
- 11. Campaigns**
- 12. Estate Giving**
- 13. Transparency & Accountability**
- 14. Small Groups**
- 15. Team**



Stewardship Calling Culture of True Stewardship Best Practices



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www.stewardshipcalling.com



Key Message



**You will not have the most healthy
and effective Parish until you:**

**Create a culture of true
stewardship and generosity**





Stewardship Calling Culture of True Stewardship Best Practices



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We are living in exponential times...

... the speed of change is
unimaginable and accelerating

'The following is based on the pioneering YouTube video "Did You Know?" (with certain updated statistics).

Did You Know? is licensed by Karl Fisch, Scott McLeod, and XPLANE under a Creative Commons Attribution Non-Commercial Share-Alike license. You are free to copy, distribute, remix and transmit the presentation as long as you give proper attribution to the original creators and share the resulting work under the same license. You may not use Did You Know? for commercial purposes without permission from the creators. (Selected statistics have been updated, as much as reasonably possible, from available sources.)

Years it took to reach 50 million users:

Telephone - 75 years



Radio - 38 years



TV - 13 years



Internet - 4 years



Google Plus - 88 days



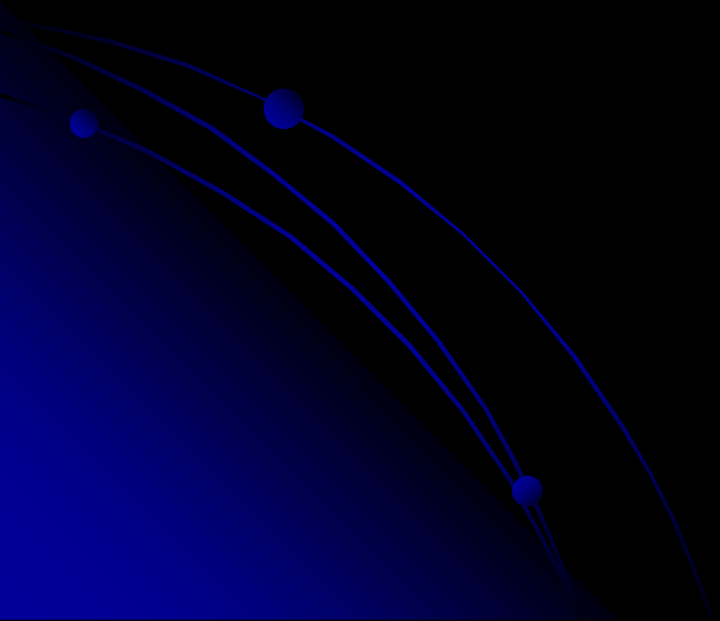
Angry Birds - 35 days



Pokémon GO - 19 days



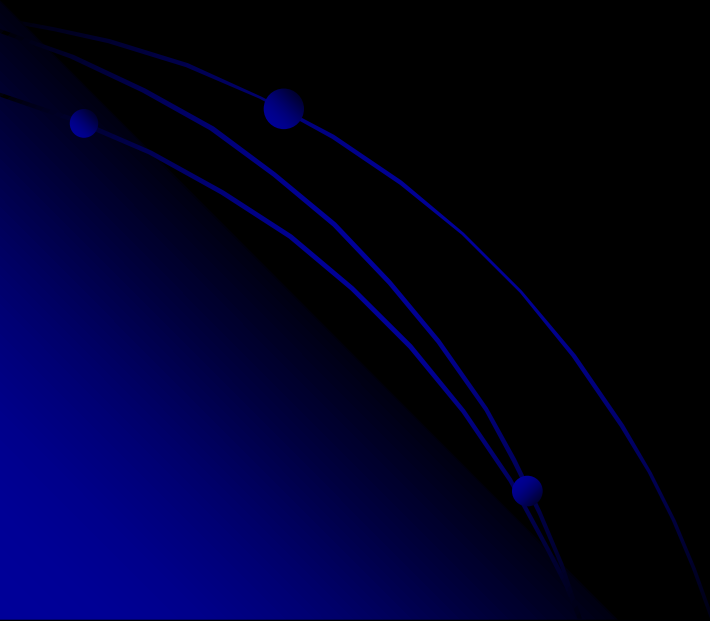
We are living in exponential times...



1 hour of video is uploaded to



every second



If Facebook's over 2.41 Billion active monthly users were a country...



...it would be the largest country in the world...

... larger than China and India, and 7.3 times bigger than the U.S.

~ 97% of American adults text.



~ Text messages have a 98% open rate versus only 20% for email.

~ 95% of all text messages are read in under 3 minutes.

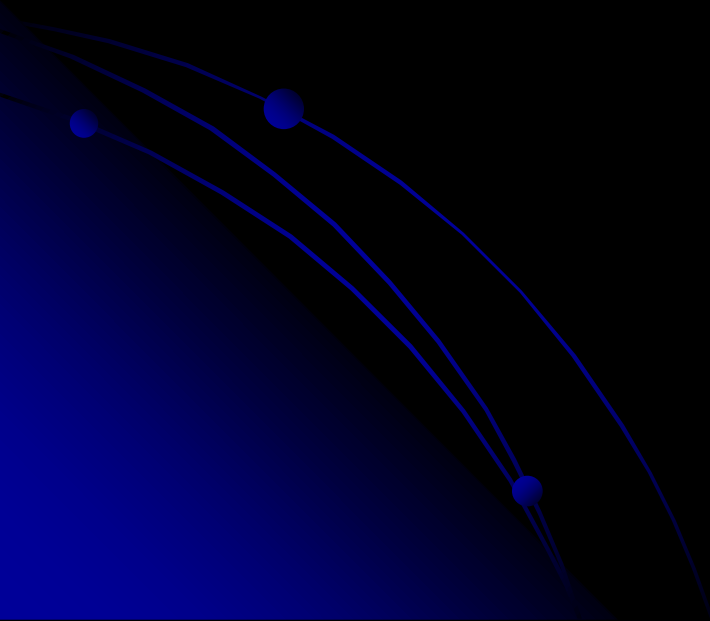


1 out of 8 couples married in
the U.S. in 2005 . . .
. . .met online

By 2013, 1 out of 3
couples in the U.S.
met online

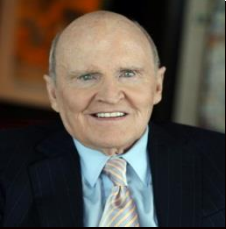
We are living in exponential times...

So what does all this mean for
your Parish and parishioners?



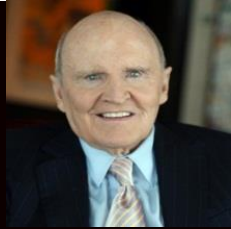


ARE YOU SERIOUS?



Jack Welch

Chairman & CEO - General Electric



“If the rate of change on the outside exceeds the rate of change on the inside, the end is near.”



“Change before you have to.”



**“Leaders of a Church
will either be risk
takers, caretakers or
undertakers.”**



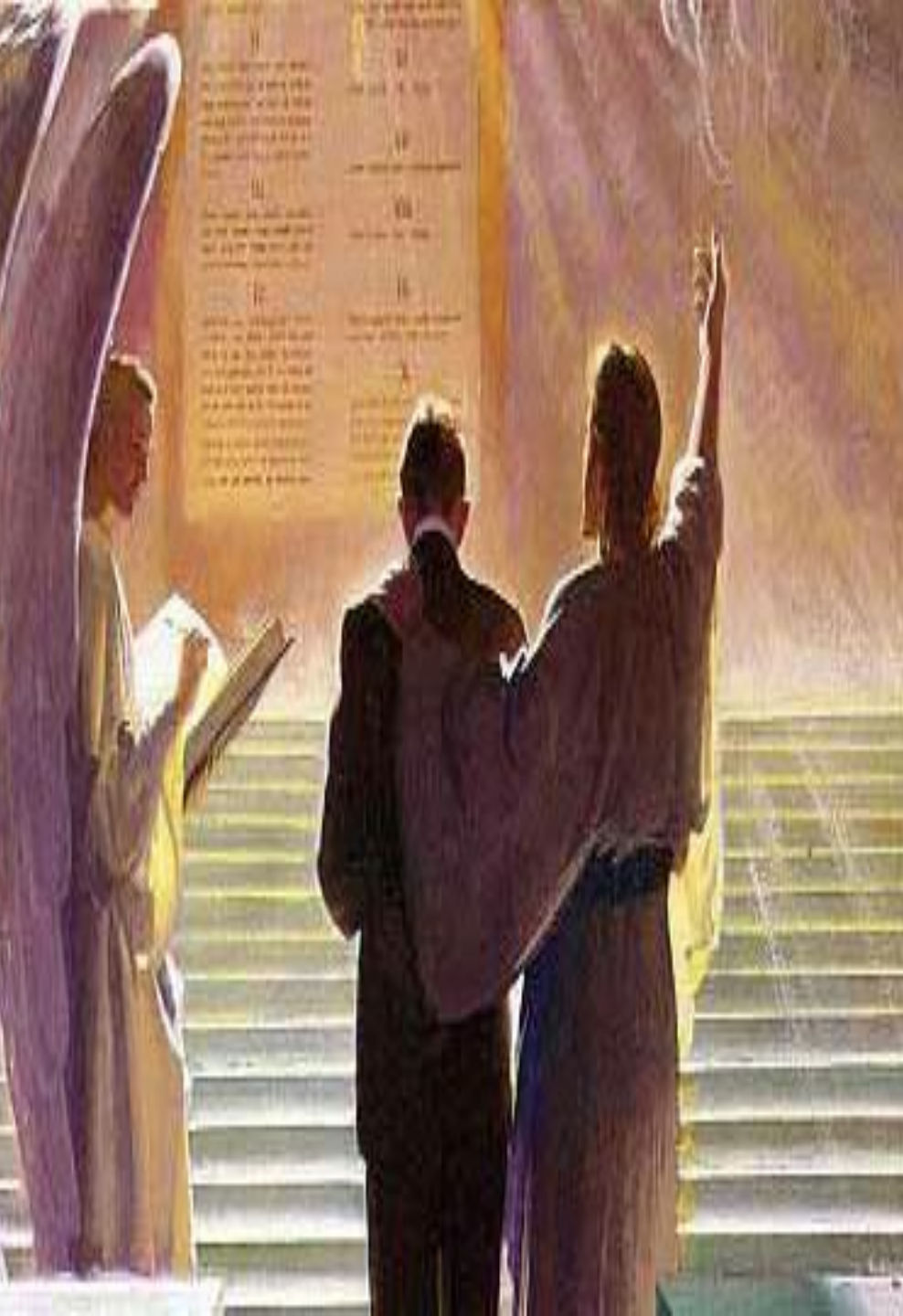
**Pastor Rick
Warren**

What Is The Biggest Challenge Facing Your Parishes and Metropolis?

$$\Delta S = S_f - S_i = \int \frac{dq_{rev}}{T}$$

$$\Delta S = \frac{q_{rev}}{T}$$

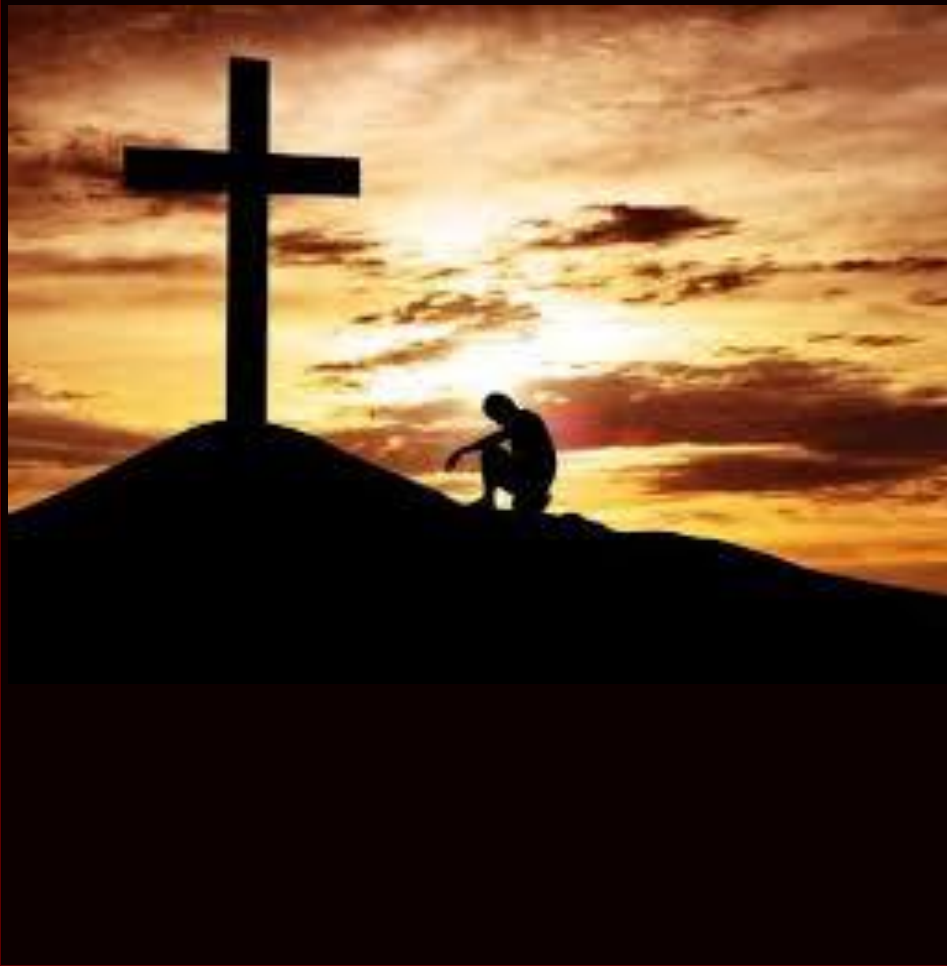
- **Entropy**
- **Everything in the universe eventually moves from order to disorder (*entropy* measures that change)**
- **If you don't make positive changes you will get negative changes**



**How are we doing
at preparing for
ourselves:**

**“A
GOOD ACCOUNT
BEFORE THE
AWESOME
JUDGMENT SEAT
OF CHRIST”**

How Are We Doing Spiritually?



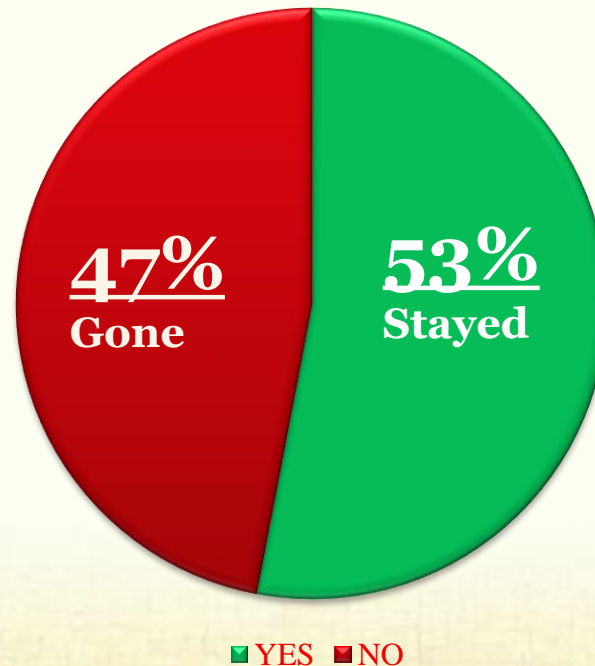


We Lost Our Adults



~ **47%** of adults who were raised in the Orthodox Church have left the Church¹

Cradle Orthodox Adults Who Are Still in the Church



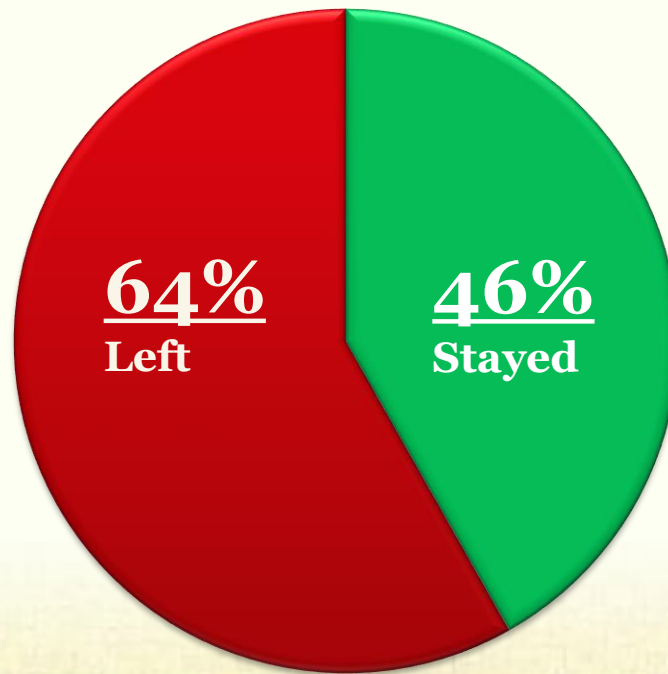
¹ 2015 U.S. Religious Landscape Study - Pew Research Center



We Can “Kiss Our Youth Goodbye”

~ **64%** of Christian youth leave the church
when they leave their family's homes¹

Youth Leaving the Church



■ Stayed ■ Left

¹ <https://www.barna.com/research/resilient-disciples/>

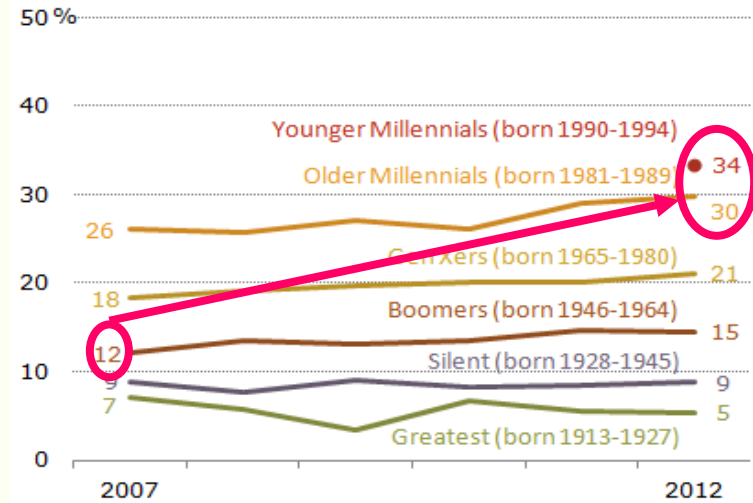


We Can “Kiss Our Youth Goodbye”

~ **34%** to **39%** of Millennials (aged 18-29) are **“NONES”** and now claim **NO religion** and have left (and repudiated) their childhood religion

Recent Trends in Affiliation, by Generation

% of each age cohort that is unaffiliated

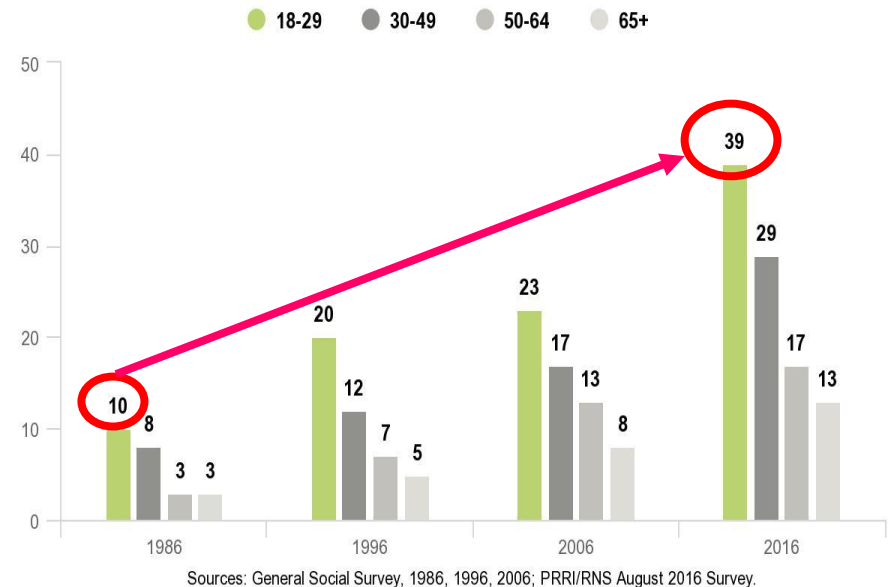


Source: Aggregated data from surveys conducted by the Pew Research Center for the People & the Press, 2007-2012.

PEW RESEARCH CENTER

More Young Adults are Unaffiliated than in the Past

Percent of each age group who are religiously unaffiliated, 1986-2016



Sources: General Social Survey, 1986, 1996, 2006; PRRI/RNS August 2016 Survey.

PRRI

Religion in the Millennial Generation (2010) and U.S. Religious Landscape Survey (2007), Pew Forum on Religion & Public Life of the Pew Research Center.

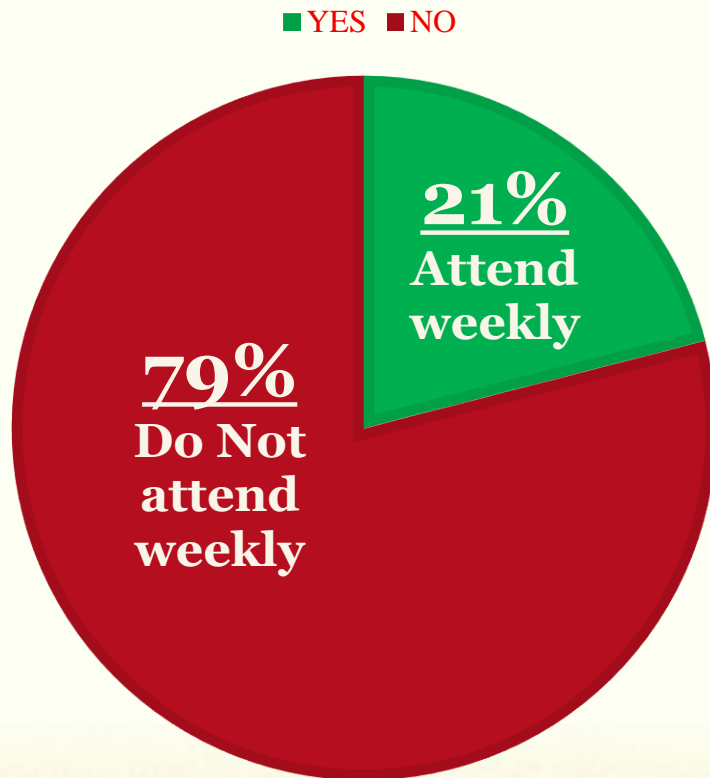
Public Religion Research Institute August 2016 Survey



Church Attendance Data



ATTEND CHURCH WEEKLY



~ PRE-COVID, only **21%** of all Greek Orthodox adherents attend church services regularly on a weekly basis.¹

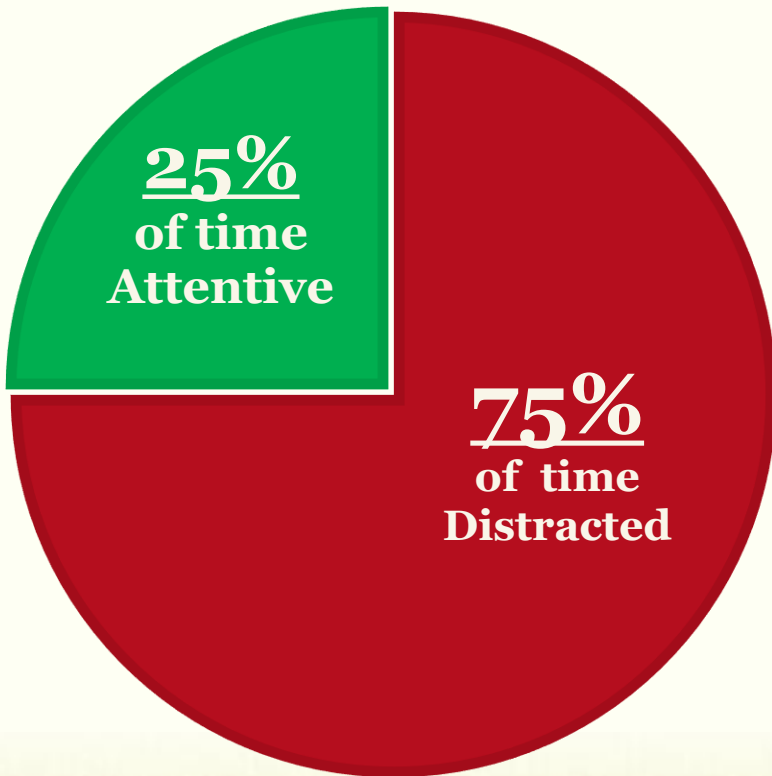
P.S. It averages:
22 % in Serbian parishes;
37% in Antiochian parishes;
40% in OCA parishes; and
48% in Carpatho Russian parishes

¹ Eight Facts about Church Attendance in US Orthodox Christian Churches (2010) Assembly of Canonical Orthodox Bishops of North and Central America.

Church Attentiveness Data

% OF TIME DISTRACTED

■ Distracted ■ Attentive



~ Our minds wander and we are distracted between 70% to 80% of the time during Orthodox church services (excluding the sermon/homily)¹

¹ Personal survey data acquired from interviews of hundreds of Orthodox Christians by Stewardship Calling



Does Where You Live Matter?

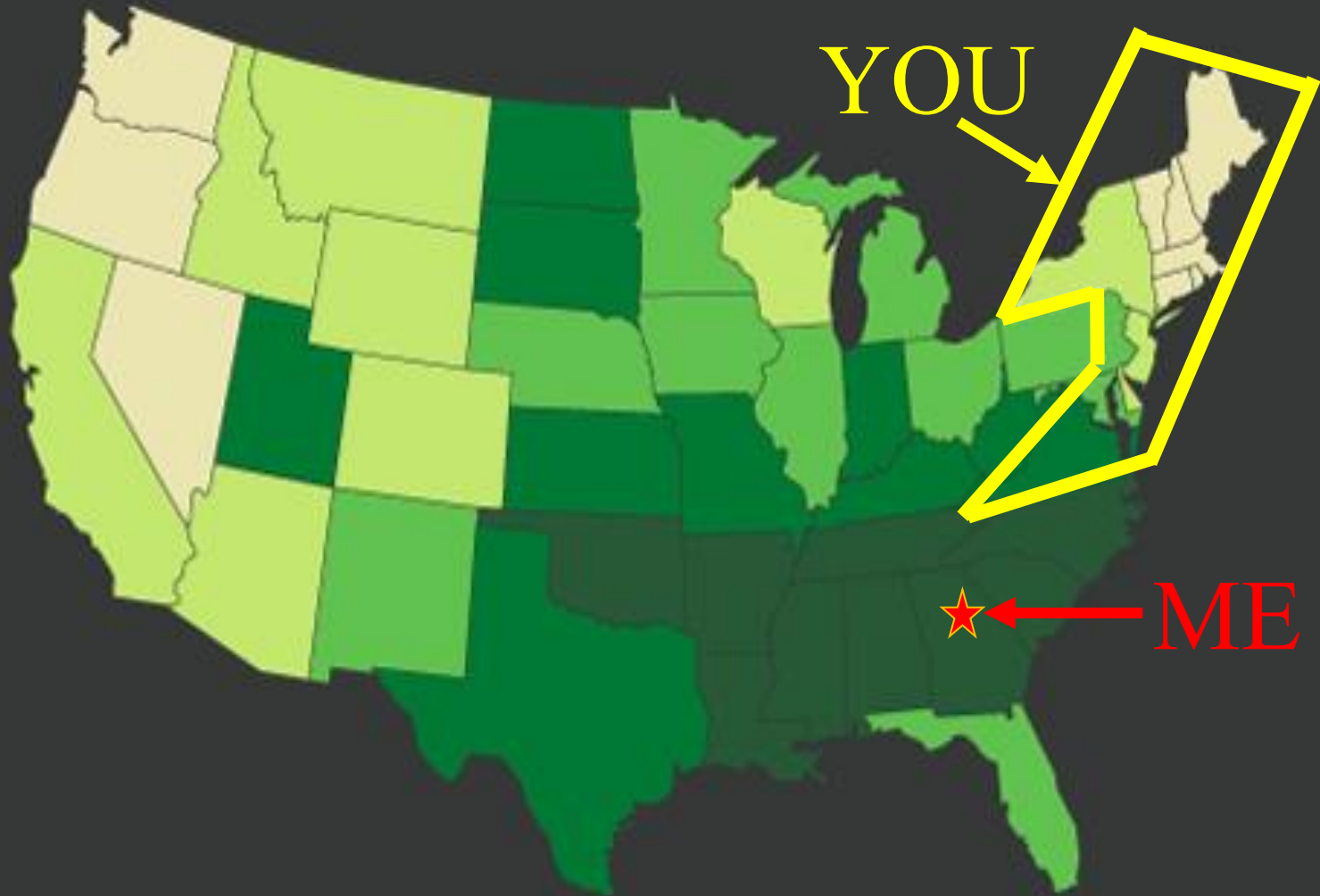


lighter = less religious

GALLUP POLL

State of the States
Importance of Religion

- Most Religious
- More Religious
- Average
- Less Religious
- Least Religious



How Are We Doing Financially?

GENEROSITY





The PRE-COVID Giving Facts¹



- ~ People are giving a lower % of income to churches in the 2000's than they did either during the Great Depression or the 1920's
- ~ 37% of church goers give **\$0** to their church
- ~ 17% of American families have reduced the amount that they give to their local church
- ~ 7% of church goers have dropped regular giving by 20% or more
- ~ Parish median proxy tithe analysis shows GOA stewards typically only give between **0.5%** to **0.8%** of their income to their churches (not 10%)²

¹ Christian Stewardship Association; Barna Research Group; Empty Tomb; Giving USA Foundation, <https://nonprofitssource.com/online-giving-statistics/church-giving/>, Stewardship Calling Financial Stewardship Analysis of over 250 parishes

² From Financial Stewardship Analysis of over 250 U.S. Orthodox Parishes conducted by Stewardship Calling ministry



The PRE-COVID Giving Facts¹



U.S. Orthodox Christians are in the:

(a) top quartile in annual income

(b) bottom quartile in giving to their churches in their annual stewardship

¹ Pew Forum income data compared against Financial Stewardship Analysis of over 250 U.S. Orthodox Parishes conducted by Stewardship Calling ministry



Stewardship
Calling

Financial Stewardship Analysis for Churches



A Free Service Available to Your Parish to Learn:

1. what's really happening from a financial stewardship perspective
2. the 8 KPI (Key Performance Indicator) metrics you need to analyze every month/quarter/year
3. how you're doing compared to over 250 other Orthodox parishes and other Christian churches
4. your biggest financial stewardship challenges that need to be addressed
5. your multi-year trends

email: Bill@stewardshipcalling.com or check out:
<https://stewardshipcalling.com/financial-stewardship-analysis-fsa-for-churches/>

Stewardship Calling

What are you doing with all of the gifts God has given you?

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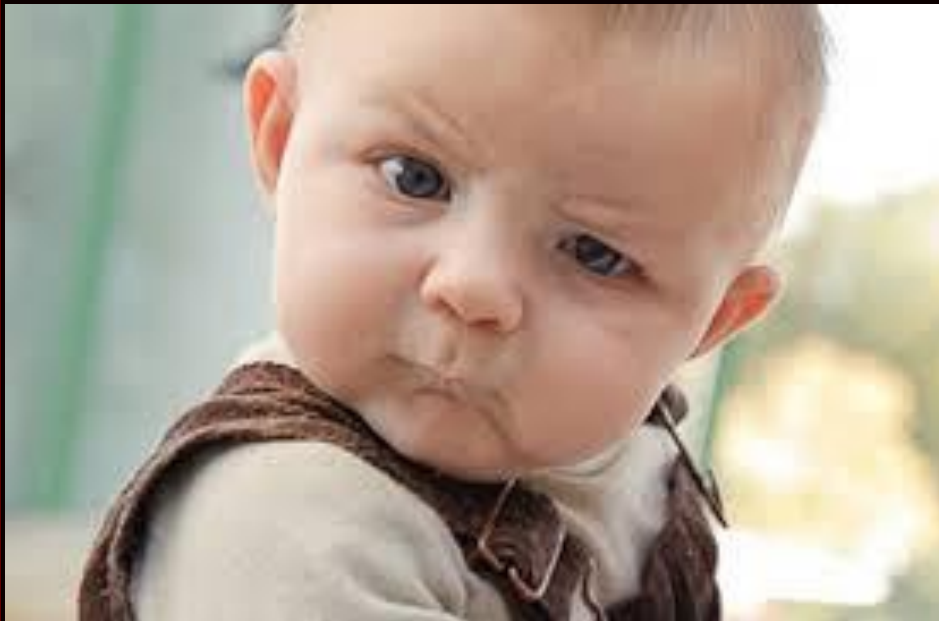
The screenshot shows the website's navigation menu with the following items: WHY ARE YOU HERE?, EFFECTIVE CHURCH MODEL, **STEWARDSHIP**, STRATEGIC PLANNING, INTERNET RADIO / PODCASTS, KEYNOTES & LEADERSHIP, BLOG, RESOURCES, STEWARDSHIP TRAINING VIDEOS, PERSONAL, and HAGIA SOPHIA. The 'STEWARDSHIP' tab is circled in red. A dropdown menu is open under 'STEWARDSHIP', listing: DIRECT ARCHDIOCESAN DISTRICT & METROPOLIS OF NEW JERSEY – IGNITING THE FLAME OF TRUE ORTHODOX CHRISTIAN STEWARDSHIP, METROPOLIS OF SAN FRANCISCO – IGNITING THE FLAME OF TRUE CHRISTIAN STEWARDSHIP PROGRAM, **FINANCIAL STEWARDSHIP ANALYSIS (FSA) FOR CHURCHES** (circled in red), 2020 GOA CLERGY LAITY STEWARDSHIP & COVID-19, STEWARDSHIP SHORT VIDEOS, and STEWARDSHIP TRAINING MATERIALS. The main content area features a 'Stewardship Calling' logo and a section titled 'Financial Stewardship Analysis (FSA) for Churches ("FSA")'. The text in this section discusses the importance of financial stewardship and provides a link to the FSA analysis page.

Stewardship Tab and the Financial Stewardship Analysis drop down:

<https://stewardshipcalling.com/financial-stewardship-analysis-fsa-for-churches/>

If you are interested in a Financial Stewardship Analysis for your parish, please email: Bill@stewardshipcalling.com

How Are We Doing Numerically?

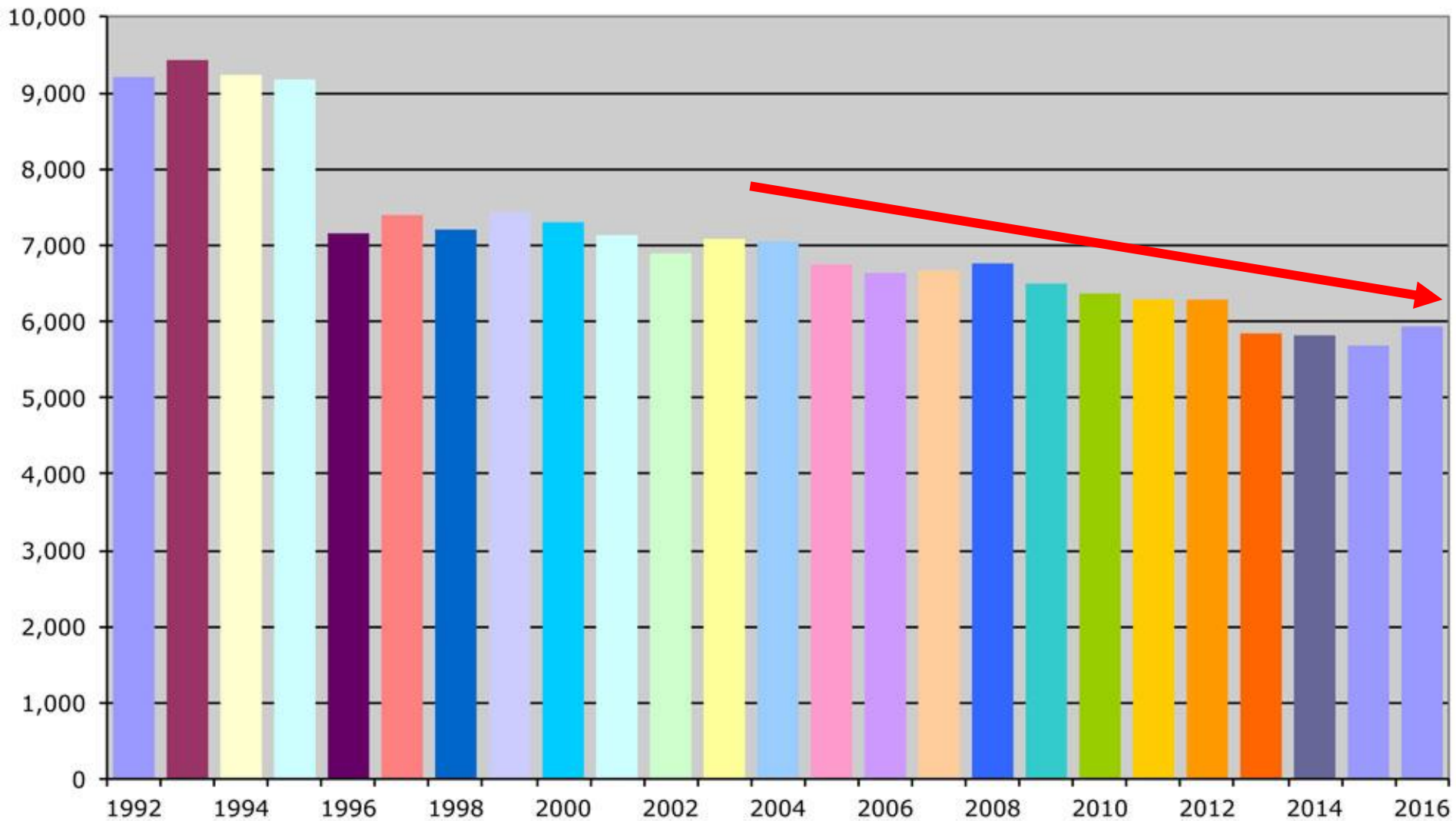




GOA Baptisms Are Generally Declining

Baptisms 1992 - 2016

Greek Orthodox Archdiocese of America



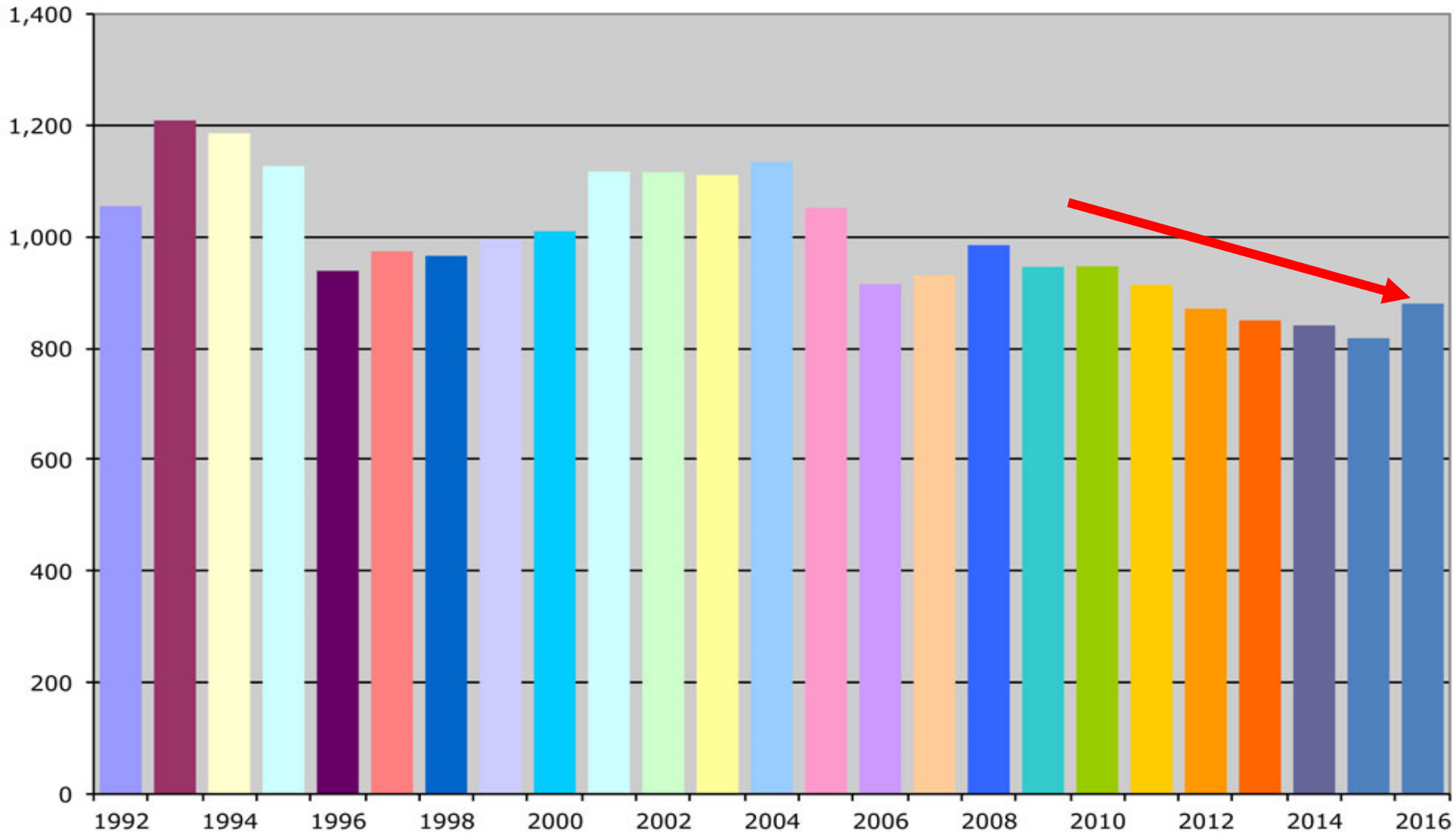
Since 1996, statistics from Canada, Central America and South America were no longer included in Registry tabulations.



GOA Chrismations Are Generally Declining

Christmations 1992 - 2016

Greek Orthodox Archdiocese of America



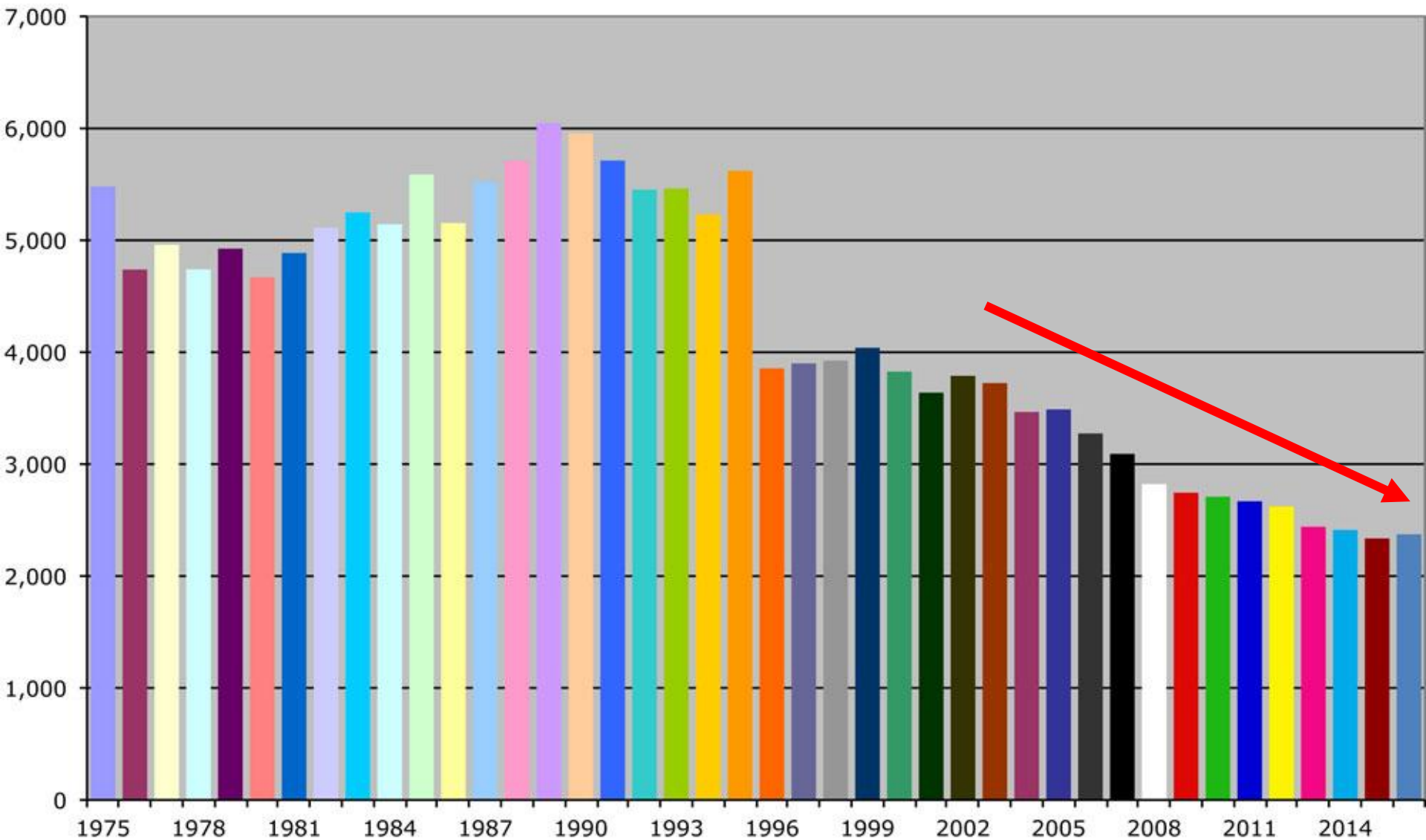
Since 1996, statistics from Canada, Central America and South America were no longer included in Registry tabulations.



GOA Weddings Are Generally Declining

Weddings 1975 - 2016

Greek Orthodox Archdiocese of America

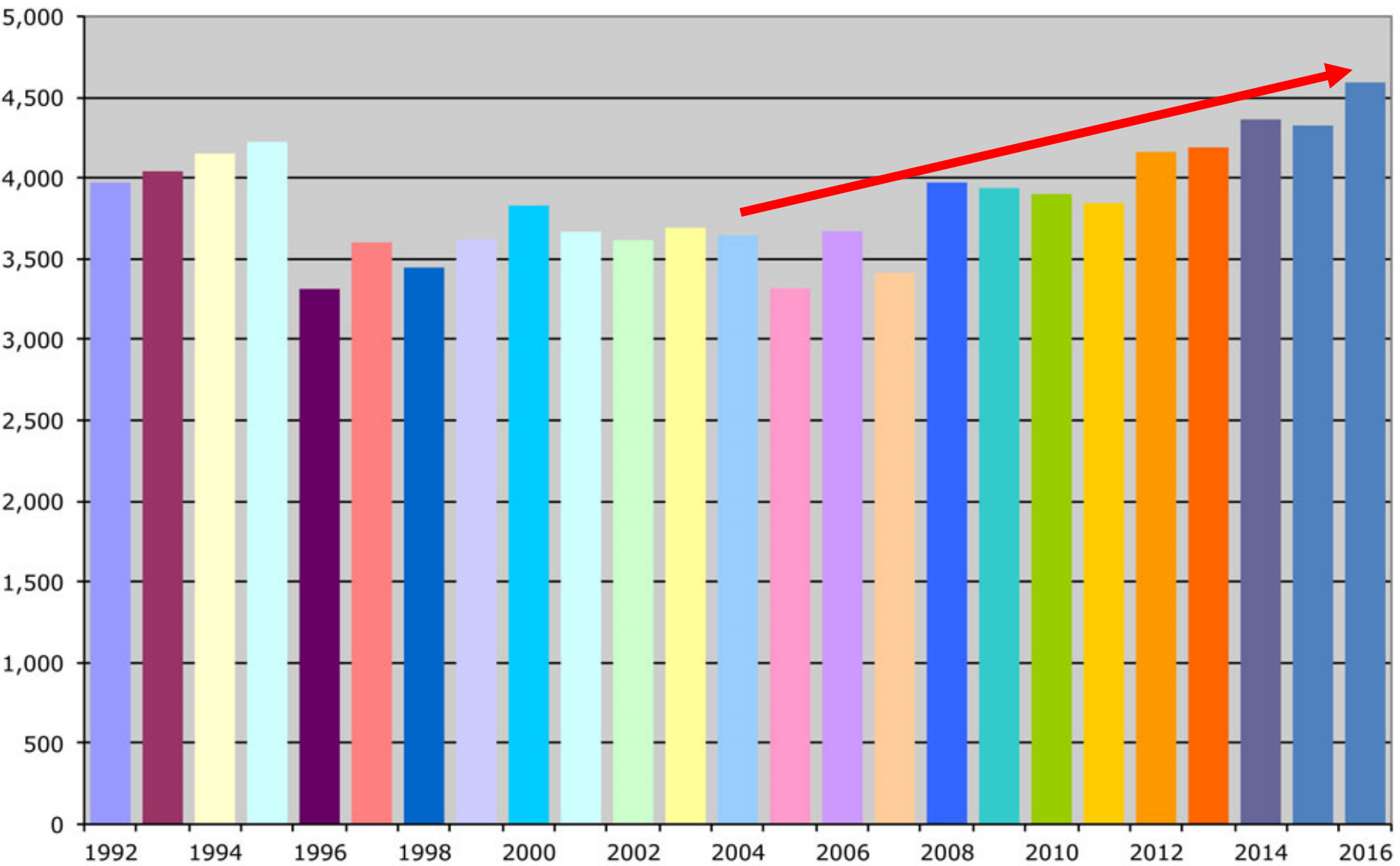




**And Finally, Something
That is Generally
Growing...**

Funerals 1992 - 2016

Greek Orthodox Archdiocese of America





The PRE-COVID Bottom Line



DECLINING:

- ~ Church membership
- ~ Church sacraments
- ~ Church contributions
- ~ Church member spirituality
- ~ Church relevance in daily lives
- ~ Church stewardship
- ~ Church attentiveness during services

GROWING:

- ~ Church disengagement by youth
- ~ Church member deaths
- ~ Church dependence on Festivals, raffles and fund raisers



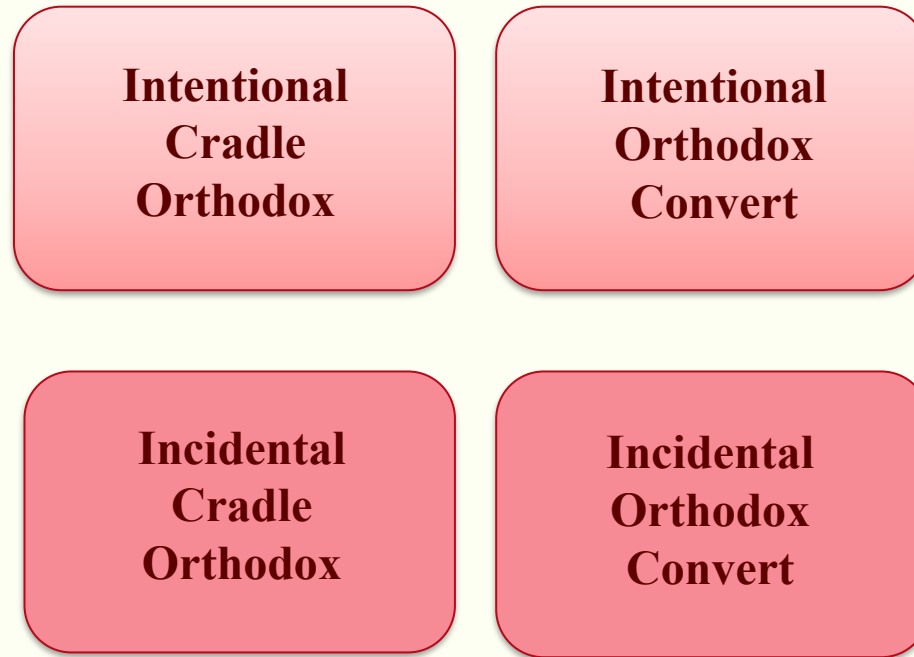
**The Stewardship Calling Model of the 4
Kinds of Orthodox Christians in America**



**The Orthodox Church
Makeup Has Changed
Dramatically Over
The Last 15 Years**

4 Kinds of Orthodox Christians

**Passion
for the
Faith**

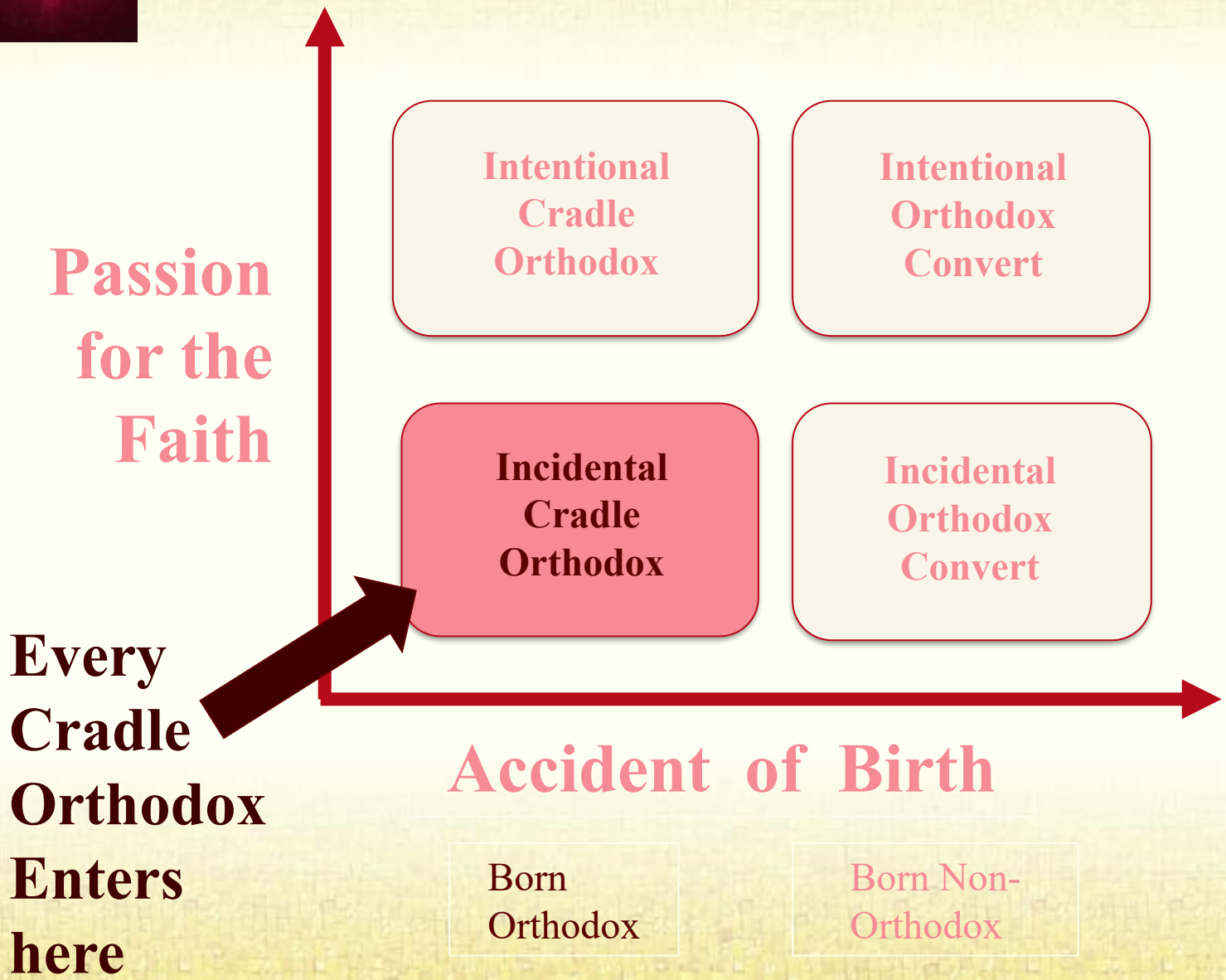


Accident of Birth

Born
Orthodox

Born Non-
Orthodox

4 Kinds of Orthodox Christians



4 Kinds of Orthodox Christians

Few Cradle
Orthodox
move here

Passion
for the
Faith



Intentional
Cradle
Orthodox

Intentional
Orthodox
Convert

Incidental
Cradle
Orthodox

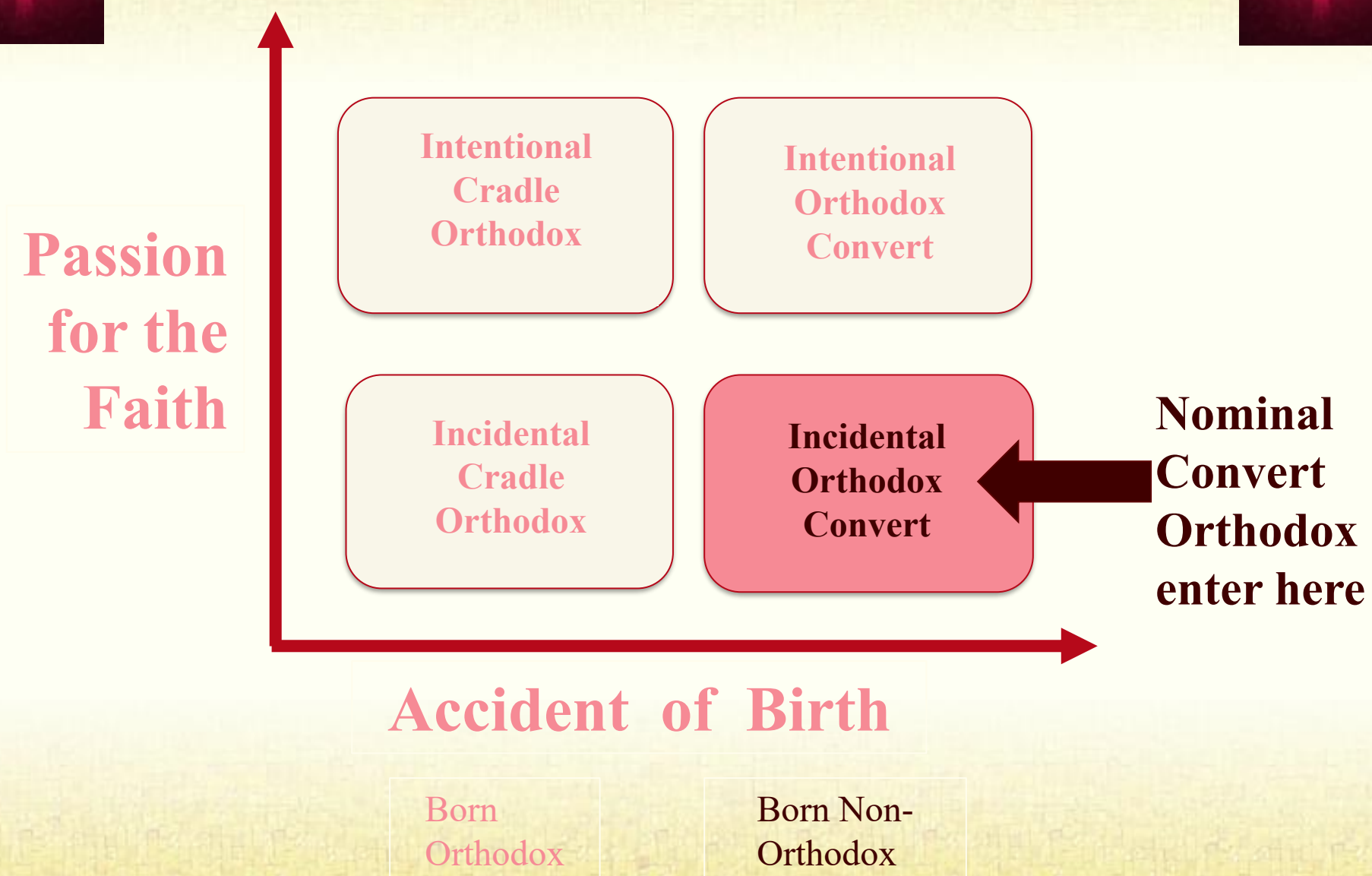
Incidental
Orthodox
Convert

Accident of Birth

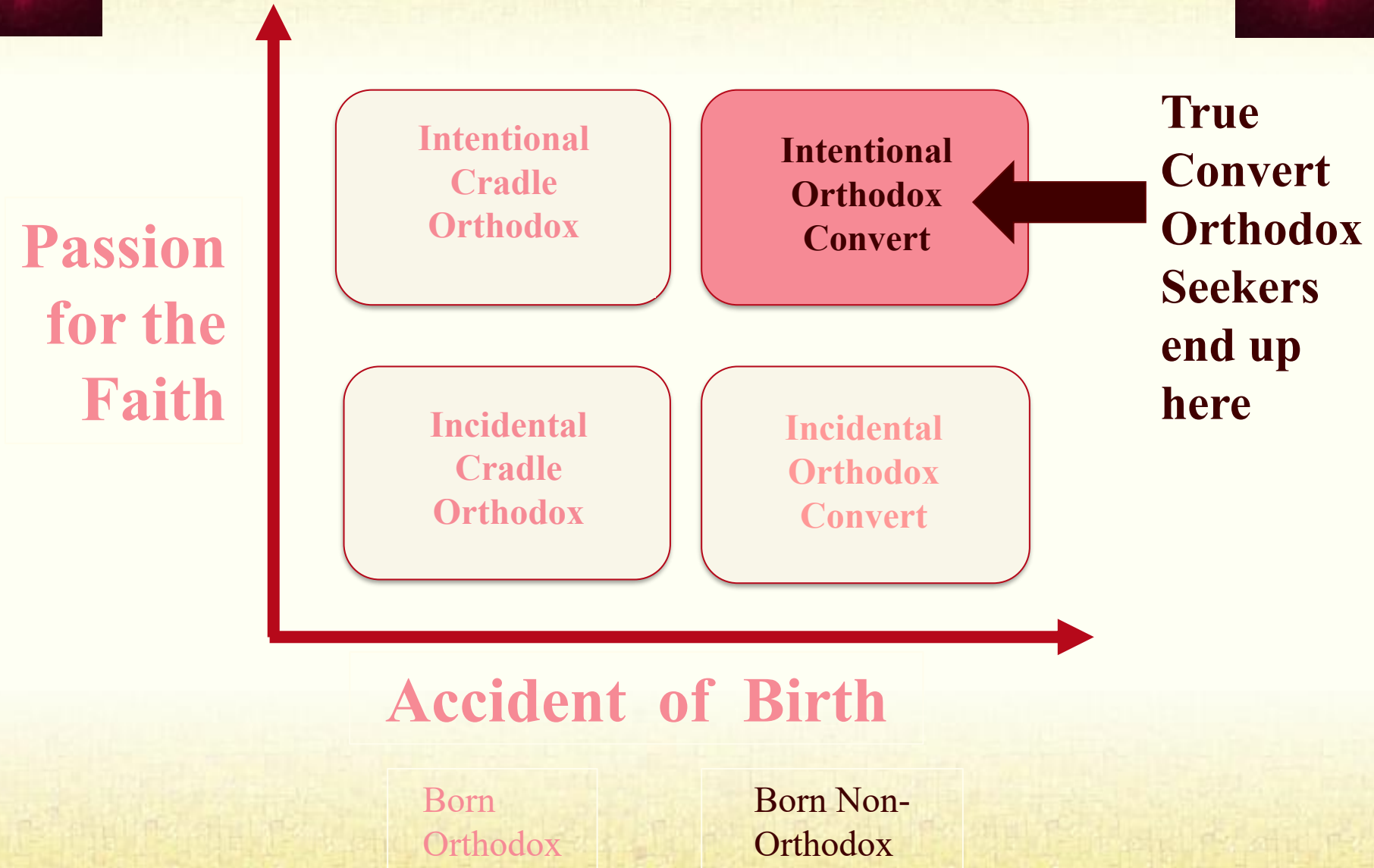
Born
Orthodox

Born Non-
Orthodox

4 Kinds of Orthodox Christians

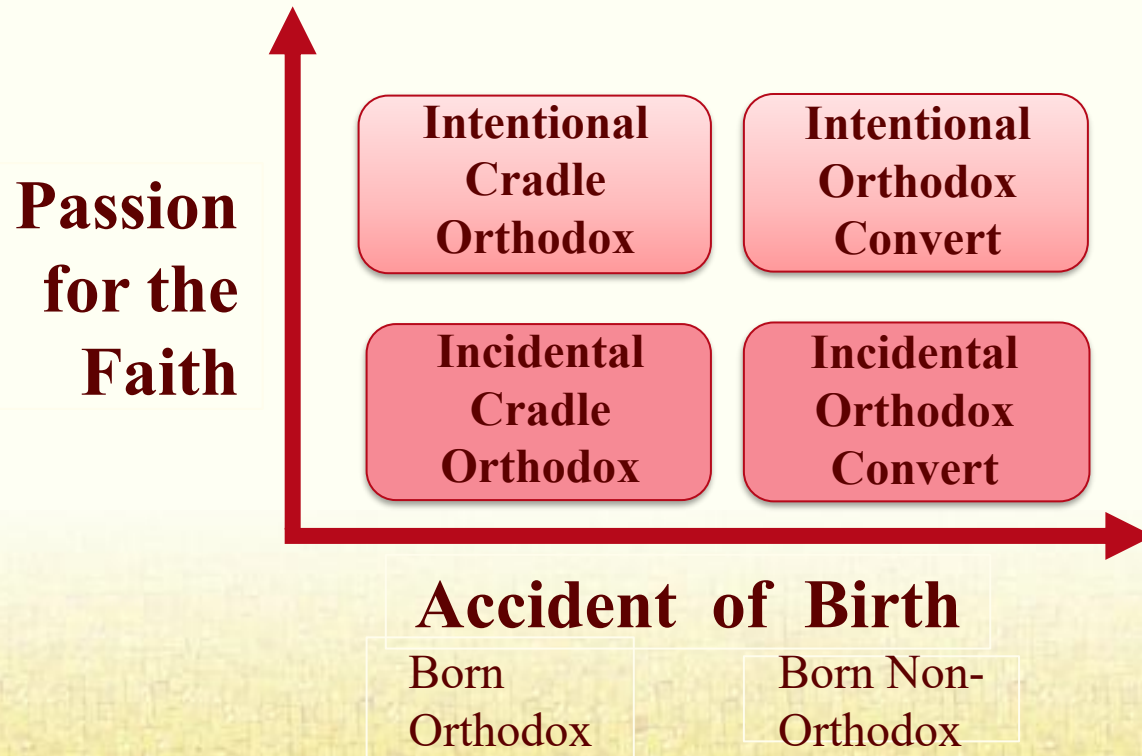


4 Kinds of Orthodox Christians



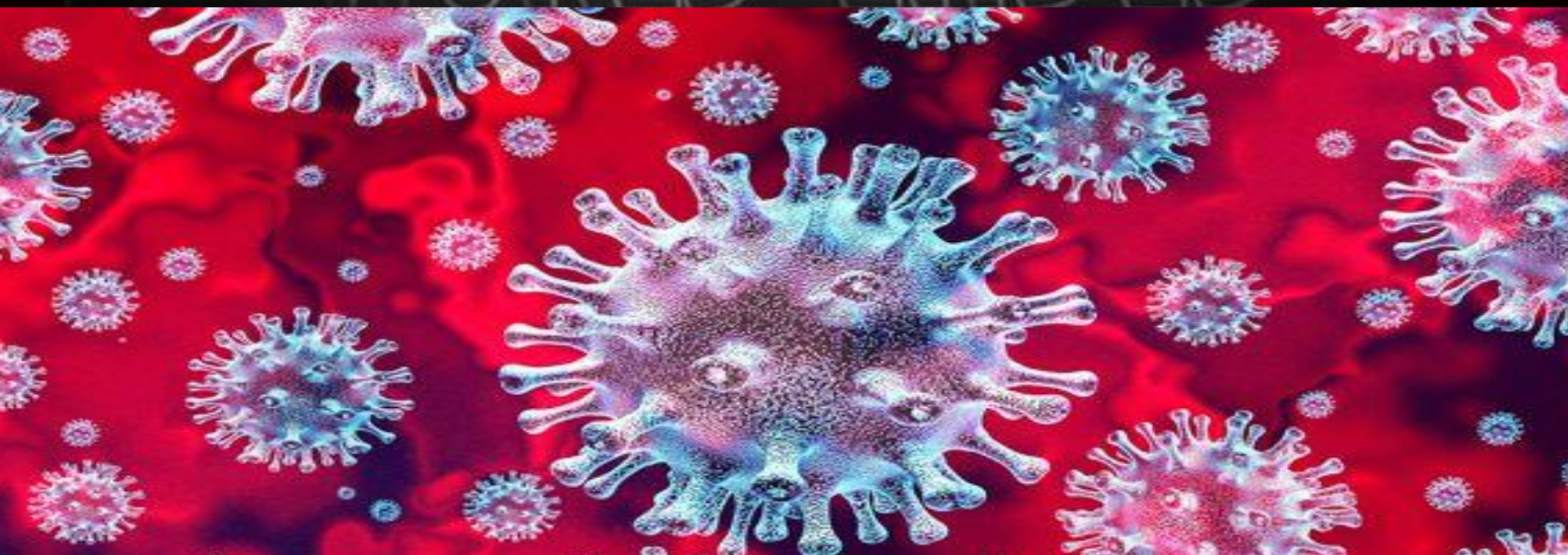
4 Kinds of Orthodox Christians

We now need different operational strategies to address the differing needs of each of the 4 categories of Orthodox Christians in our Parishes



JAMES H. NICHOLSON and SAMUEL Z. ARKOFF
present

DAY THE WORLD ENDED





Pandemic Empirical Data^{1 2}



- ~ By early March 2020¹, (before church closures) 59% of Christians who typically attended church at least monthly said they were going less often in person because of the virus, and 40% shifted to virtual attendance
- ~ By August, 2020², 91% of Americans who watched services online were either “very” (54%) or “somewhat” (37%) satisfied with the experience

¹ “Most Americans Say Coronavirus Outbreak Has Impacted Their Lives” – Pew Research Center **March 30, 2020** <https://www.pewsocialtrends.org/2020/03/30/most-americans-say-coronavirus-outbreak-has-impacted-their-lives/>

² Will the coronavirus permanently convert in-person worshippers to online streamers? They don't think so. - Pew Research Center **August 27, 2020** <https://www.pewresearch.org/fact-tank/2020/08/17/will-the-coronavirus-permanently-convert-in-person-worshippers-to-online-streamers-they-dont-think-so/>



Pandemic Empirical Data²



The LORD is my
rock and my
fortress!

Whom shall I fear



COVID-19 Compliant Charismatics (the GCG)
aka.. Bubble Believers

~ 92% who went to church at least once or twice a month said they will attend physical services at least as often as before once the pandemic is “fully behind them”

~ Do you believe that will be the experience of your parish?

¹ Will the coronavirus permanently convert in-person worshippers to online streamers? They don't think so. - Pew Research Center **August 27, 2020** <https://www.pewresearch.org/fact-tank/2020/08/17/will-the-coronavirus-permanently-convert-in-person-worshippers-to-online-streamers-they-dont-think-so/>



Pandemic Empirical Data³



- ~ **60%** of respondents indicated that a reduction in giving income is one of the top challenges facing their church
- ~ **74%** of responding churches are holding some combination of online services and in-person, socially distanced gatherings
- ~ **57%** of respondents report that as services continue, churches are exploring options for COVID-19 contact tracing and communications and said this was a big challenge facing their church

³ *“New Survey Data Shows The Impact of COVID-19 On Churches”* – Church Executive 10-22-20 <https://churchexecutive.com/archives/new-survey-data-shows-the-impact-of-covid-19-on-churches>



Pandemic Empirical Data³



- ~ **Social media** is also now a widely accepted and utilized engagement resource for all churches
- ~ **80%** of respondents highlighted **Facebook** or other social media channels as a **significant way to build engagement** with members

³ “*New Survey Data Shows The Impact of COVID-19 On Churches*” – Church Executive 10-22-20 <https://churchexecutive.com/archives/new-survey-data-shows-the-impact-of-covid-19-on-churches>



Pandemic Empirical Data⁴



- ~ **54%** of Christians who watched virtual services during COVID never did so before
- ~ **40%** of Christian virtual worshipers watched the church they attended most often
- ~ **59%** of Christian virtual worshippers watched services at other churches (29% watched only other churches services and 30% watched both other churches and their own)
- ~ Among religious attenders, during COVID-19:
 - 18% contributed less money; 17% donated \$0
 - 54% gave about the same; 8% gave more

⁴ PEW Research Center: “*Attending And Watching Religious Services In The Age Of The Coronavirus*” –8-7-2020 <https://www.pewforum.org/2020/08/07/attending-and-watching-religious-services-in-the-age-of-the-coronavirus/>



Pandemic Empirical Data⁴



- ~ 19% say they will watch virtual services more often after the pandemic than before it
- ~ 66% said they have NOT watched any services online in the last month
- ~ 85% of those who attended religious services only a few times a year, expected no change to their religious attendance or viewing habits after the pandemic has passed

⁴ PEW Research Center: “*Attending And Watching Religious Services In The Age Of The Coronavirus*” –8-7-2020

<https://www.pewforum.org/2020/08/07/attending-and-watching-religious-services-in-the-age-of-the-coronavirus/>



Pandemic Empirical Data Bottom Line



**Do not take your faithful for granted.
Consider treating ALL parishioners as
if they were new to your parish.**

- 1. Welcome back**
- 2. Reach out**
- 3. Invoke**
- 4. Thank**
- 5. Engage**

(“WRITE” a new chapter for your parish)

Top 10 Lessons Learned From COVID-19 & Other Crises

1. Crises out of our control **WILL ALWAYS** happen!
A comprehensive, written Crisis Preparedness Plan is critical.



Top 10 Lessons Learned From COVID-19 & Other Crises

2. A church without an established culture of true stewardship and generosity will suffer more significantly
3. A tithing parish does not suffer (or not as much)
4. When a typical GOA parish is impacted or closed, it should budget losing between 40% - 50% of its income (assuming no material Stewardship income impact!)

[**≈ 28%** loss of Non-Orthodox income (e.g., festivals/ rentals) + **≈ 20%** loss of parishioner nickel and diming (e.g., candles, trays, fundraisers, misc. donations)]



Top 10 Lessons Learned From COVID-19 & Other Crises



- 5. Having an easy online giving platform is essential**

- 6. Having a high percentage of stewards giving online substantially increases your yield and reduces your losses from any disruption (e.g., **49%** of all church giving is made with a credit/debit card; and **60%** of parishioners are willing to give to their church digitally)**

- 7. You must continue to offer as many online church services, ministry events, social activities, small groups, etc. as possible. So, you need the infrastructure, accounts and systems in place and tested well in advance.**



Top 10 Lessons Learned From COVID-19 & Other Crises



- 8. Staying in touch with your parishioners, and their needs is more critical than ever (CALL - don't just email or text)**

- 9. The more your ministries can function during the crises, the more engaged your faithful remain, the more your church fulfills its mission, and the more the generosity will be reinforced and inspire even greater generosity**

- 10. You must always have a financial reserve and cushion for just such emergencies (the “10-10-80 Rule” applies to parishes also)**



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Bringing the Ancient Christian Faith to the Modern World

Ancient Faith Ministries

BILL MARIANES

REVITALIZE STEWARDSHIP IN
YOUR PARISH AND PERSONAL LIFE

A STEWARDSHIP CALLING



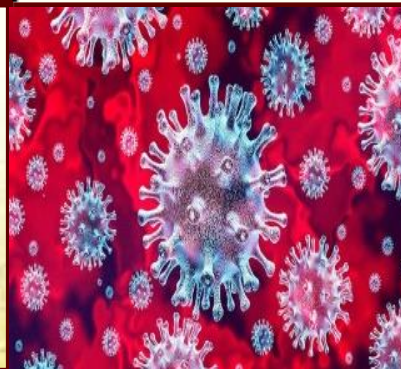
Ancient Faith
PODCASTS

COVID-19 BEST PRACTICES FOR PARISHES

When the COVID-19 pandemic is just the story that we tell, what will be the story you tell?

“Spread The Word, not the virus.”

https://www.ancientfaith.com/podcasts/stewardshipcalling/spread_the_word_not_the_virus



April 1, 2020

Post Pandemic Response



DUCKWORTH

Mrs *Poulos* got a little too used to watching online worship from home.

**The Building
Might Be
Closed...**



**But the
Church
is open!**

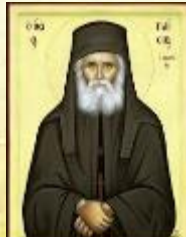
Tough Love from St. Paisios

“The spirit of luke-warmness reigns... We’ve been spoiled for good. How does God still tolerate us?”

Today’s generation is the generation of indifference. There are no warriors. The majority are fit for parades and feasts only.... Even people who’ve got something inside have begun to grow cool saying, ‘Can I really do anything to change the situation?’

We have to witness our Faith with boldness, because if we continue to remain silent, we’ll have to answer in the end. In these difficult days, each must do what is in their own power. Leave what’s out of their power to God. In this way, our conscience will be clear.”

St. Paisios the Athonite





Stewardship Calling Culture of True Stewardship Best Practices



Session 1 - December 8, 2020

1. Facts & Figures Of What Is Happening In Our Churches
2. Covid / Crisis Strategies
3. Questions & Answers

Session 2 - January 12, 2021

1. Science Of Generosity Studies
2. A Culture Of True Stewardship
3. Leadership Alignment
4. Questions & Answers

Session 3 - January 26, 2021

1. The Move From “Dues” To Percentage Giving & Tithing
2. Increasing Engagement
3. The Personal Touch
4. Questions & Answers

Session 4 - February 9, 2021

1. Welcoming
2. Thanking
3. Small Groups
4. Questions & Answers

Session 5 - February 23, 2021

1. Youth Stewardship
2. Effective Messaging
3. Questions & Answers

Session 6 - March 9, 2021

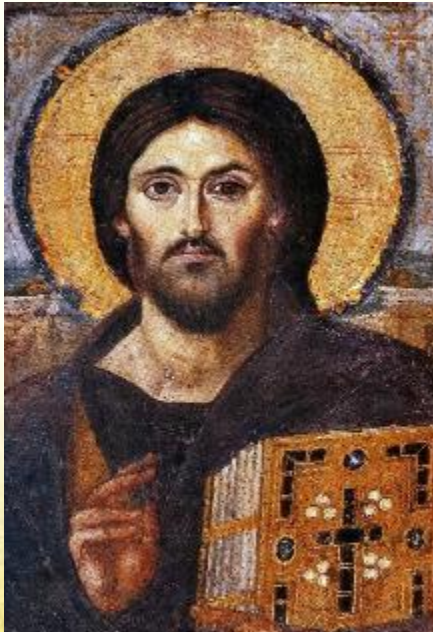
1. Campaigns - Stewardship, Capital & Planned Giving
2. Transparency & Accountability
3. Stewardship Team
4. Questions & Answers

Send questions to: Bill@stewardshipcalling.com

www.stewardshipcalling.com

Christ's Possible Question To You

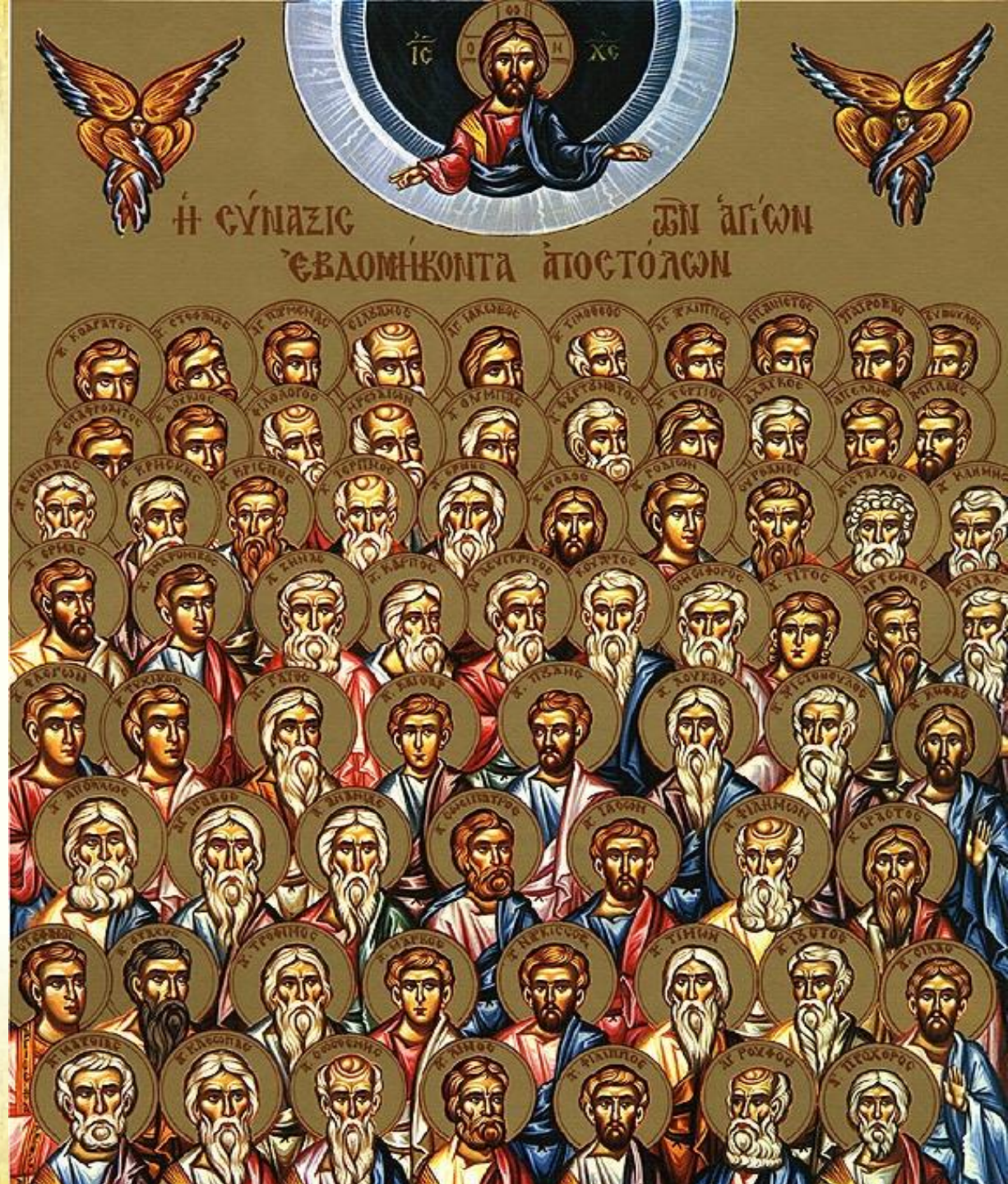
“What did YOU do with MY Church under YOUR watch given all of the gifts I gave YOU?”

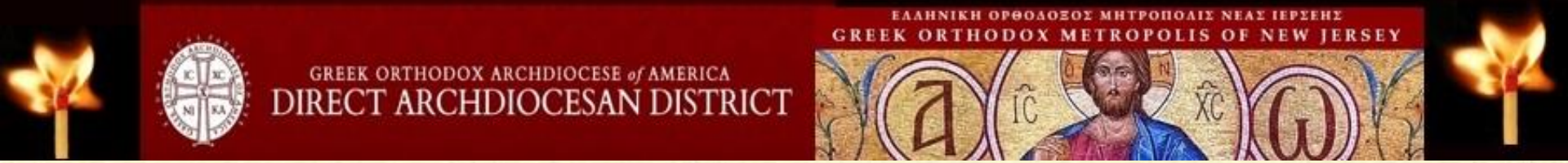




*You have
now been
called as
one of
the 70
Disciples*

Luke 10:1





GREEK ORTHODOX ARCHDIOCESE of AMERICA
DIRECT ARCHDIOCESAN DISTRICT

ΕΛΛΗΝΙΚΗ ΟΡΘΟΔΟΞΟΣ ΜΗΤΡΟΠΟΛΙΣ ΝΕΑΣ ΙΕΡΣΕΗΣ
GREEK ORTHODOX METROPOLIS OF NEW JERSEY

Igniting the Flame

A Culture of True Orthodox Christian Stewardship and Generosity

**“For everyone to whom much is given, from him much will be required.”
Luke 12:48**

Bill Marianes

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Bill@stewardshipcalling.com

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Helping people and parishes discover and live their stewardship callings so that they may have a good account before the awesome judgment seat of Christ

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Helping transform and improve Orthodox Church parishes, organizations, and ministries in order to strengthen the Body of Christ.

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