



GREEK ORTHODOX ARCHDIOCESE of AMERICA
DIRECT ARCHDIOCESAN DISTRICT

ΕΛΛΗΝΙΚΗ ΟΡΘΟΔΟΞΟΣ ΜΗΤΡΟΠΟΛΙΣ ΝΕΑΣ ΙΕΡΣΕΗΣ
GREEK ORTHODOX METROPOLIS OF NEW JERSEY



Igniting the Flame

A Culture of True Orthodox Christian Stewardship and Generosity

(Part 3)

“For everyone to whom much is given, from him much will be required.”

Luke 12:48

Bill Marianes

Bill@stewardshipcalling.com



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Calling**

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the awesome judgment seat of Christ

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WHY Are You Here ?





Christ's Possible Question To You



“ What did YOU do with MY Church under YOUR watch given all of the gifts I gave YOU? ”



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What are you doing with all of the gifts God has given you?

WHY ARE YOU HERE? EFFECTIVE CHURCH MODEL **STEWARDSHIP** STRATEGIC PLANNING INTERNET RADIO / PODCASTS

KEYNOTES & LEADERSHIP BLOG RESOURCES STEWARDSHIP TRAINING VIDEOS PERSONAL HAGIA SOPHIA

DIRECT ARCHDIOCESAN DISTRICT & METROPOLIS OF NEW JERSEY - IGNITING THE FLAME OF TRUE ORTHODOX CHRISTIAN STEWARDSHIP

GREEK ORTHODOX ARCHDIOCESE OF AMERICA
DIRECT ARCHDIOCESAN DISTRICT & METROPOLIS OF NEW JERSEY

Direct Archdiocesan District & Metropolis of New Jersey - Igniting The Flame Of True Orthodox Christian Stewardship

With the blessings of Archbishop Elpidophoros, Archbishop of America, I am honored to be delivering the presentation of the Igniting The Flame of True Orthodox Christian Stewardship Program for the Direct Archdiocese of New Jersey. We will discuss the 15 proven best practices for Stewardship.

Here is the agenda of the 6 sessions:

Stewardship Calling
True Stewardship Begins

Session 1 - December 8, 2020
1. Facts & Figures Of What Is Happening In Our Churches
2. Covid / Crisis Strategies
3. Questions & Answers

Session 3 - January 26, 2021
1. The Move From "Dues" To Percentage Giving & Tithing
2. Increasing Engagement
3. The Personal Touch
4. Questions & Answers

Session 5 - February 23, 2021
1. Youth Stewardship
2. Effective Messaging
3. Questions & Answers

Session 2 - December 15, 2020
1. Science Of Stewardship
2. A Culture Of True Stewardship
3. Leadership Alignment
4. Questions & Answers

Session 4 - February 9, 2021
1. Welcoming
2. Thanking
3. Small Groups
4. Questions & Answers

Session 6 - March 9, 2021
1. Campaigns - Stewardship, Capital & Planned Giving
2. Transparency & Accountability
3. Stewardship Team
4. Questions & Answers

Send questions to: Bill@stewardshipcalling.com
[stewardshipcalling.com](http://www.stewardshipcalling.com)

Under the Stewardship Tab go to the Direct Archdiocesan District & Metropolis of New Jersey - Igniting the Flame of True Orthodox Christian Stewardship page at <https://stewardshipcalling.com/direct-archdiocese-district-metropolis-of-new-jersey-igniting-the-flame-of-true-orthodox-christian-stewardship/>

Send questions to: Bill@stewardshipcalling.com



Stewardship Calling Culture of True Stewardship Best Practices



Session 1 - December 8, 2020

1. Facts & Figures Of What Is Happening In Our Churches
2. Covid / Crisis Strategies
3. Questions & Answers

Session 2 - January 12, 2021

1. Science Of Generosity Studies
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3. Leadership Alignment
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3 of 15 Culture of True Stewardship Practices



3. Tithing of all 3 Ts

Tithing (or percentage giving) of Time, Talents and Treasures is called for by Holy Scripture and represents a strategy that can make a significant positive difference



10 Things Wrong With Dues?



Dues definition¹: “charges for membership in a club or organization

- 1. Show me where Christ or anyone else in the Bible taught that dues was the right answer?**
- 2. What did Christ actually teach was our stewardship obligation**
 - a) 100% - Matthew 19:16-22 (parable of the Rich Young Man)**
 - b) 50% + 4 times wronged \approx 100% - Luke 19:1-10 (parable of Zacchaeus the tax collector)**

¹ Dictionary.com (<https://www.dictionary.com/browse/dues>)



10 Things Wrong With Dues¹?



3. Funds are membership dues with entitlement benefits
4. Payer loves recognition for funds donated
5. Payer withholds funds when something doesn't go their way (and convinces others to do likewise)
6. Money is always given with expectations "its my money"
7. Funds are given from what's left not "first fruits"
8. Payer thinks money gives them a right to determine church spending
9. Payer loves to give designated funds to have more control over "my money"
10. Payer takes personal pride in what's giving to the church

¹ Thom Rainer <https://churchanswers.com/blog/eight-differences-church-giving-church-dues/>



Disguised Dues



1. Minimums or suggested amounts
2. Set dollar amounts based on your demographic status
3. Church program and rental discounts given to “members”
4. Conditional church rights depending on payments
5. “Perks” given to members only
6. Family plans
7. No separate stewardship program for kids
8. Amounts set per capita based on your arbitrary parish budget
9. Pay a day fee based on an arbitrary budget
10. Anything other than proportional /percentage giving (tithe)



10 Good Things About Stewardship¹



1. Steward definition²: “a person who acts as the surrogate of another”
2. Gifts are given with a heart of gratitude
3. Steward never speaks of the funds as “my money”
4. Steward has zero expectation of personal benefits from the church in exchange for the donations
5. Donations are viewed as part of his or her walk of discipleship with Christ
6. Steward seeks no recognition, plaques, or naming privileges for the donations
7. Steward giver gives with joy – not out of duty or guilt
8. Steward’s only regrets is not giving more
9. Donations are “first fruits” taken out of income sources before all other expenses
10. Gifts are given in proportion to their blessings

¹ Thom Rainer <https://churchanswers.com/blog/eight-differences-church-giving-church-dues/>

² Dictionary.com (<https://www.dictionary.com/browse/dues>)



Today's Life Changing Idea



INY IG

It's Not Yours
It's God's

“You received without paying, give without pay.”

Matthew 10:8





The Evil of Dues¹



“ a dues system and the resulting mentality is truly, in all objective measures, a losing system.

It is not Christian, it is not effective, and it encourages the exact opposite in results than that which we would hope and expect.

Parish dues are simply another bill to be paid, a tax that is to be as painless as possible...”

¹ OCA.org – ***“Moving From A Dues System To Stewardship”*** Fr John Dresko
<https://www.oca.org/parish-ministry/stewardeducation/moving-from-a-dues-system-to-stewardship>



How Much Due I Owe?

HOW MUCH DO I OWE?

By Bill Mariane¹

"How much do I owe?" asked the parishioner. "For what?" I asked. "You know, for my church dues." I truly did not know what to say next, so I asked a simple question: "How much have you been blessed?" "A lot" they said, "but what has that got to do with anything? I just want to know how much of my money I have to give to the church as dues to be a member?"

And that was when I finally realized that, among other things, they got the pronoun wrong. They weren't really dealing with "their" assets. They are all "His" (i.e., God's). They failed to understand that Christ's church does not sell "memberships" or charge "dues" and that everything "they" had was really a gift from God, their Father. Everything! Their life, their talents, their genetic composition, their life experiences, the people who loved them, the opportunities presented them for greatness, the chances to make a difference in the world, their stuff and even their money. None of it was really theirs. They were merely a temporary steward (caretaker) of God's gifts. They didn't get it and just wanted me to give them a magic number as if it were written in some golden tablets.

So I replied with what Christ taught us on the subject: *"Give it all, I said."* In Matthew 19:16-21 we are presented with parable of the young man who asked Christ: *"What good deed must I do to have eternal life?"* The young man was focused on the right thing, namely eternal life, and not some temporary success, job promotion or nice lifestyle. Christ responded by essentially first reviewing the 10 Commandments and then gave the following clear guidance: *"If you would be perfect, go sell what you possess and give it to the poor and you will have treasure in heaven; and come follow me."*

Notice what Christ said. *"If you would be perfect..."* Perfect, he said, not average, or in the 2nd quartile. The roadmap to perfection is to give back everything we have been given. How many of us are ready to go "all in" and take the journey down that path toward an ultimate goal that is more rich and fulfilling than anything we could imagine? The young man was not ready, and *"...he went away sad."*

Paradoxically, it is kind of funny, because eventually we will give everything. When we die (on this earth) we will not take any of our stuff with us. You still never see a hearse followed by a U-Haul trailer. So why not give it now and experience the joy that comes from helping someone else. Or would you prefer to also *"go away sad."*

An endless number of Scripture passages make it clear that our obligation of stewardship over God's many gifts to us is to give in proportion to the blessings we have received. Indeed the Parable of Talents from Matthew 25:14-30 is all about taking whatever gifts God gives us, putting them out into the world and causing them to multiply, and then giving them back in proportion to what we earned in order to receive the reward: *"Well done, good and faithful servant; you have been faithful over a little, I will set you over much."*

1st Corinthians 9:7 teaches us: *"So let each one give as he purposeth in his heart, not grudgingly or out of necessity; for God loves a cheerful giver."* Note the emphasis on cheerful giving, not

PAST DUE

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Stewardship Calling .com

<https://stewardshipcalling.com/articles-2/>

Orthodox Ministry Services .org

<https://orthodoxministry.org/how-much-do-i-owe/>



“For everyone to whom much is given, from him much will be required; and to whom much has been committed, of him they will ask the more.”
(Luke 12:48)

“Every man shall give as he is able, according to the blessings the Lord your God gave you.”

(Deuteronomy 16:17)

Message:

Proportional giving



**It will get easier
once we get it right
with
the Fourth T...**

Tithe





The Tithe



MALACHI 3:10

**BRING THE WHOLE TITHE INTO THE
STOREHOUSE, THAT THERE MAY BE
FOOD IN MY HOUSE. TEST ME IN THIS,"
SAYS THE LORD ALMIGHTY, "AND
SEE IF I WILL NOT THROW OPEN THE
FLOODGATES OF HEAVEN AND POUR
OUT SO MUCH BLESSING THAT YOU
WILL NOT HAVE ROOM ENOUGH FOR IT.**



Tithing Is The Right Answer (not just in the Old Testament)



“Do not think that I have come to abolish the law and Prophets. I did not come to destroy but to fulfill” (Matthew 5:17)

“Now Melchizedek the king of Salem brought out bread and wine; he was a priest of the Most High. He blessed Abram ... Then Abram gave him a tithe of all”. (Exodus 14:18-20)

“Behold, I give the children of Levi (the priests) all the tithes in Israel as an inheritance in return for their liturgical service.” (Numbers 18:21)

“Will a man insult God? Yet you have insulted Me! But you say, ‘In what way have we insulted You?’ You keep back tithes and offerings!” (Malachi 3:8)

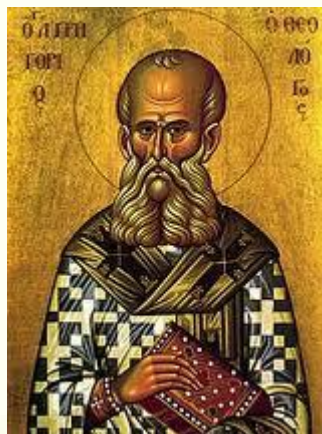
“Woe to you scribes and Pharisees, hypocrites! For you pay tithe of mint and anise and cummin, and have neglected the weightier matters of the law: justice and mercy and faith. These you ought to have done without leaving the others undone” (Matthew 23:23)



Tithing Is The Right Answer (not just in the Old Testament)



“If there was a danger then (in the Old Testament) in omitting tithes, think how great it must be now!”



**St. John Chrysostom, Homily on Ephesians 2:10 -
Nicene and Post-Nicene Fathers, Volume XIII First
series, p.69**



Tithing Is The Right Answer (not just in the Old Testament)



“Stewardship is recommended to be ten percent (10%) of one’s annual income as stated in Holy Scripture to help meet the financial obligations of the Parish, the Metropolis and the Archdiocese”

Uniform Parish Regulations Article 18, Section 1 of the Regulations of the Greek Orthodox Archdiocese of America



Tithing Is The Right Answer



~ Tithing should be each person's ultimate goal (a minimum of 10% Time, Talent and Treasures)

(“You shall tithe...” Deuteronomy 14:22)



2018 Nonprofit Source Data¹



- ~ Between 3% and 5% of all Americans tithe
- ~ 80% of Americans give, on average, 2% of their income (however in the GOA, the proxy tithe median analysis suggest it's between **0.5%** and **0.8%** ²)
- ~ 70% of tithers do so based on their gross, not net, income
- ~ Churches that accept tithing online increase overall donations by **32%**

¹ <https://nonprofitssource.com/online-giving-statistics/church-giving/>

² Financial Stewardship Analysis from over 250 U.S. Orthodox parishes conducted by Stewardship Calling



Let Me Make This Simple



1. 52% of GOA parish total income comes from direct stewardship.
2. If you doubled your direct stewardship, 100% of your current budget would be covered.
3. 80% of Americans give an average of 2% of their income, but GOA faithful give between 0.5% and 0.8% of their income in stewardship.
4. If your stewards doubled their contributions to only 1% - 1.6% of income (well below U.S. average of 2%), 100% of your budget is funded.
5. If your stewards gave 10% of income, you would raise about 15 times more. Imagine what ministries, services and good you could accomplish!



Tithing / Percentage Giving



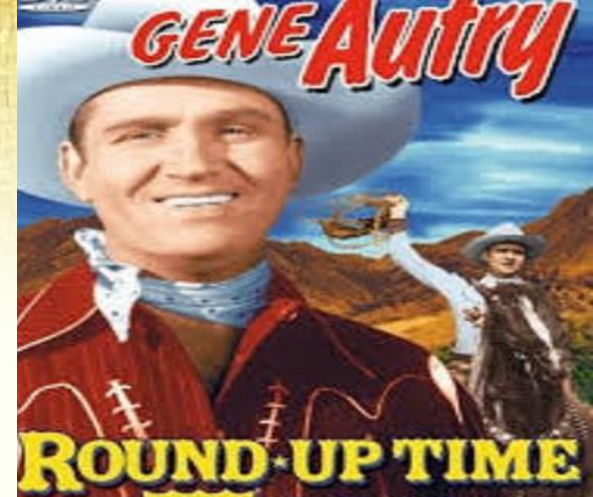
How do you get a Tithing program started

1. Start talking, teaching and preaching about tithing/percentage giving to your parishioners
2. Explain the economic impact of tithing to your parishioners – “lived changed”
3. Have the Parish leaders, stewardship committee and clergy lead by example
4. Implement the “ROUND-UP”

The
Big
Idea



Implement The Round Up



1. Calculate what % of your income you gave to the church last year rounded to one decimal point (e.g., 0.5%)
2. This year round up your stewardship so that you give the next highest whole number percent of income (e.g., 1%)
3. The following year, round up your stewardship by 1% more
4. Repeat each year until you reach 10%



Tithing Is The Right Answer



~ Median¹ American “Orthodox” family income by ethnicity =

Russian \$77,841 - Bulgarian \$76,861 - Lebanese \$75,337 - Romanian \$72,381
Greek \$72,291 - Serbian \$70,028 - Ukrainian \$72,449 - Yugoslavian \$63,765

~ MEDIAN of above ≈ (\$72,300)

~ 10% of Median = \$7,230

~ N = your number of Stewardship units/families

~ \$7,230 x N = your new Stewardship total

100N = \$ 723K

200N = \$1.4M

300N = \$2.2M

400N = \$2.9M

500N = \$3.6M

600N = \$4.3M

~ Imagine the ministries and services your Parish could fund if all stewards tithed and contributed \$X MILLION\$ instead of the smaller amount they are contributing now

¹ *Median household income in the past 12 Months (in 2015 inflation-adjusted dollars)". American Community Survey. United States Census Bureau. 2015. Retrieved 3 December 2016.*



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Ancient Faith Ministries

BILL MARIANES

REVITALIZE STEWARDSHIP IN
YOUR PARISH AND PERSONAL LIFE

A STEWARDSHIP CALLING



Ancient Faith
PODCASTS

“The Tithe & Percentage Giving”

February 6, 2019

https://www.ancientfaith.com/podcasts/stewardshipcalling/the_joy_of_the_tithe

Nick Kasemeotes





4 of 15 Culture of True Stewardship Practices



4. Time First ~ (W²)

**W² = “own the Watch and
you will own the Wallet” ~
when people give their
time, they will also give
more money**



W2



**“Own the Watch, and
you will own the Wallet.”**



W2



People who are asked to give of their time before they are asked to donate money ultimately give more money to the charity (49% more ~ (\$36.44 rather than \$24.46))¹

“...the likelihood of giving money to an organization is affected by an individual’s involvement with the organization as a volunteer... The amount of time spent volunteering is positively correlated with the amount of money that is given by individuals.” (Those who actively practiced a religion donated 92% more to charitable causes.)²

“...church involvement is the strongest single predictor of giving.” ³

¹ *The Happiness of Giving: The Time-Ask Effect* (May 1, 2008) – Center for Responsible Business - University of California, Berkley (Wendy Liu & Jennifer Aaker) *Ask Donors First To Volunteer* (June 9, 2008) – University of California, Berkley

² *Helping Out: A National Survey of Volunteering and Charitable Giving* (2006-07) - Institute for Volunteering Research, London, England

³ *More Money, More Ministry*, Dean R. Hoge and Mark A. Knoll (Eerdmans, 2000)

Merely writing a check doesn't make you a steward...



...any more than just standing in your garage doesn't make you a car.



5 of 15 Culture of True Stewardship Practices



**5. “The MOB was wrong” ~
it’s all personal**

**It’s personal, not just
business, when seeking to
engage stewards in
Christian churches**



The Mob Was Wrong





The Mob Was Wrong



“Personal solicitation has an effect on both the decision to make a gift and the average size of the gift...” “...individuals are more likely to donate when asked by those who are similar to them” ¹

“...the method of direct contact may be as important as just contact...higher levels of contributions involve a personal contact by a previously known individual.” ²

“...solicitations to contribute are more often successful when they are made by a person with a stronger relationship to the potential donor or volunteer because a refusal to contribute will endanger the relationship with the solicitor.” ³

¹ Brother, *Can You Spare a Dime? Peer Effects in Charitable Solicitations* (March, 2009) Jonathan Meer- Stanford University

² Schervish, Paul and John Havens. “*Social Participation and Charitable Giving: A Multivariate Analysis.*” *Voluntas: International Journal of Voluntary and Nonprofit Organizations*. Vol. 8, No. 3. September 1997, p.235-260

³ Bekkers, René. “*Giving and Volunteering in the Netherlands: Sociological and Psychological Perspectives.*” Dissertation, Universiteit Utrecht, September 2004



How Did The Greatest Steward Solicit?





How Did The Greatest Steward Solicit



~ Christ taught us about stewardship in everything He did. He constantly practiced stewardship, and it was always in person and very personal.

- + *The crowd was fed with the fishes and the loaves*
- + *Washed the feet and first offered His body and blood to His disciples*
- + *Cured the sick and blind*
- + *Practiced stewardship as He continuously served the people around Him*



How Did The Greatest Steward Solicit



THE BIG QUESTION

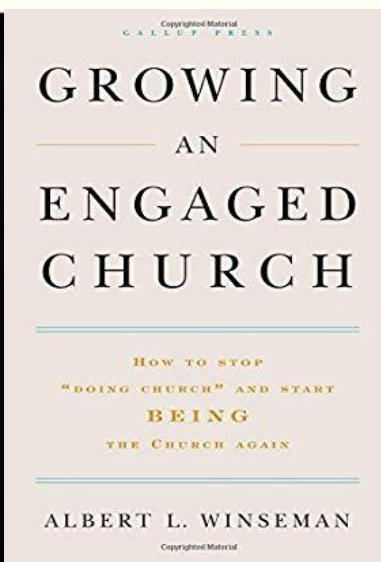
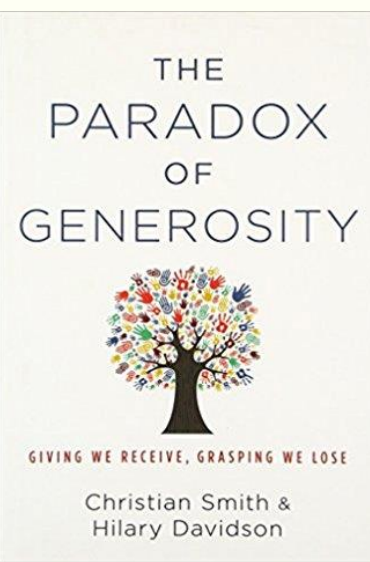
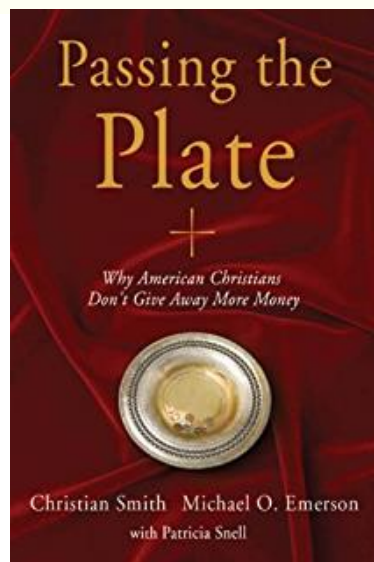
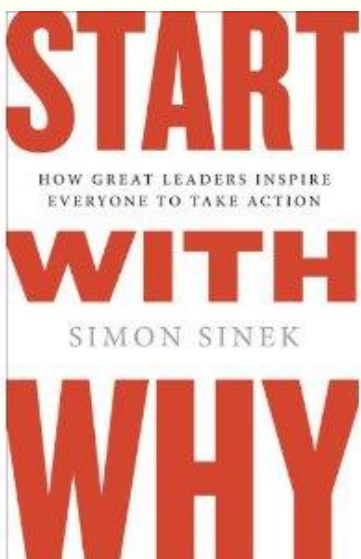
Why do clergy and laity have so much trouble asking people to contribute time, talent or treasures for their churches/ministries?



The Big Answer



They don't know or explain
the right “WHY,” and they
ask the wrong way.



http://www.ted.com/talks/simon_sinek_how_great_leaders_inspire_action.html



10 Best Practices To Get More Comfortable In Making Personal Solicitations



The research shows:

1. **CHRIST** - Teach What Christ Said About **Giving** (Most people don't know, and some don't want to know but need to know.)
2. **CREDIBILITY** - Model the Generous **Behavior You Teach** (You cannot effectively preach what you do not practice.)
3. **CAUSE** - Share the Life-Changing Impact, **Cause or Vision Their Resources Will Fund** (People give to causes not to crying.)



10 Best Practices To Get More Comfortable In Making Personal Solicitations



The research shows:

4. IT'S PERSONAL - Build Relationships

(People give more to people they trust and when the ask is in person.)

5. PRACTICE - Practice, Make Mistakes, Correct Your Mistakes, Try Again

(Edison didn't fail 1,000 times. He discovered 1,000 thing that didn't produce light.)

6. EASY - Make Giving Anything Easy (Why is Amazon successful?)



10 Best Practices To Get More Comfortable In Making Personal Solicitations



The research shows:

7. ASK - Make The Ask (You miss 100% of the shots you don't take.)
8. QUIET - Stop Talking After The Ask (Let the Holy Spirit do the heavy lifting.)
9. NO = MAYBE = YES - Don't Take NO Personal, Or For An Answer (There is always something they can give/do.)
10. THANK - You Can't Thank Too Much
(Thanking is like voting in Chicago, you must: "do it early and often, and even after they die.")



6 of 15 Culture of True Stewardship Practices



6. Engagement (“ROE” and “COM”)

The key to success in every Parish is the most active engagement of the faithful. To do that, you must first personally “reach out” and then “engage” (ROE) them.



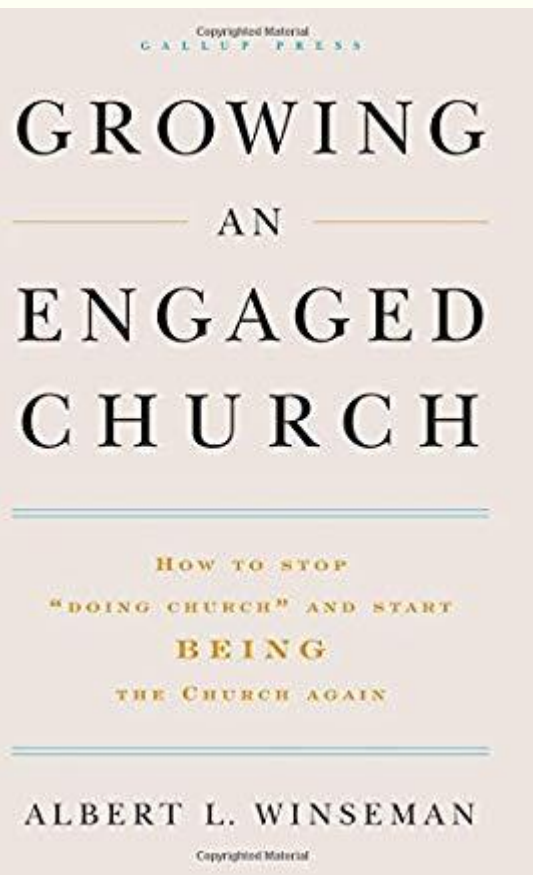
**The one comprehensive
solution to many of your
challenges is:**

ENGAGEMENT





A Must Read For Every Priest and Church Leader



Growing An Engaged Church: How To Stop “Doing Church” And Start Being The Church Again

By: Al Winseman, Global Practice Leader for Faith-Based Organizations for the Gallup Organization



How to “Reach Out” and “Engage” (ROE) through personal contact





Ingredients Of Effective Stewardship Ministry

Plan A Personal In-Home Visitations

- ~ Each steward is personally visited in their home by an Ambassador

Plan B Small Group In-Home Gatherings

- ~ Each steward is invited to a small group gathering hosted by an Ambassador at the Ambassador's house



Ingredients Of Effective Stewardship Ministry



Personal, in-home visitations are absolutely and unequivocally the most effective (nothing else is even close)

If you don't remember anything else from today, please remember that to have a true and successful stewardship ministry you MUST visit with EVERY parishioner in a HOME



Ingredients Of Effective Stewardship Ministry



~ Study after study shows that mail only (“pen pal”) campaigns are easy but not real stewardship programs and rarely get a good or different result

(insanity is doing the same thing over and over again and expecting a different result)



The wHoly-Engaged Personal Visitation Program





The wHoly-Engaged Personal Visitation Program (Appendix of Resources)

**At the end of this Session 3 materials, are
specific resources to help implement the
wHoly Engaged 9-step Personal
Visitation Program:**

<https://stewardshipcalling.com/direct-archdiocese-district-metropolis-of-new-jersey-igniting-the-flame-of-true-orthodox-christian-stewardship/>

**If you have any questions, email:
Bill@stewardshipcalling.com**



wHoly Engaged

9-Step Process





Ingredients Of Effective Stewardship Ministry

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- ~ Each steward is personally visited in their home by an Ambassador**

Plan B Small Group In-Home Gatherings

- ~ Each steward is invited to a small group gathering hosted by an Ambassador at the Ambassador's house**



The wHoly-Engaged Personal Visitation Program



- STEP 1** Priest, Parish Board, Stewardship and Ministry Leaders reach consensus about your stewardship strategy (PPS)
- STEP 2** Reach consensus on the Parish's Mission, Vision and strategic goals and Strategic Plan
- STEP 3** Organize your Council of Ministries
- STEP 4** Prepare your Ministries Handbook and Stewardship materials and revised Stewardship Commitment Form



The wHoly-Engaged Personal Visitation Program



- STEP 5** Recruit your Stewardship Ambassadors
(including all PPS and other leaders)
- STEP 6** Train your Stewardship Ambassadors using
these Igniting The Flame of True Christian
Stewardship materials, teach your mission,
vision and ministries
- STEP 7** Ambassadors select the Stewards they will
visit based on commonality
- STEP 8** Ambassadors call and schedule 15-30 minute
in-home visitation focusing on engagement
in ministries
- STEP 9** Ambassadors follow up every two weeks
until stewardship commitment forms are
submitted to the Parish administrator



wHoly Engaged

9-Step Process





The wHoly-Engaged Group Visitation Program





Ingredients Of Effective Stewardship Ministry

Plan A Personal In-Home Visitations

- ~ Each steward is personally visited in their home by an Ambassador

Plan B Small Group In-Home Gatherings

- ~ Each steward is invited to a small group gathering hosted by an Ambassador at the Ambassador's house



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- STEP 2** Reach consensus on the Parish's mission, vision and strategic objectives and Strategic Plan
- STEP 3** Organize your Council of Ministries
- STEP 4** Prepare your Ministries Handbook and Stewardship materials and revised Stewardship Commitment Form



The wHoly-Engaged Group Visitation Program



- STEP 5** Recruit your Stewardship Ambassador Host Teams
- STEP 6** Train your Stewardship Ambassador Teams using these Igniting The Flame of True Christian Stewardship materials, teach your mission, vision and ministries
- STEP 7** Ambassador Teams pick Stewards to invite to their house based on commonality
- STEP 8** Ambassador Teams select strategic “testimonial” presenters and invite Steward couples for a group dinner focusing on engagement in ministries
- STEP 9** Ambassadors Teams follow up every two weeks until stewardship commitment forms are submitted to the Parish administrator



wHoly Engaged

9-Step Process





Stewardship Calling Culture of True Stewardship Best Practices



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Session 5 - February 23, 2021

1. Youth Stewardship
2. Effective Messaging
3. Questions & Answers

Session 6 - March 9, 2021

1. Campaigns - Stewardship, Capital & Planned Giving
2. Transparency & Accountability
3. Stewardship Team
4. Questions & Answers

Send questions to: Bill@stewardshipcalling.com
www.stewardshipcalling.com



Christ's Possible Question To You



“What did You do with MY Church under Your watch given all of the gifts I gave You?”





The wHoly-Engaged Personal Visitation Program (Appendix of Resources)

**STEP 2 Reach consensus on the Parish's
Mission, Vision and strategic goals
and Strategic Plan**

~ "Parish Strategic Planning: A Guidebook for our
Parishes" can be found at:

<http://sfstrategicplan.net/parishplanning/>

~ Contact Steve Tibbs in your Metropolis
(**stibbs@bluevase.com**)

~ **See Also:** ATL Strategic Goal 1.1 parish strategic planning program

<https://atlstrategicplan.org/home/completed-goal-materials/1-1-parish-strategic-planning/>



ANCIENT FAITH RADIO

Bringing the Ancient Christian Faith to the Modern World

Ancient Faith Ministries

BILL MARIANES

REVITALIZE STEWARDSHIP IN
YOUR PARISH AND PERSONAL LIFE

A STEWARDSHIP CALLING

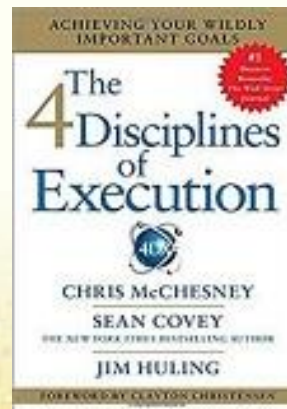


Ancient Faith
PODCASTS

Using The Four Disciplines of Execution For Parish Strategic Planning

August 5, 2020

[https://www.ancientfaith.com/podcasts/stewardshipcalling/how can you and your church be more effective](https://www.ancientfaith.com/podcasts/stewardshipcalling/how_can_you_and_your_church_be_more_effective)



Best-selling author Jim Huling



ANCIENT FAITH RADIO

Bringing the Ancient Christian Faith to the Modern World

Ancient Faith Ministries

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REVITALIZE STEWARDSHIP IN
YOUR PARISH AND PERSONAL LIFE

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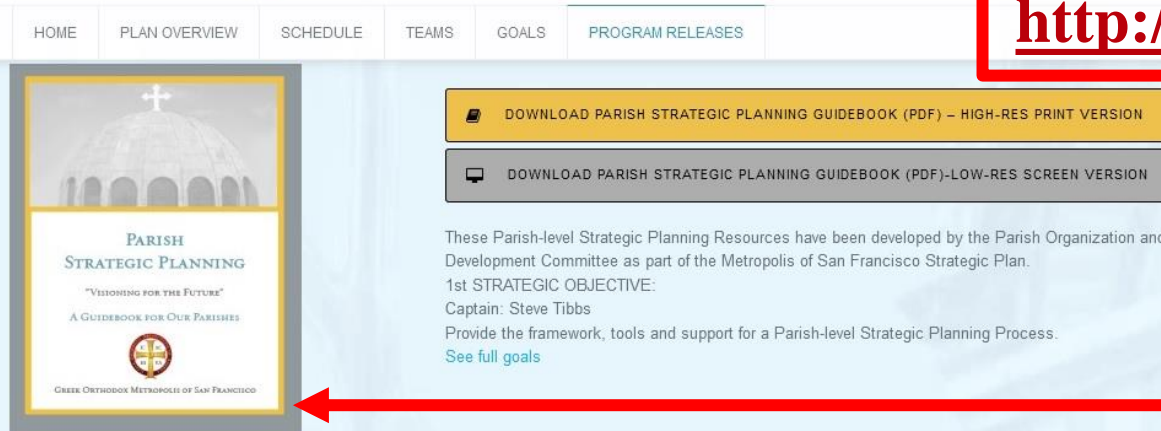
Ancient Faith
PODCASTS

Summary of the 4-P Approach to Building a Consensus Vision and Effective Strategic Plan

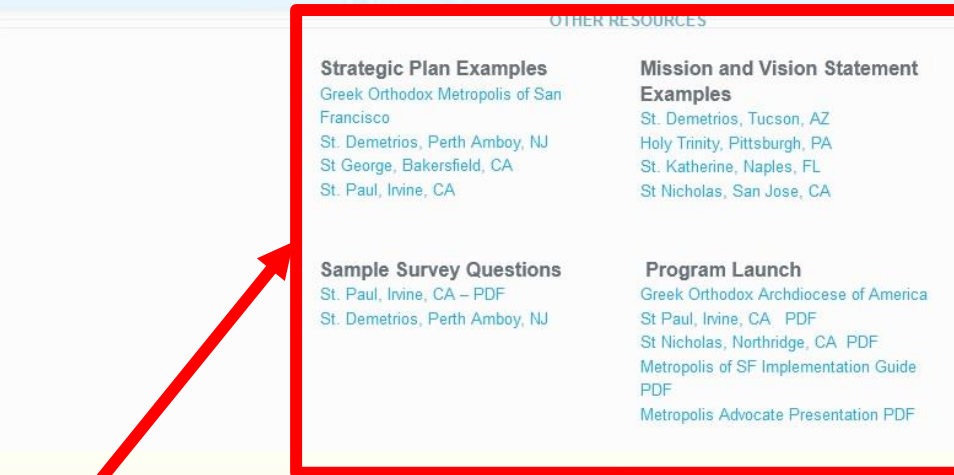
**Church Strategic
Planning - Sunday
October 30, 2016**

https://www.ancientfaith.com/podcasts/stewardshipcalling/casting_vision

S.F. Strategic Planning Tab at:
<http://sfstrategicplan.net/>



Download a reference "how - to" book on creating a parish Strategic Plan entitled, "Parish Strategic Planning: A Guidebook for our Parishes:
<http://sfstrategicplan.net/parishplanning/>

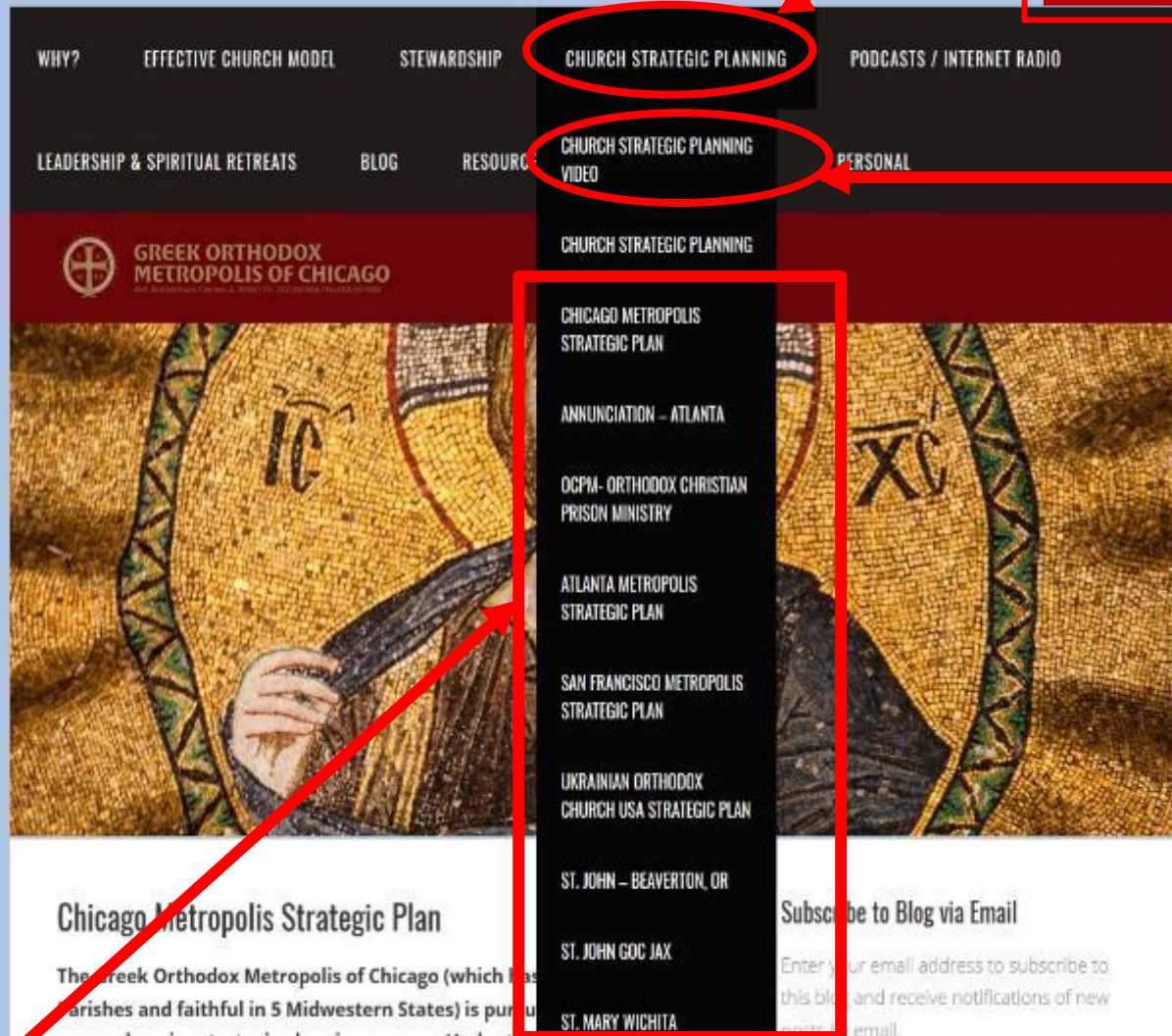


You can download several Strategic Plans, Mission & Vision Statements and Surveys: <http://sfstrategicplan.net/parishplanning/>

Stewardship Calling

What are you doing with all of the gifts God has given you?

Strategic Planning Tab at
www.stewardshipcalling.com



You can watch or download 2 videos that teach Parish Strategic Planning at:

<http://stewardshipcalling.com/parish-strategic-planning-video/>

You can download several Strategic Plans
<http://stewardshipcalling.com/strategic-planning/>

Stewardship Calling Proven Strategic Planning Process

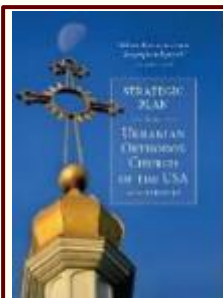
You can download Strategic Plans that now cover over 25% of U.S. Orthodox Christians



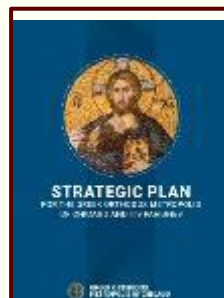
**GOA
Metro-
polis of
San
Francisco
(7 Western
States)**



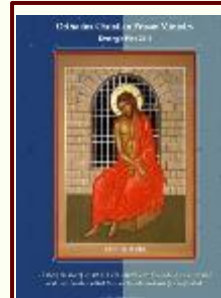
**GOA
Metro-
polis of
Atlanta
(8 SE
States)**



**Ukrainian
Orthodox
Church of
the USA
(entire
USA)**

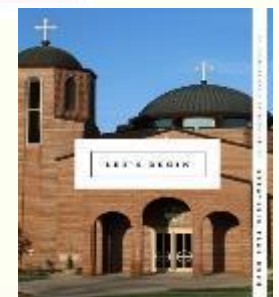
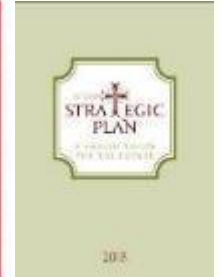
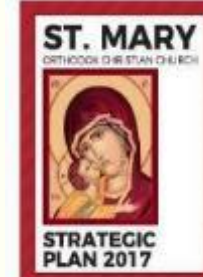
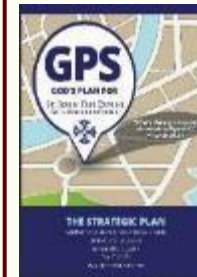


**GOA
Metro-
polis of
Chicago
(6 MW
States)**



**Orthodox
Christian
Prison
Ministry
OCPM**

Parishes



**St John The Divine (Jacksonville FL);
St Mary (Wichita, KS);
St John The Baptist (Beaverton, OR);
Annunciation (Atlanta, GA);
St Nicholas (Ann Arbor, MI)**

In Progress: 1. St. Mark/St. Mary & Philopater Coptic (Troy); 2. OCA Diocese of New England; 3. Christ the Savior OCA (Harrisburg); 4. St. Nicholas Antiochian (Grand Rapids); 5. OCA Diocese of Midwest; 6. St. Katherine (Naples) + several others just starting



The wHoly-Engaged Personal Visitation Program



STEP 1 Priest, Parish Board, Stewardship and Ministry Leaders reach consensus about your stewardship strategy

STEP 2 Reach consensus on the Parish's mission, vision and strategic objectives and Strategic Planning

STEP 3 Organize your Council of Ministries

See: <http://atlstrategicplan.org/home/completed-goal-materials/1-5-council-of-ministries/>

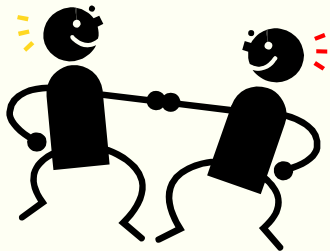


How to Better Engage the Faithful Through a “Council Of Ministries”





Early 1900's



Early Faithful



Recruit



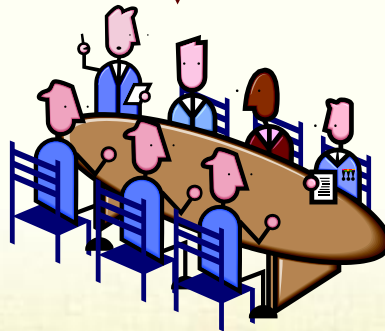
**Traveling
Itinerant Priest
from abroad**



1920's – 1940's



**Full-time Priest
Serves Parish**



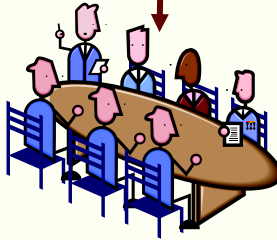
**Early Parish
Councils/Boards**



1950's – Present



Professionally Trained Priest



**Elected Parish
Council/Board**



Parish Assembly

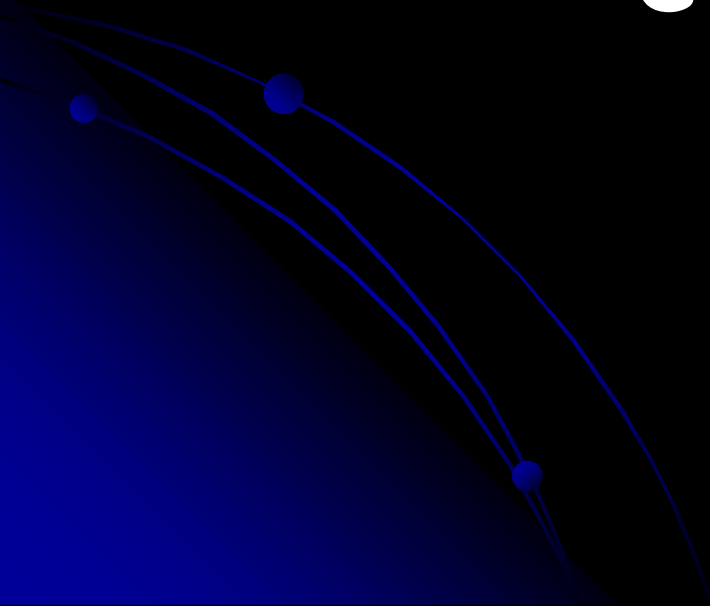


Parishioners

We are living in exponential times...

... the speed of change is
unimaginable and accelerating

Can you think of any
effective organization
that is using the
same operational
structure it used
70 years ago?



It is...

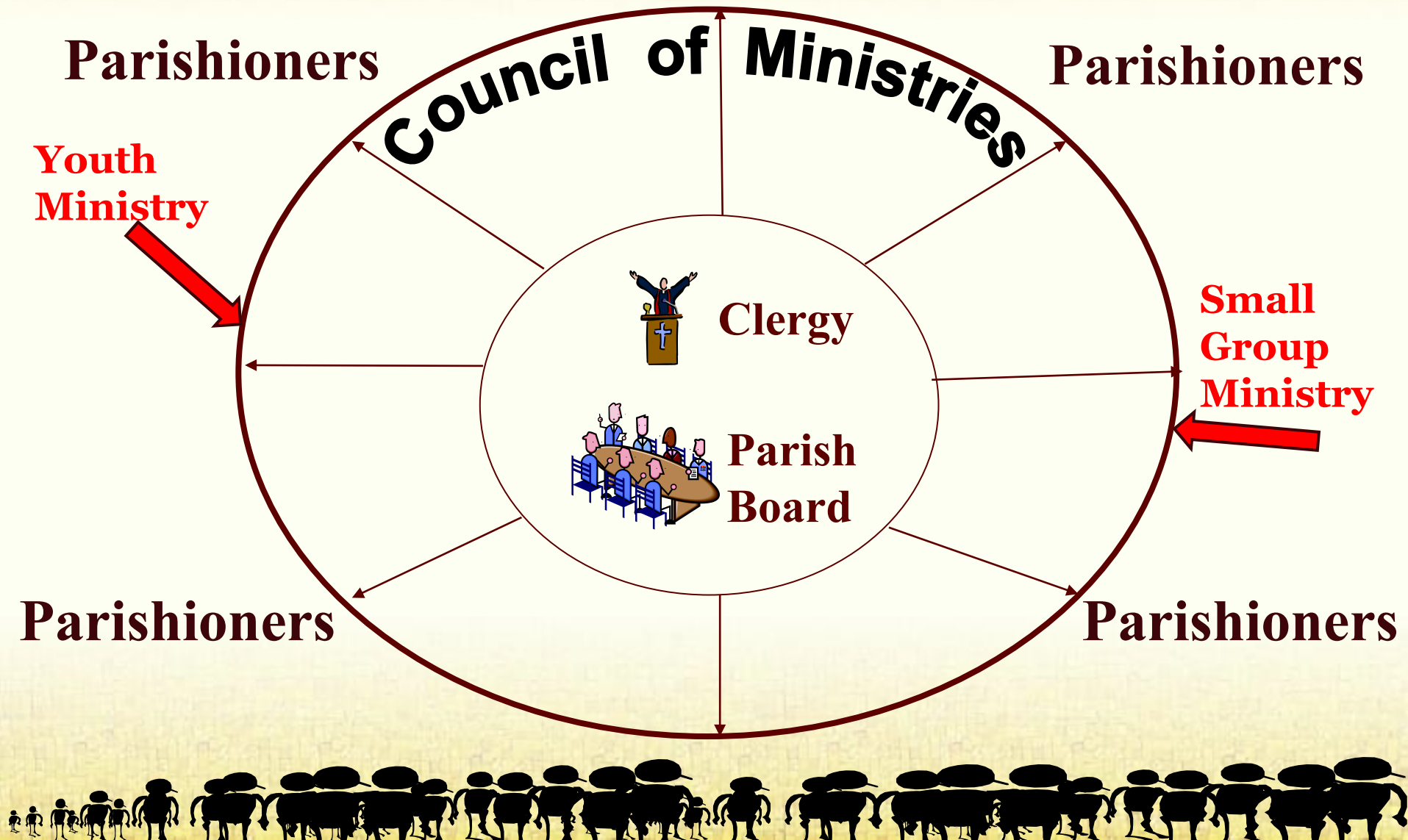




Ministry Based Organization Paradigm



Outreach & Evangelism (Future Orthodox)





Ministry - Based Organization (MBO)



- **A MBO Parish is organized around its ministries and all Parish programs are:**
 - 1. Delivered by individual ministries**
 - 2. Managed and coordinated by the Council of Ministries**



Council of Ministries **(COM)**



- **A Committee of the leaders of each of the Parish's ministries**
- **The COM includes the Priest and Parish Board (Board members are liaisons to ministries)**
- **The COM ensures each ministry is aligned with the Parish's Mission, Vision, Values and Strategic Plan**
- **The COM meets at least quarterly and shares best practices, challenges and synergies**



<http://atlstrategicplan.org>

THE METROPOLIS OF ATLANTA
STRATEGIC PLAN

Home | Why/How | Areas of Focus | Goals | Team | **Completed Material** | Contact

1.5 Council of Ministries



DOWNLOAD COUNCIL OF MINISTRIES GUIDE

Click here to download the Council of Ministries Guide created to fulfill Goal 1.5 Council of Ministries.

DOWNLOAD THE STRATEGIC PLAN

© Copyright 2016-2017 - Metropolis of Atlanta -

Home | Why/How | Areas of Focus | Goals | Team | Completed Material | Contact

See Council of Ministries Program released by Metropolis of Atlanta Strategic Goal Team 1.5

<http://atlstrategicplan.org/home/completed-goal-materials/1-5-council-of-ministries/>



The wHoly-Engaged Personal Visitation Program

STEP 1 Priest, Parish Board, Stewardship and Ministry Leaders reach consensus about your stewardship strategy

STEP 2 Reach consensus on the Parish's mission, vision and strategic objectives and Strategic Planning

STEP 3 Organize your Council of Ministries
(See: <http://atlstrategicplan.org/home/completed-goal-materials/1-5-council-of-ministries/>)

STEP 4 Prepare your Ministries Handbook and Stewardship materials and revised Stewardship Commitment Form

(See examples of Parish Ministry Handbooks here:
<http://stewardshipcalling.com/stewardship-ministry-handbooks/>)

SAINT ANTHONY MINISTRIES HANDBOOK



St. Anthony Greek Orthodox Church
778 South Rosemead Boulevard
Pasadena, California 91107-5613
(626) 449-6943 – Fax (626) 449-6974
Rev. Fr. Peter Stratos
saint-anthonys.org

**Parish
Ministry
Handbooks
Examples**

Philoptochos
To provide assistance to those in need in the church community, the Parish County community (The Place), the USA, and internationally, and to make in-home visits to members of our parish who are ill, homebound, or unable to get out; women and men of our parish are invited to join this organization.
Marie Chapman • 678-513-9593 • philoptochos@stani.org

Venturing Crew BBS (Scouting Ministry)
Good youth development program of Boy Scouts of America providing opportunities to experience high adventure, leadership, group dynamics, learn a variety of skills while having fun: open to young men and women who are 17 and have completed the eighth grade or ages 14-20
Harald Hagen • 678-334-1438 • mhahagen@yahoo.com

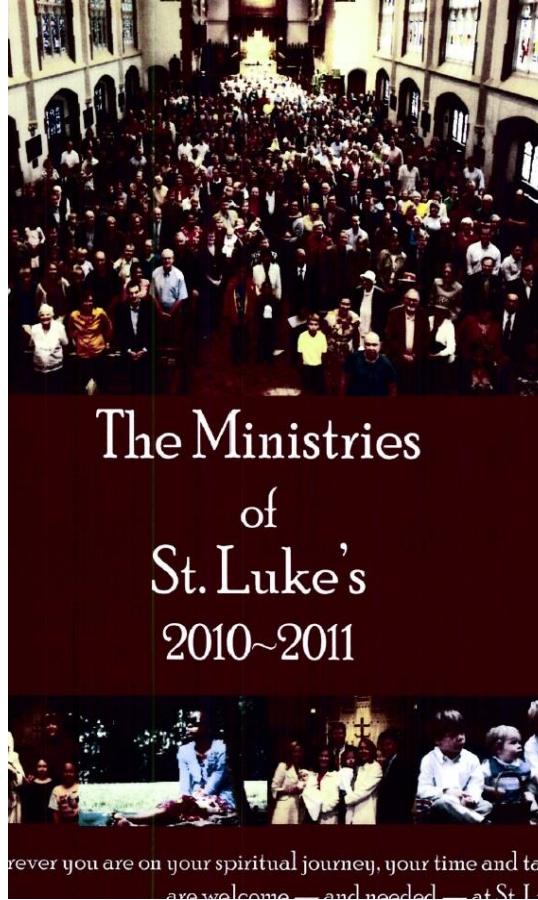
Gift Shop Ministry
To encourage and enhance the Orthodox experience in our parish by offering items that aid in the development and awareness of our faith – books, icons, home altar, and accessories
Mary Milam, Altan Nonsencan • 770-885-3324 • giftshop@stani.org

Greek Festival Ministry
The annual celebration of our faith and heritage and our largest community outreach ministry of the year
Johnny Melts • 770-843-7713 • jmelts@stani.org

Project Comfort Ministry
To provide handmade items to those who have just given birth, to those who have recently lost a loved one, and to those in need during the colder months of the year
Emily Christie • 678-447-3918 • singcookwrite@gmail.com

Saint John the Wonder Worker: Loaves and Fishes Ministry
To provide nonperishable foods (canned and boxed) for the needy in the surrounding Atlanta communities year round and especially at Thanksgiving and Christmas
Renée Brookes • 770-361-6157 • reneeibrooks123@gmail.com

PARISH SUPPORT SERVICES MINISTRY



The Ministries of St. Luke's 2010~2011



Wherever you are on your spiritual journey, your time and talent are welcome, and needed, at St. Luke's.

Capital Development and Fundraising Ministry
Assist our parish in prioritizing major projects to enable us to fulfill our vision as a parish.
David Chapman • 678-510-2308 • dchapman@comcast.net

Election and By-Laws Ministry
Assists our parish by providing orderly structure to the governance to our community.
(Vacant)

Audit Ministry
Assist our community in regularly taking account of the material blessings God has granted us.
(Vacant)

COMMUNICATIONS MINISTRY
Webmaster Ministry
Assist our parish in the use of technology to communicate, educate, and inform.
Bill Manos • 770-622-5304 • bmanos@gmail.com

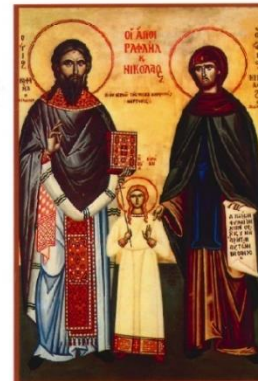
Newsletter Ministry
Assists our parish in communicating with parish members events of our parish life.
Emily Christie • 678-447-3918 • communications@stani.org

Archivist Ministry
To provide a historical documentation of parish events and history.
Stamatis Hagen • 770-313-4530 • smann2@mail.aol.com

FACILITIES MANAGEMENT AND GROWTH MINISTRY
Believing Maintenance and Property Volunteers Ministry
Assist our parish in the maintenance and care of the facilities and grounds God has given us.
John Patrick • 401-784-1315 • jpatrick@stani.org

Beautification Ministry
Provide plants and flowers for the entrance to the church and The Blue House.
Carol Todoros • 770-639-3955 • ct22@comcast.net

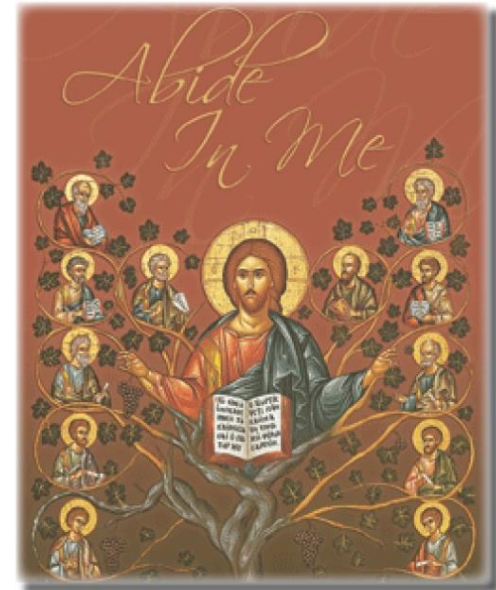
St. Nicholas Greek Orthodox Church



SAINTS RAPHAEL, NICHOLAS, AND IRENE
GREEK ORTHODOX CHURCH

DIRECTORY OF MINISTRIES

ST. NICHOLAS GREEK ORTHODOX CHURCH LEXINGTON, MASSACHUSETTS 2011-2012 PARISH MINISTRIES



Sunday Worship Services

Orthros	8:15 am
Divine Liturgy	9:30 am

Tel: 781-862-6453
17 Meriam Street
Lexington, MA 02420

www.stnicholaslex.org
find us on Facebook



<https://stewardshipcalling.com/stewardship-ministry-handbooks/>



Effective Online Talents Form



**Greek Orthodox Cathedral of the Annunciation,
2500 Clairmont Rd NE, Atlanta GA 30329**

Time & Talents

Please consider offering your time and talents to one of our many ministries, committees and Strategic Planning Goals. We are a large parish with many needs; there are many ways to help! "...give and it will be given to you...for with the same measure that you use it will be measured back to you." Luke 6:38

Your Contact Information

Name *
First Name
Last Name
Email Address *

Phone *
(###)

####

Ministry and Committee Opportunities

I would like to volunteer my time and talents to the following ministries and/or committees

Parish Council Committees

I would like to serve on the following committee(s):

- ☐ Activities
- ☐ Outreach
- ☐ Cemetery
- ☐ EHCYD - Education, Hellenic Culture & Youth Diakonia
- ☐ Hellenic Community Center
- ☐ History & Archives
- ☐ Real Estate
- ☐ Spiritual Life
- ☐ Cathedral Office

I would like to help with...

- ☐ Office Volunteer
- ☐ Mailing/Bulletin/Newsletter (Mail Crew)

Strategic Planning Goal: Campus Improvements

- ☐ 1.1 Accessibility, Renovation, Athletic & Storage Improvements
- Strategic Planning Goal: Church Life Experience
- ☐ 2.1 Welcoming & Newcomer Ministries
- ☐ 2.2 Worship & Sacramental Engagement
- Strategic Planning Goal: Communications & Technology

- ☐ 3.1 Communications and Technology Platform
- Strategic Planning Goal: Education

- ☐ 4.1 Adult Education
- ☐ 4.2 Youth Education
- Strategic Planning Goal: Leadership, Management & Operations
- ☐ 5.1 Orthodox Servant Leadership Program
- ☐ 5.2 Operational Excellence

Strategic Planning Goal: Life Stage Ministries

- ☐ 6.1 Small Groups
- ☐ 6.2 Life Stage Ministries
- Strategic Planning Goal: Philanthropy, Outreach & Evangelism

- ☐ 7.1 Philanthropy, Outreach & Evangelism
- Strategic Planning Goal: Stewardship

- ☐ 8.1 Comprehensive Stewardship Program
- Ongoing Educational Programs

I would like to assist with...

- ☐ I'm not sure and would like to discuss first

Youth Education

I would like to assist with...

- ☐ Sunday Catechetical School
- ☐ St. John Chrysostom Oratorical Festival
- ☐ Annunciation Day School
- ☐ Annunciation Afternoon Greek School
- ☐ Joining Greek School PTA

ARK - Adult Religious Knowledge

- ☐ Wednesday Morning Life
- ☐ Wednesday NITE Life
- ☐ "Road to Orthodoxy" Inquirer/Convert Class
- ☐ "Road to Oneness" Premarital Seminar

Senior Ministry

- ☐ Join G.O.O.F.S.
- ☐ Join Golden Group (G.G.)
- ☐ Serve on the G.G. Planning Committee
- ☐ Seniors at Play

Philanthropy and Social Services

- ☐ Joining the Ladies Philoptochos Society
- ☐ Assisting with the Soup Kitchen
- ☐ Assisting with Bags of Love
- ☐ Assisting with Witness to Christ's Love (Help/V.)
- ☐ Drive others to Church
- ☐ Joining Velonaki Knitting Group

Church Cultural Programs

- ☐ Atlanta Greek Festival
- ☐ Cathedral Orchestra
- ☐ Cathedral Dance Ministry
- Church Service Groups
- I would like to assist in Divine Services by...
- ☐ Serving as an Altar Boy
- ☐ Serving as a Handmaiden
- ☐ Chanting
- ☐ Joining the Annunciation Choir
- ☐ Joining the Youth Choir
- ☐ Joining the Men's Choir
- ☐ Serve as an Epistle Readers (6-12th Grade)

Liturgical Needs

- ☐ Prosfora Baking (Liturgical Bread for Divine Lit)
- ☐ Dusting Church Furnishings
- ☐ Polishing Altar Vessels
- ☐ Flower and Icon Decorating
- ☐ Holy Week Set-up/Clean-up

Building Maintenance

- ☐ Carpentry

- ☐ Electrical Work
- ☐ Painting
- ☐ Plumbing
- ☐ Grounds Maintenance

Athletics & Summer Programs

- ☐ Apply to assist with Youth Basketball
- ☐ Apply to assist with Summer Day Camp
- ☐ Assist with Cathedral Basketball Camp
- ☐ Apply to be a Counselor at St. Stephens Summer C

Youth Ministry

- ☐ Assisting with HOPE & JOY
- ☐ Assisting with G.O.Y.A.
- ☐ Assisting with Y.A.Y.P.
- ☐ Joining Orthodox Christian Fellowship (O.C.F.)
- ☐ Joining College Outreach

Kitchen Crew & Events

- ☐ Set-up & Decorate for Events
- ☐ Serve Food for Events
- ☐ Assist in Cooking for Parish Events
- ☐ Clean-up After Events

Religious and Spiritual Resources

- ☐ Annunciation Cathedral Bookstore & Gift Shop
- Multimedia Ministry
- I would like to assist with...

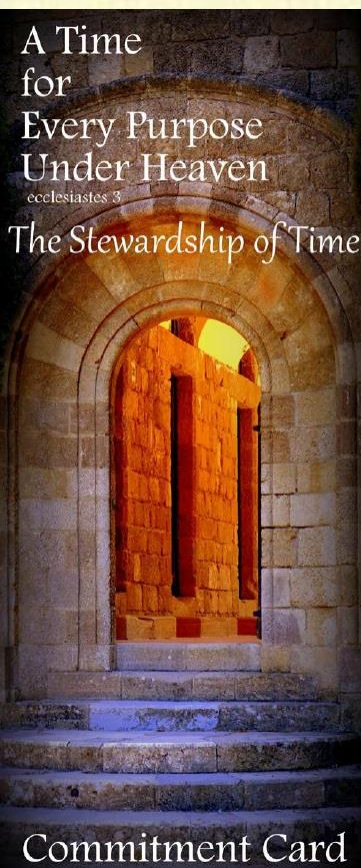
- ☐ Photos and Videos for Church Services
- ☐ Photos and Videos for Events
- ☐ Web Streaming
- ☐ Multimedia Operator
- ☐ Digital Content organization

Other

Please enter additional areas of assistance you wish to provide if not listed within this checklist...



GOA Talents Pledge Form



information

NAME _____

NAME OF SPOUSE (IF MARRIED) _____

STREET ADDRESS _____

CITY / STATE / ZIP CODE _____

HOME PHONE _____

MOBILE PHONE _____

EMAIL ADDRESS _____

EMAIL ADDRESS OF SPOUSE (IF MARRIED) _____

Dependent Children's names and birthdates:

May we include your contact information in the parish directory?

☐ yes ☐ no *If yes, please indicate any information you would like excluded:*

May we add you to our parish email list?

☐ yes ☐ no

In the Gospel of Saint Matthew (6:19), Jesus instructs us, "Do not store up for yourselves treasures on earth, where moth and rust destroy, and where thieves break in and steal...." Often in life, we pursue and collect those things that do not last. We must ask, "One hundred years from now, where will our possessions be?" Our greatest blessing is our family. As Orthodox Christians, we are called to be stewards of this great gift. If we are faithful to this calling, perhaps our Lord will say to us as he did to the faithful steward, "Well done good and faithful servant" (Mt 25:23).



treasure

In gratitude for God's blessings, I/We commit to Christ and His Church the following amount:

\$ _____ each week

planned giving

☐ Please send me information on making a planned gift to the Church

time & talent

Individual stewards should indicate areas of interest with a check (✓).

Families should mark "H" for husband, "W" for wife or "C" for children.

EDUCATION

☐ Bible Study
☐ Adult Religious Education
☐ Intro to Orthodoxy
☐ Publications
☐ Speakers
☐ Bookstore
☐ Library

YOUTH

☐ Church School Teacher
☐ Church School Administration
☐ Youth Leader
☐ Vacation Church School
☐ Camp Counselor

BUILDING & GROUNDS

☐ Garden & Landscape
☐ Plumbing
☐ Electrical
☐ Clean-up
☐ Interior Repairs
☐ Exterior Repairs
☐ Roofing
☐ Hall Rentals

ADMINISTRATION

☐ Fiscal Mgt / Review
☐ By-Laws
☐ Development / Fundraising
☐ Office help
☐ Computer / Technical
☐ Data Entry

LITURGICAL

☐ Sanctuary & Altar Care
☐ Altar boys / Acolytes
☐ Baking Proskida
☐ Choir
☐ Reader
☐ Greeter/Usher

MINISTRIES & PROGRAMS

☐ Campus Ministry
☐ Welcome Team
☐ New Member Events
☐ Outreach
☐ Stewardship
☐ Sunday Fellowship / Coffee
☐ Visitation - Hospital
☐ Visitation - Shut-ins
☐ Feed the Hungry
☐ Prison Ministry
☐ Grief Bereavement Group
☐ Disaster Relief Projects
☐ Blood Drives
☐ Project Mexico
☐ Int'l Orth Christian Charities
☐ OCMC Mission Center
☐ Seniors Ministry
☐ Couples Ministry
☐ Singles Ministry
☐ Military Ministry

COMMUNICATIONS

☐ Web site & E-mail
☐ Bulletin & Newsletter
☐ Public Relations

Any other talents or information on items listed above:

<https://www.goarch.org/-/2020-stewardship-campaign-resources?inheritRedirect=true>



Adult Stewardship Serbian Orthodox Trifold - Inside



ORTHODOX CHRISTIAN STEWARDSHIP

We are called to live life in continuous thanksgiving for Christ. Thus, our entire perspective on the world is transformed. No longer can we look at the things in our life as anything but a Gift from God. We are being prepared by God to enter into Eternal Communion with Him. The joys we experience are recognized as the fruit of this Communion. Even the very suffering we endure becomes a Gift which prepares us for the "weight of Glory" which is to come!

Our very thanksgiving for this Gift of Christ becomes a life of Stewardship—of caring for this Gift that is not our own. We care for this Gift of Communion with Him by living a life in which we dedicate all that we are—our Time, our Talents, and our Treasures—to God in thanksgiving for all that He has done for us. Thus, when we offer ourselves to the Church, our offering is no longer considered to be "in support" of our local parish, but as an offering of Thanksgiving to God. Our offer-



Church Name
Address
City/State/Zip
Phone number
Website

***JUST A REMINDER:**

Your commitment is between you and God. Your privacy is very important to us. Only the Priest and Financial Secretary have access to the information on this card.

2021 STEWARDSHIP COMMITMENT CARD



2021 STEWARDSHIP

**DIFFERENT WORKS ALL
IN THE SAME LORD!**



Adult Stewardship Serbian Orthodox Trifold - Outside



ORTHODOX CHRISTIAN STEWARDSHIP: OFFERING TIME, TALENTS & TREASURES



INFORMATION

NAME

NAME OF SPOUSE (IF APPLICABLE)

STREET ADDRESS

CITY/STATE/ZIP CODE

TELEPHONE

CELLULAR TELEPHONE

E-MAIL ADDRESS

SPOUSE'S E-MAIL ADDRESS

CHILD(REN) NAME(S) (UNDER 18 ONLY)

Are you a Baptized and Chrismated Orthodox Christian? Y/

N

Would you like information about online giving?
Y/N

TIME

God has graciously bestowed upon us the entirety of our lives. He has blessed us with 168 hours per week (or roughly a little more than 10,000 minutes/week).

How many of these 168 hours do we offer to Him? Take some time now to consider what you are willing to offer to God in thanks for all He has given you. Remember, time also includes your time in

I commit to offering:

_____ hours/week

_____ hours/month

to God in thanksgiving for what He has done for me.

TALENTS

God bestows upon each of us unique and wonderful abilities. Below are listed only a handful of potential talents.

Please take some time to consider with what abilities God has blessed you as you fill out this section of the commitment card:

Individual Stewards should use a ✓

Families should use (H) Husband, (W) Wife, (B) Both, (C) Child

EDUCATION

- ☐ Bible Study
- ☐ Adult Religious Education
- ☐ Intro to Orthodoxy
- ☐ Publications
- ☐ Speakers
- ☐ Bookstore
- ☐ Library
- ☐ Serbian School

YOUTH

- ☐ Church School Teacher
- ☐ Church School Administration
- ☐ Youth Chanting Instructor
- ☐ Youth Choir
- ☐ Youth Leader
- ☐ Vacation Church School
- ☐ Camp Counselor
- ☐ Kolo (Teacher or student)
- ☐ Tambura (teacher or student)

LITURGICAL

- ☐ Sanctuary & Altar Care
- ☐ Altar boys / Acolytes
- ☐ Baking Prosphora
- ☐ Choir
- ☐ Reader/Chanter/Stet
- ☐ Greeter/Usher
- ☐ Candles

BUILDING & GROUNDS

- ☐ Garden & Landscape
- ☐ Plumbing
- ☐ Electrical
- ☐ Clean-up
- ☐ Kitchen
- ☐ Interior Repairs
- ☐ Exterior Repairs
- ☐ Roofing
- ☐ Energy Resources
- ☐ Resource Consumption

COMMUNICATIONS

- ☐ Web site & E-mail
- ☐ Bulletin & Newsletter
- ☐ Public Relations

ADMINISTRATION

- ☐ By-Laws
- ☐ Computer / Technical
- ☐ Data Entry
- ☐ Development / Fundraising
- ☐ Endowment Committee
- ☐ Financial Advisor
- ☐ Fiscal Mgt / Review
- ☐ Legal Advisor
- ☐ Office help

MINISTRIES & PROGRAMS

- ☐ Campus Ministry
- ☐ Greeters Team
- ☐ Annual Taste of Serbia
- ☐ Liturgical Text Team
- ☐ Outreach
- ☐ Stewardship
- ☐ Sunday Fellowship / Coffee
- ☐ Visitation - Hospital
- ☐ Visitation - Shut-ins
- ☐ Feed the Hungry
- ☐ Prison Ministry
- ☐ Grief Bereavement Group
- ☐ Disaster Relief Projects
- ☐ Seminary Pilgrimage
- ☐ Seniors Ministry
- ☐ Couples Ministry
- ☐ Singles Ministry
- ☐ Men's Ministry
- ☐ Women's Ministry
- ☐ Ride Sharing Ministry

God has blessed me/us with these additional talents:

TREASURES

Everything that we have is a blessing from God—all of our abilities, our time, and our treasures. Please take some time to pray about your relationship with God, and consider what you are able to offer in thanksgiving for all He has given you:

I commit to offering:

\$_____ / week / month/year

to God in thanksgiving for all He has done for me.

What if I/we cannot fulfill our commitment?

If circumstances change and you cannot fulfill your commitment, fear not! We are a loving community, not a tax office. The most important thing is to give from the heart. We are thankful to God for you being a part of this community!



Steward Information & Pledge Form



PERSONAL INFORMATION

BAPTIZED OR CHRISMATED ORTHODOX CHRISTIAN?

NAME (First/Last) _____ YES ____ NO ____

NAME DAY (or Baptismal Name) _____

SPOUSE (First/Last) _____ YES ____ NO ____

NAME DAY (or Baptismal Name) _____

RESIDENCE ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

HOME PHONE NUMBER: _____ (_____) _____

SELF

SPOUSE

BUSINESS PHONE: _____

OCCUPATION: _____

BIRTHDATE: _____

EMAIL _____

Names, Birthdates, and Name Days of Dependent Children:

COMMITMENT OF RESOURCES

I/We commit to Christ and His Church through this pledge;

I/We expect to give the following amount:

Weekly: \$ _____

"Every Sunday let each of you put aside your offering for the work of the Lord." (See: I Cor 16:2)



wHoly Engaged

9-Step Process





The wHoly-Engaged Personal Visitation Program



Personal, in-home visitations agenda

- ~ Opening prayer of thanksgiving
- ~ Discuss parish items of common interest (e.g.,
the top 3 things they like about parish)
- ~ Share the vision/ministries of the parish
- ~ Address any comments/concerns or promise to
get back to them
- ~ Review Ministry handbook and stewardship
forms
- ~ Explain you will follow up every 2 weeks until
the church receives their completed forms
- ~ Thank them and end with a prayer



The wHoly-Engaged Group Visitation Program

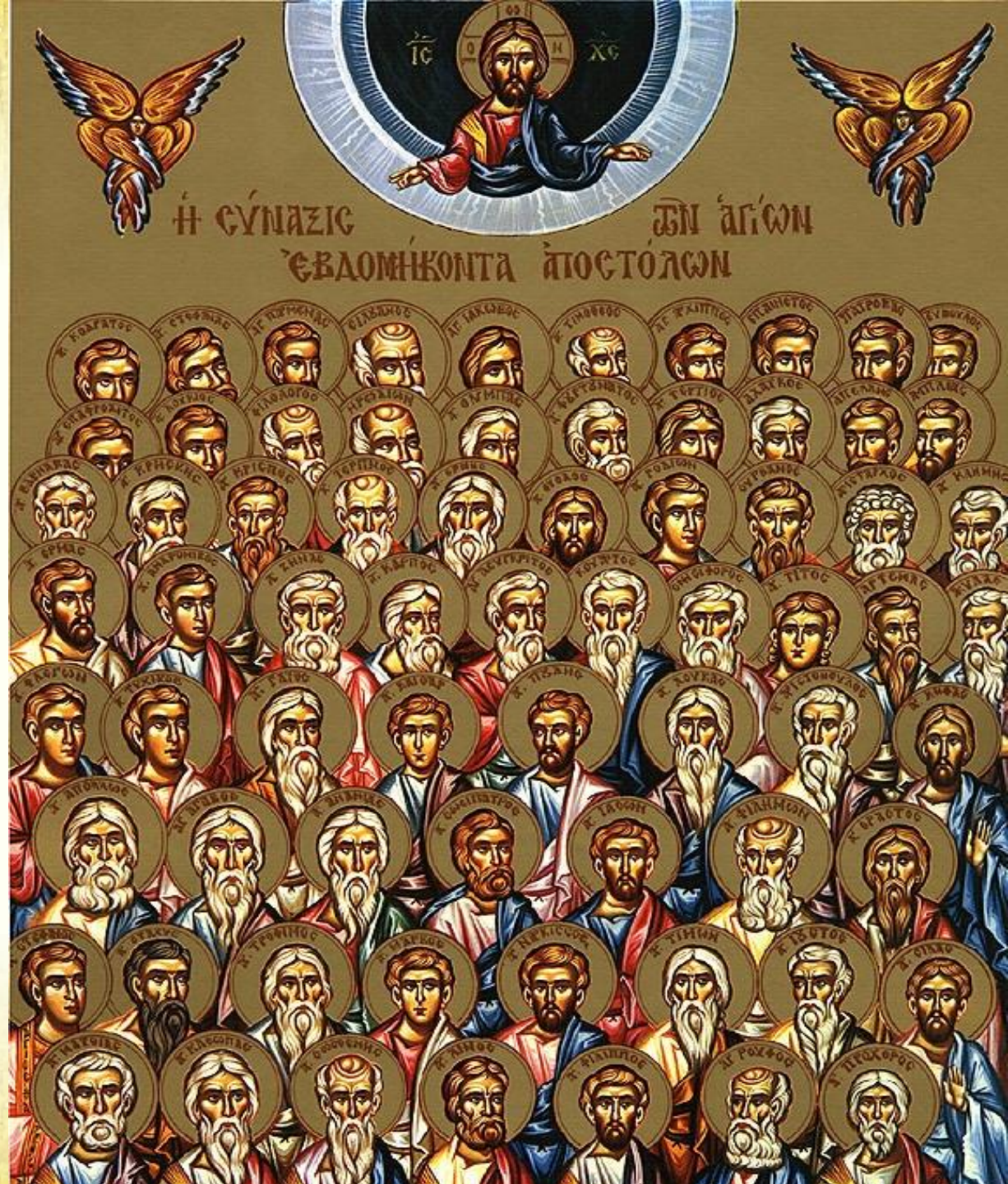


- ~ Opening prayer, welcome/ice breaker
- ~ Dinner and fellowship
- ~ Program
 - the vision and ministries of the parish
 - 2 or 3 testimonials
 - present stewardship ministry handbook and stewardship commitment form
 - explain next steps (including every 2 week follow-up), answers any questions and closing prayer



*You have
now been
called as
one of
the 70
Disciples*

Luke 10:1





GREEK ORTHODOX ARCHDIOCESE of AMERICA
DIRECT ARCHDIOCESAN DISTRICT

ΕΛΛΗΝΙΚΗ ΟΡΘΟΔΟΞΟΣ ΜΗΤΡΟΠΟΛΙΣ ΝΕΑΣ ΙΕΡΣΕΗΣ
GREEK ORTHODOX METROPOLIS OF NEW JERSEY



Igniting the Flame

A Culture of True Orthodox Christian Stewardship and Generosity

(Part 3)

“For everyone to whom much is given, from him much will be required.”

Luke 12:48

Bill Marianes

Bill@stewardshipcalling.com



**Stewardship
Calling**

Helping people and parishes discover and live their stewardship callings so that they may have a good account before the awesome judgment seat of Christ

www.stewardshipcalling.com



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www.orthodoxministry.org/