

# WHY LOVE LEAD

Being an Orthodox Servant Leader & Disciple of Christ in Your Jerusalem...



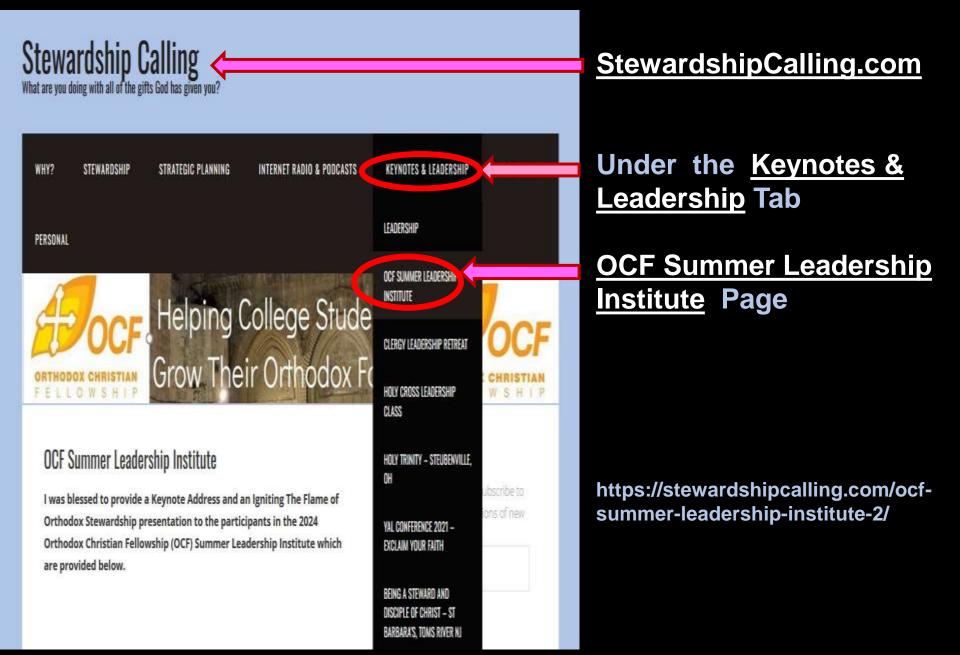
Bill Marianes Bill@stewardshipcalling.com

# Μετάνοια

# Metanoia

## "a transformative change of heart"

## You can download this presentation at:





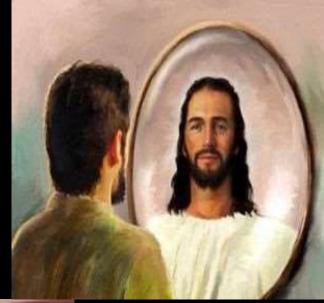
Helping College Students Grow Their Orthodox Faith



## **Download This Presentation**



## YOU are the image and likeness of...





# GOD

Genesis 1:26-27

Who's trying to help you today?

# McGuireWoods troutman<sup>T</sup> pepper



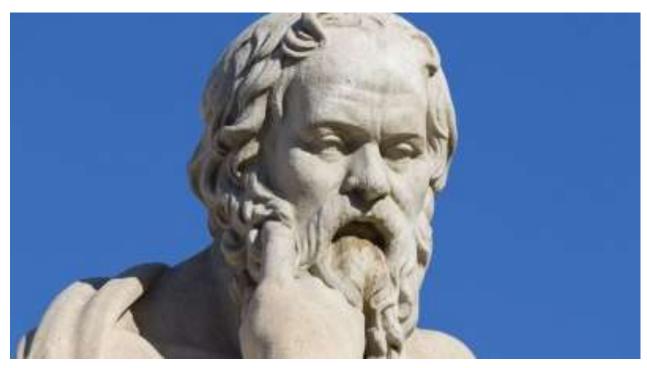


... 435,000+ aírlínes míles over 25+ years

...presentations to well over 600+ Parishes of all Orthodox jurisdictions

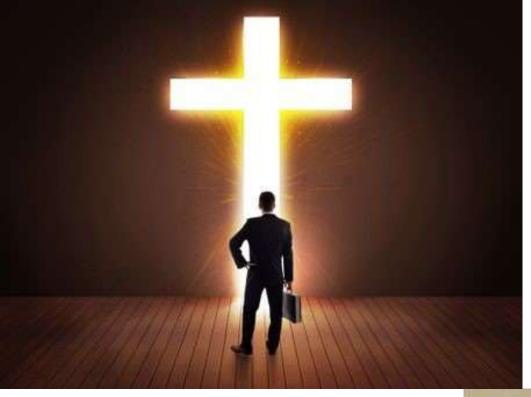
...completed strategíc plans coveríng over 26% of Orthodox Christíans

## You cannot teach adults new things. You can merely create the environment where they discover the truth for themselves.



Socrates

# What would you do if you could?



"You cannot serve purpose and safety at the same time."

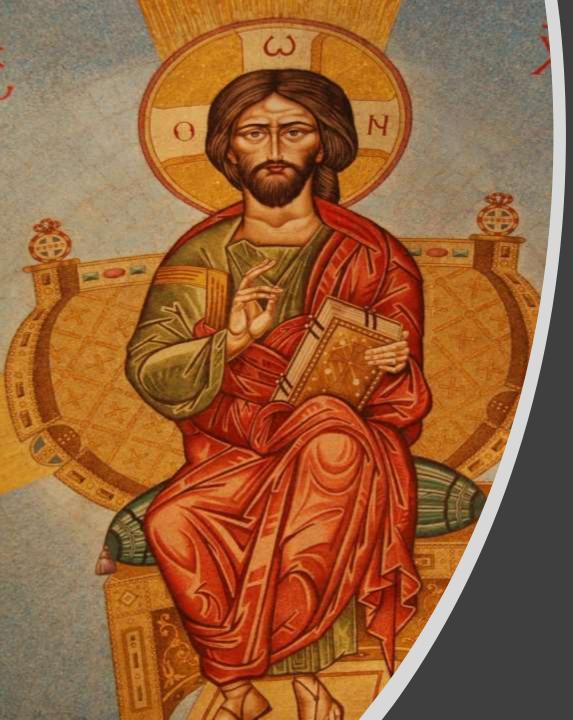
## "What would you do if you weren't afraid?"



# "What would be lost in the world if you were to deny your purpose?"



# Are You Here?

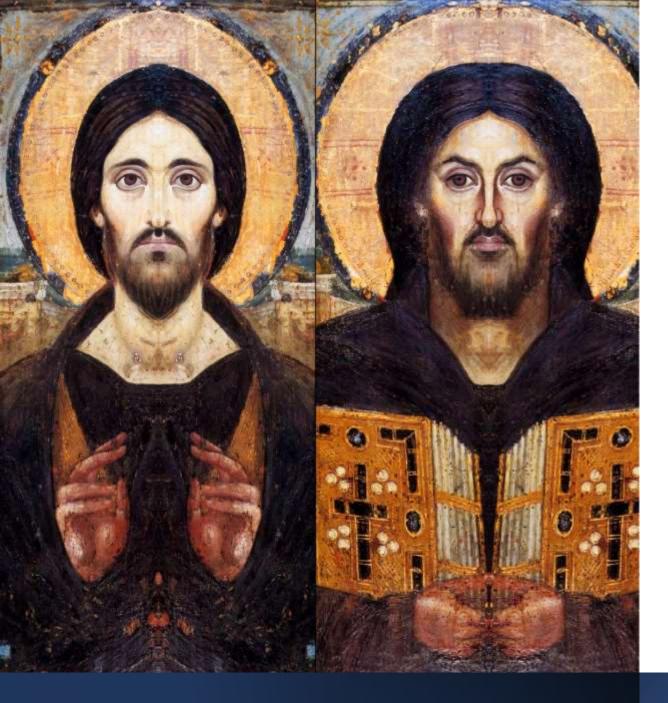


#### Why?

"That the end of our lives may be Christian, without pain, blameless and peaceful,

and for a <u>good</u> <u>account</u> before the awesome judgment seat of Christ."

> II Corinthians 5:10 Divine Liturgy



Christ's possible very difficult question



What did you do, for My church and My people, under your watch, given all of the gifts | gave you?

# A Statement of Why is Biblical

A DEC

of the local division of the local division of the

A REAL PROPERTY AND

## *"Friends, <u>WHY</u> are you doing these things?"*

Acts 14:15

#### Everyone Is Called



"I beg you to walk worthy of the calling <u>to which you have</u> <u>been called</u>."

Ephesians 4:1

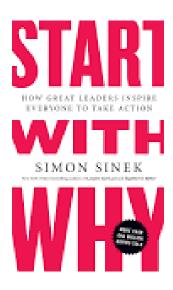
"... to each one of us grace was given according to the measure of Christ's gift... some to be apostles, some prophets, some evangelists, and some pastors and teachers for the <u>equipping</u> of the saints for the work of ministry..."

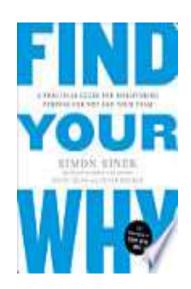
# Start With Why

## The best 18 minutes on YouTube.

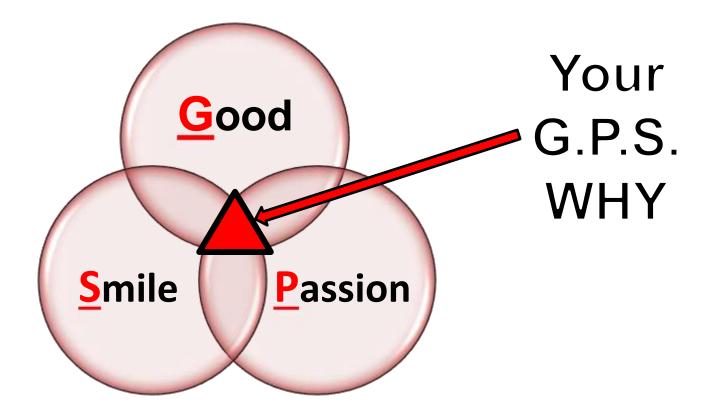
https://www.ted.com/talks/simon\_sinek\_how\_great\_leaders\_inspire\_action?subtitle=en





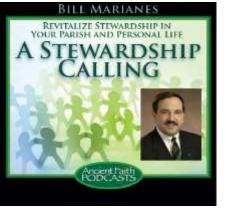


### The Stewardship Calling 3 Critical G.P.S. Questions To Help You Determine Your WHY



- 1. What am I Good at?
- 2. What am I Passionate about?
- 3. What makes me  $\underline{S}$  mile?





## <u>"The Orthodox WHY Guy"</u>

#### 1. "GPS" - The GOD Positioning System (1-31-16) https://www.ancientfaith.com/podcasts/stewardshipcalling/the\_god\_positioning\_system/

#### 2. Why Am I Here? (7-31-16)

https://www.ancientfaith.com/podcasts/stewardshipcalling/why\_am\_i\_here/

#### 3. Good and Faithfull Servant Through Living Your Stewardship Calling - Parts 1, 2 & 3 (with +Fr. George Livanos) (5-26-21) https://www.ancientfaith.com/podcasts/stewardshipcalling/good and faithful servant part 1/ https://www.ancientfaith.com/podcasts/stewardshipcalling/good and faithful servant through living your stewardship calling part/

#### 4. Why Are You Here on Earth? What Is Your Purpose? (with

Jim Huling) (8-31-20) https://www.ancientfaith.com/podcasts/stewardshipcalling/why are you here on earth what is your purpose/



"You can't connect the dots looking forward; you can only connect them looking backward."

Steve Jobs 1955 - 2011

"If you live each day as if it was your last, someday you'll most certainly be right."

"...for the past 33 years, I have looked in the mirror every morning and asked myself: 'If today were the last day of my life, would I want to do what I am about to do today? And whenever the answer has been 'No' for too many days in a row, I know I need to change something."

https://news.stanford.edu/stories/2005/06/youve-got-find-love-jobs-says



# My WHY



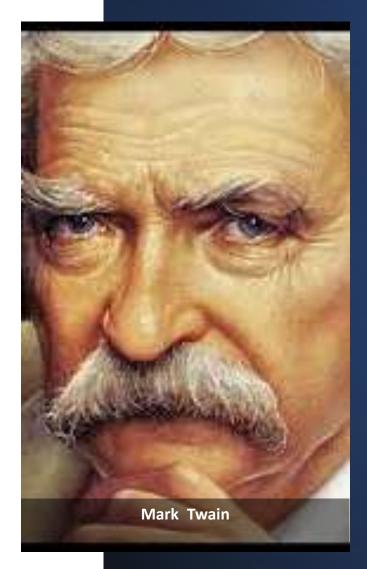
Helping people and parishes discover and live their stewardship callings so that they may have a good account before the awesome judgment seat of Christ

www.stewardshipcalling.com

# *"Two of the most important days of your life are:*

First, the day you were born; and

Second, the day you figure out why."





# But what if my calling is, shall we say, "different?"

## Share The Love





*"A new <u>commandment</u> I give you.* 

That you love one another, as I have loved you.

By this they will know you are my disciple;

that you have love for one another."

John 13:34-35

# The Birth of Charming Bill



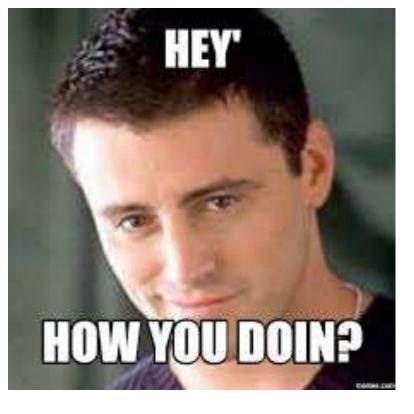


# <u>Always</u>

- ~ joke & smile
- ~ help before being asked
- ~ thank, 'ma'am' & 'sir' folks
- ~ be your most charming self



#### When someone asks me:





#### "Thank God, I'm great!"

# My Parting Shot

## "Have a blessed day."







## Servant Leadership

Leading by primarily focusing on the needs, growth, and well-being of people and the communities and organizations to which they belong.





"The most basic task of the Church leader is to:

- 1. <u>discern</u> the spiritual gifts of all those under his authority, and to
- 2. <u>encourage</u> those gifts to be used
- 3. to the <u>full</u>
- 4. for the benefit of <u>all</u>."

"Only a person who can discern the gifts of others and can humbly rejoice at the flowering of those gifts is <u>fit to lead</u> the Church."

## Spartan Phalanx Servant Leadership Philosophy

"Come back with your shield or on it."



#### Your shield was not meant to protect you. It protected the soldier on your left.





You are the light of the world. A city set on a hill cannot be hidden. Matthew 5:14

"Let your light so shine before men, that they may see your good works and glorify your Father in heaven."

Be A Human Light Bulb

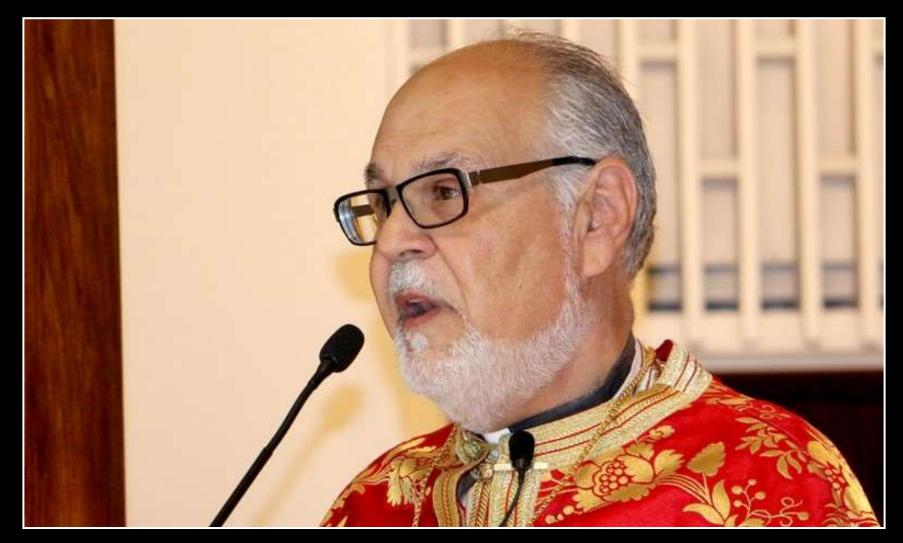


Darkness is not a thing.



It's merely the absence of light You can be a Human Light Bulb





## Hearing The Voice Of GOD



-	
Hearing The	
Voice Of	
GOD	

### Conduct yourself as if GOD is there with you...

- ~ everywhere you go
- ~ in every interaction
- ~ at all times

## ...because HE is !

## Christ's Final Instructions



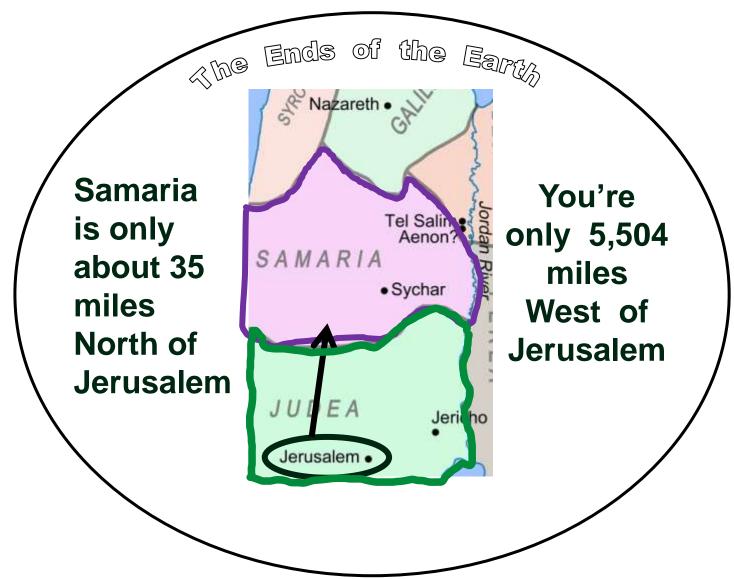


"And you shall be witnesses to Me in Jerusalem, in all of Judea, in Samaria and to the ends of the earth..."

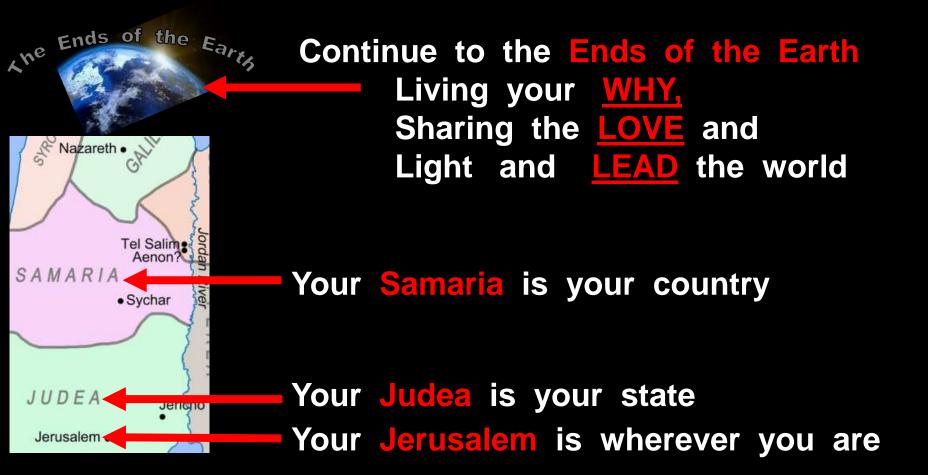
Acts 1:8

### Your Great Commission Map





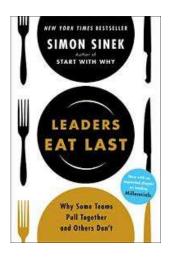
### Your Great Commission Map



## Leadership...

### ...is not about being in charge. It's about taking care of the people in your charge.





## Trust is The Key

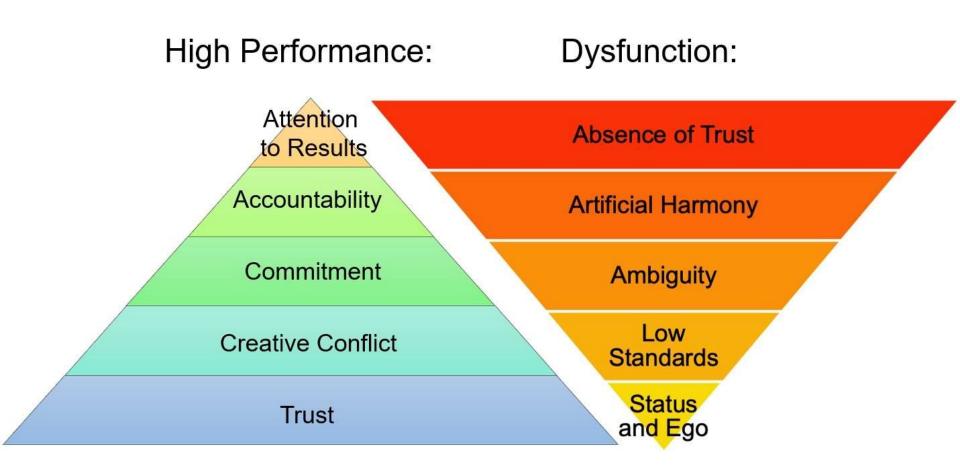
## "We must have trusting teams.

We have to create environments inside our organizations in which people feel psychologically safe."

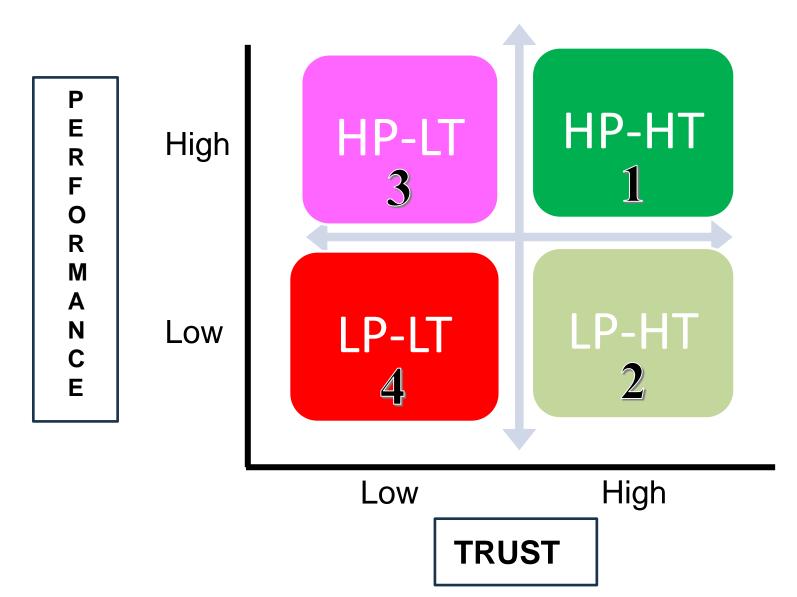


### **Five Habits of High-Performing Virtual Teams**

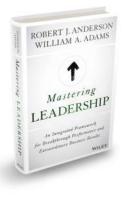
https://leading-resources.com/team-building/five-habits-of-high-performing-virtual-teams/



### Navy Seal Team Six Criteria



### Mastering Leadership<sup>1</sup>



#### "LEADERSHIP IS A CONVERSATION."

"How you show up in these conversations determines your level of effectiveness."



Mastering Leadership (2016) Robert Anderson & William Adams

"Whatever you do in life, surround yourself with smart people who'll argue with you."



John Wooden won 10 NCAA Championships in 12 years



Tom Hagen & Don Vito Corleone

#### Cultivate a Consigliere and Mentors at each stage in your life!

~ con·si·glie·re was a member of a Mafia family who was a trusted adviser to the leader and resolved disputes within the family.



## As iron sharpens iron, so one person sharpens another.

Proverbs 27:17



### What Is One Of The Biggest Challenges Facing Our Church and World?



$$\Delta S = S_f - S_i = \int \frac{dq_{rev}}{T}$$
$$\Delta S = \frac{q_{rev}}{T}$$



- Everything in the universe moves from order to disorder, and Entropy measures that change
- If you don't make positive changes, you <u>will</u> get negative changes

## "The best way to predict the future is to create it."

## Mastering Leadership<sup>1</sup>

this way:

T(n) = constant times n work for merging 2 sorted lists

## The top 2 challenges identified in a survey of 1,500 CEOs by IBM was:

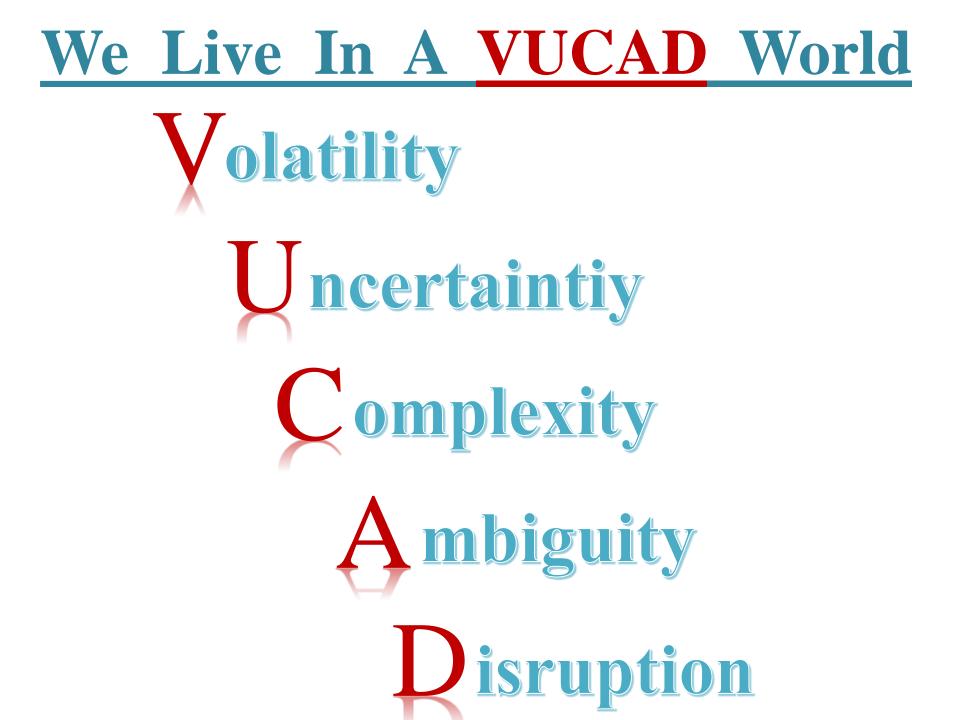
OBERT J. ANDE

1. escalating complexity,

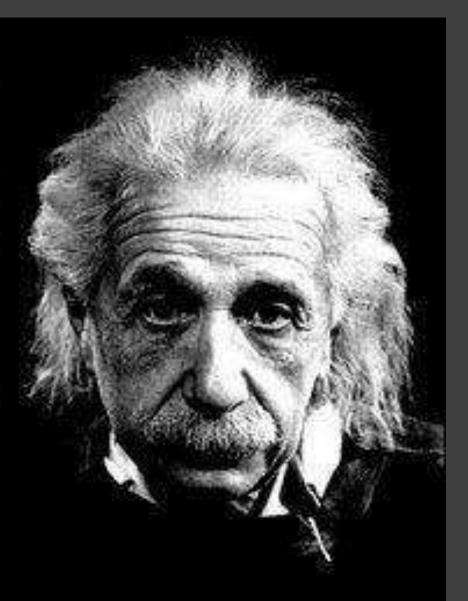
## 2. building the creative capacity in leadership to deal with it.

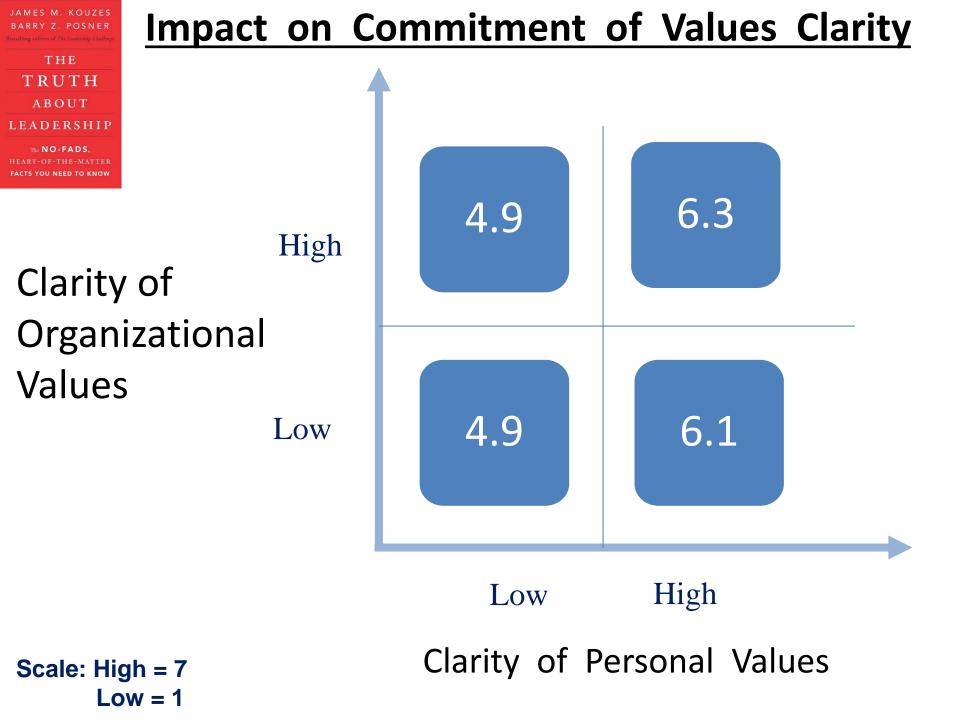
complexity = height x count of nodes + count of leaf nodes (i.e. how many times (i.e. how many times we divide a by 2 until we get down to problem o

not that's how Mastering Leadership (2016) Robert Anderson & William Adamshick is Lan =



**"WE CANNOT** SOLVE OUR PROBLEMS WITH THE SAME THINKING WE **USED WHEN WE CREATED THEM"** 

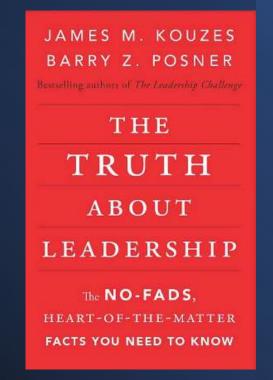




### Impact of Values Clarity on Commitment

 Clarity of <u>personal values</u> is absolutely most critical

 Make sure you, and those you lead, know their core values and can align them with the organization's core values



## **Core Values Are Biblical**

No. of Academy of the local division in which the local division in the local division i

### GOD'S Core Values



VI THOU SHALT NOT KILL

VII THOU SHALT NOT COMMIT ADULTERY

> VIII THOU SHALT NOT STEAL

IX THOU SHALT NOT BEAR FALSE WIINESS AGAINST THY NEIGHBOR

> X THOU SHALT NOT COVET

#### CHRIST'S Core Values

#### THE BEATITUDES

Blessed are the poor in spirit, for theirs is the kingdom of heaven.

Blessed are those who mourn, for they shall be comforted.

Blessed are the meek, for they shall inherit the earth.

Blessed are those who hunger and thirst for righteousness, for they shall be satisfied.

> Blessed are the merciful for they shall obtain mercy.

Blessed are the pure of heart, for they shall see God.

Blessed are the peacemakers, for they shall be called children of God.

Blessed are those who are persecuted for righteousness sake, for theirs is the kingdom of heaven.

Matthew 5:3-10

### Bill's Core Values

<u>Gl³</u>

## <u>Grit</u> <u>Integrity</u> <u>Inquisitive</u> <u>Inspirational</u>



### The Leadership Management / Dichotomy







Own the parish's Why, Vision & Future and hold managers accountable. Manage the Team to achieve the goals necessary to achieve the parish's Vision. Perform the tasks necessary to achieve the parish's goals.

### "The domain of the Leader is the



The work of the leader is change."





(Kouzes and Posner, 2017)



## <u>Orthodox Servant Leader</u>



I love unconditionally.



I do what I say.



I admit my mistakes.



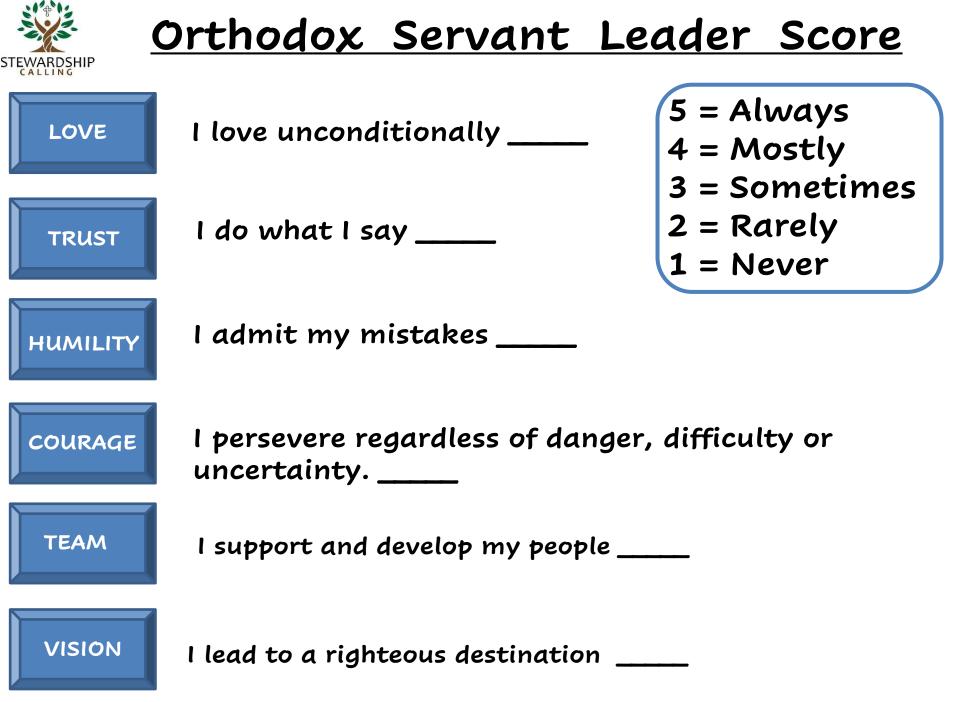
I persevere regardless of danger, difficulty or uncertainty.



I support and develop my people.



I lead to a righteous destination.



Ambitious Broad minded Caring Competent Cooperative Courageous Dependable Determined Fair Minded **Forward-looking** 

Honest Imaginative Independent Inspiring Intelligent Loyal Mature Self-Controlled Straight forward **Supportive** 

From 30 years of empirical research by Drs. James Kouzes & Barry Posner featured in: <u>The Truth About Leadership: The No-fads to the Heart of the Matter Facts You Need to Know</u>

#### **Top Qualities People Want In Their Leaders**

## Honest = 85% Forward-looking = 70% Inspiring = 69% Competent = 64%

AMES M. KOUZES BARRY Z. POSNER THE TRUTH ABOUT LEADERSHIP No.FADS. Intelligent = 42%AmbitBroad minded = 40%CouraDependable = 37%CaringSupportive = 36%LoyalFair Minded = 35%ImaginStraight forward = 31%MatureDetermined = 28%Self-CCooperative = 26%Independent

Ambitious = 26% Courageous = 21% Caring = 20% Loyal = 18% Imaginative = 18% Mature = 16% Self-Controlled = 11% Independent = 6%

### **Top Qualities People Want In Their Leaders**



(Honest + Inspiring + Competent)





1. Honest 2. Forward-looking

3. Inspiring 4. Competent



# "God doesn't call the qualified;

## God qualifies the called."

(Batterson, 2016, p. 78)

### You Don't Need A Title To Lead



"There are 'leaders' and there are those who lead."



### A Leader Leads By Example

"Leadership is not about personality. It's about behavior"

Kouzes & Posner



"In the end, leaders don't decide who leads.

#### Followers do.

If you think you're a leader and you turn around and no one is following you, then you're simply out for a walk."

#### Dr. James Kouzes

#### Bill's 2 Team <u>Premises</u>



# None of us is as smart as all of us are.





None of us can do as much as all of us can do together. "Two are better than one, because they have a good return for their labor.

If either of them falls down, one can help the other up.

But pity anyone who falls and has no one to help them up."

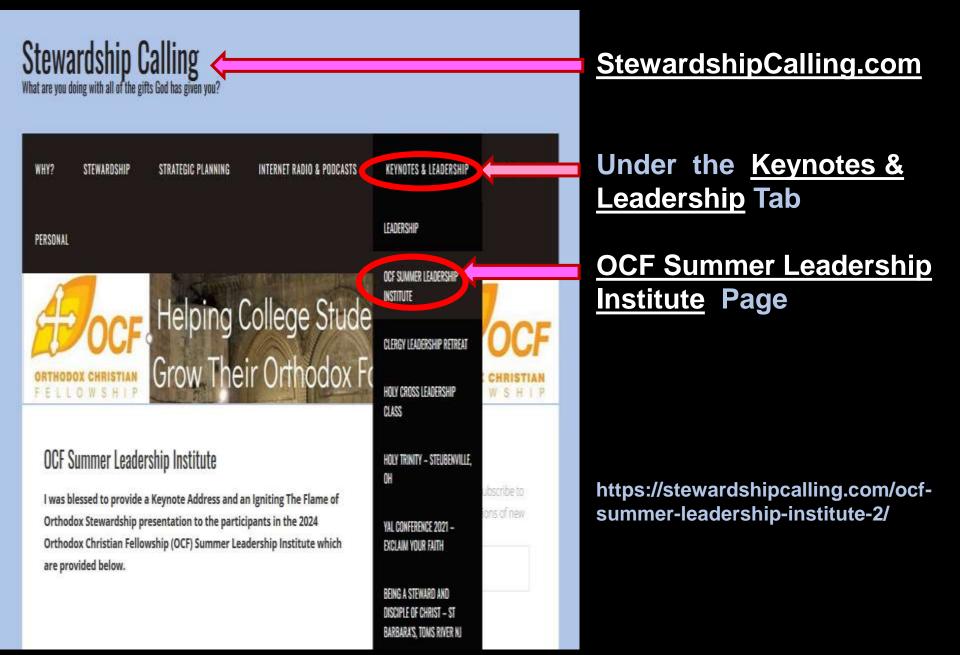




**Ecclesiastes 4:9-10** 



### You can download this presentation at:





Helping College Students Grow Their Orthodox Faith



## **Download This Presentation**



Additional Specific Leadership Content, Materials and a Suggested Reading List Are in the Åppendix

25

18

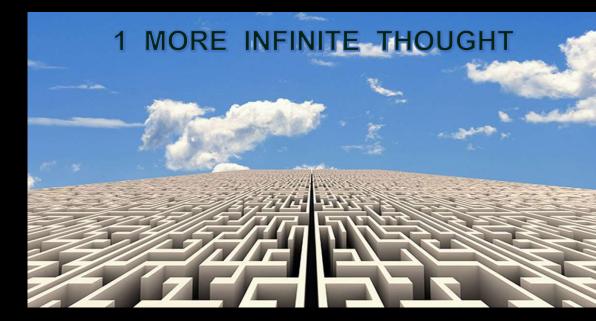


# **1 MORE INFINITE THOUGHT**



# ...not a finite game.

# You are playing an O game...





players are known
 rules are fixed
 endpoint is clear
 winners and losers are easily identified

(like football or chess)



#### **INFINITE GAME**

rules are changeable
 there is no defined endpoint
 players come and go
 there are no winners or losers
 there is only ahead and behind

(like life itself)

#### YOUR HISTORY

~ God has existed since "the beginning"

 Your Orthodox Church has existed for centuries after Christ started it

Your Archdiocese has existed for 100 years

 Your Orthodox parish has existed for many (many) decades

#### YOUR LAP

Prior leaders got you here
This is merely your lap
Run it well, and you bless future generations

"..the time of my departure is at hand. I fought the good fight, I have finished the race, I have kept the faith."

2 Timothy 4: 6-7

# What do you plan on doing under your watch?

# WHAT WOULD YOU DO IF YOU WEREN'T NFRAID?





#### https://www.youtube.com/watch?v=mtftHaK9tYY

# "The Master in the Art of Living...

...makes little distinction between his work and his play, his labor and his leisure,

- his mind and his body,
- his information and his recreation,
- his love and his religion.

He hardly knows which is which.

He simply pursues his vision of excellence at whatever he does, leaving others to decide whether he is working or playing.

To him he's always doing both."



# TURN#PAGE

There comes a day when you realize turning the page is the best feeling in the world.

Because you realize there's so much more to the book than the page you are stuck on.



# WHY are you here What are your CORE VALUES Where are you going (VISION)

# There is hope for your future, declares the Lord.



# "Either lead, follow or get out of the way."



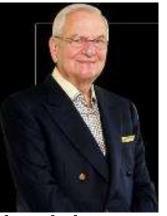
Ted Turner



**Thomas Paine** 



**General George S. Patton** 



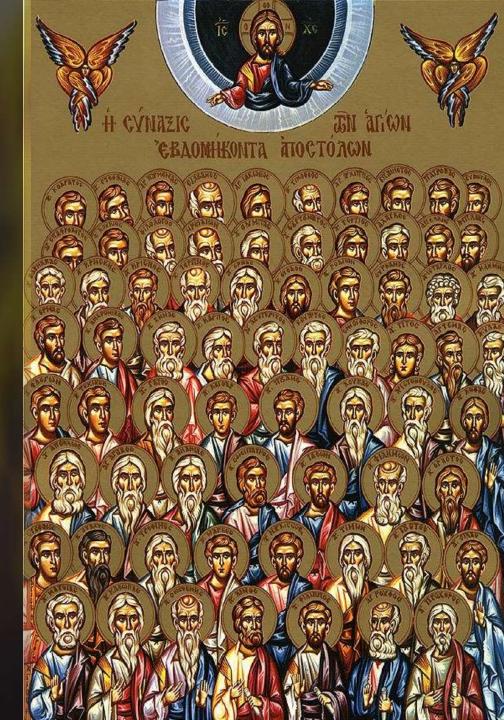
Lee A. lacocca



**Bill Marianes** 

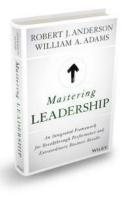
You have now been called as one of the 70 Disciples

Luke 10:1



# Appendix

# Mastering Leadership<sup>1</sup>



"Leaders succeed or fail depending on whether or not they clarify role expectations and keep their promises

"Our success as a leadership team is tied directly to:

- ~ our level of alignment on vision and direction,
- ~ our agreement on key strategies, and
- ~ how well we execute together"

Mastering Leadership (2016) Robert Anderson & William Adams

#### **5 Practices of Exemplary Leadership**



#### 1. Model The Way -

know and live your core values and WHY



#### 2. Inspire a Shared Vision

 articulately share the exciting possibilities of a future destination



#### 3. <u>Challenge the</u>

Process – ask questions, experiment, and test the unknown



#### **4. Enable Others To Act**

- great dreams are achieved through collaborative and trusting relationships



#### 5. Encourage The

<u>**Heart**</u> – celebrate the values and victories of your teams

# Selected Common Attributes of <u>Good Servant Leaders</u>



- 1. <u>LISTEN</u> actively, to different perspectives, and reflect
- 2. **EMPATHY** understand and relate
- 3. <u>HEALING</u> help overcome challenges
- 4. AWARENESS external and internal
- 5. **PERSUASION** convince rather than subjugate
- 6. **CONCEPTUALIZATION** see the dream and the path to it
- 7. FORESIGHT convert past lessons to future actions
- 8. **STEWARDSHIP** fulfill one's calling by helping others
- 9. <u>GROWTH OF PEOPLE</u> empower people to grow
- **10. <u>BUILDING COMMUNITY</u>** create a better organization, community, and world

(Sources: Greenleaf, 1970; Spears, 2010)

#### Patterson's Summary of Greenleaf's

Elements of Servant Leaders

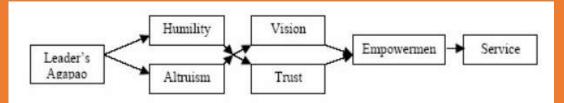


Figure 1, The model of constructs, This model details how the servant leadership constructs work together beginning with agapao love and ending with service.

- 1. Love
- 2. Humility
- 3. Altruism
- 4. Vision

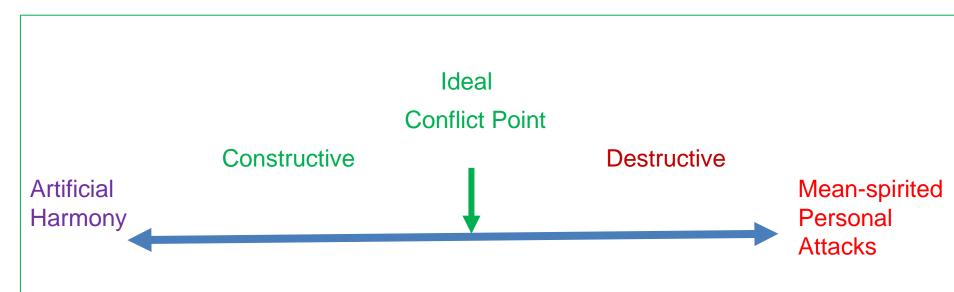
- 5. Trust
- 6. Empowerment
- 7. Service



## The Five Dysfunctions of a Team

Patrick Lencioni

- Lack of <u>TRUST</u> = vulnerability, being open and able to productively discuss failures, errors, weaknesses, ands even fears.
- Fear of <u>CONFLICT</u> = productive, ideological conflict passionate, unfiltered debate around important team issues. A little discomfort is helpful.



"Whatever you do in life, surround yourself with smart people who'll argue with you."



John Wooden won 10 NCAA Championships in 12 years



Tom Hagen & Don Vito Corleone

# Cultivate a Consigliere!

con-si-glie-re -

~ a member of a Mafia family who serves as an adviser to the leader and resolves disputes within the family.

~ an adviser to an important or high-ranking person.



## The Five Dysfunctions of a Team

Patrick Lencioni

 Lack of <u>COMMITMENT</u> = embrace disagreement and temporary indecision while extracting every possible idea, opinion and perspective to achieve clarity and buy-in = "disagree and commit"

 Avoiding <u>ACCOUNTABILITY</u> = "the willingness of team members to remind one another when they are not living up to the performance standards of the group"

## Leadership Don'ts - 101

#### DO NOT

Micromanage day-today parish or ministry operations if you expect talented people to work for the Parish It doesn't make sense to hire smart people and then tell them what to do; we hire smart people so they can tell us what to do.

**Steve Jobs** 

"Manage the RESULTS not the PROCESSES"

# Mastering Leadership<sup>1</sup>

this way:

T(n) = constant times n work for merging 2 sorted lists

# The top 2 challenges identified in a survey of 1,500 CEOs by IBM was:

OBERT J. ANDE

1. escalating complexity,

# 2. building the creative capacity in leadership to deal with it.

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## The Five Dysfunctions of a Team

Patrick Lencioni

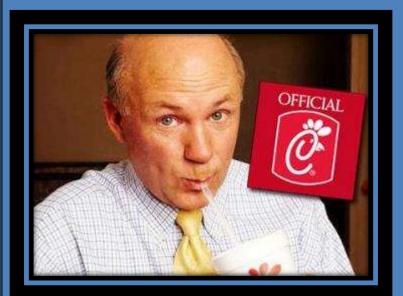
5. Inattention to <u>RESULTS</u> = A Scoreboard that unambiguously identifies how the team is doing at achieving the final agreed-upon result and how much time is left.





Learning throughout life Examination of facts and alternatives Act with diligence **D**oubt and verify Excellence in everything Kenew yourself and your organization Servant leadershp Humility Innovation atience

## Modern Day Servant Leader Hero



Chick-fil-A's<sup>®</sup> Mission is "To glorify God by being a faithful steward of all that is entrusted to us and to have a positive influence on all who we come in contact with."

Dan Cathy Chairman Chick-fil-A, Inc.

Dan's favorite saying: "Chick-fil-A<sup>®</sup> is a leadership development company disguised as a restaurant business."

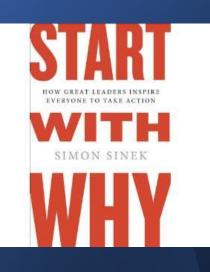


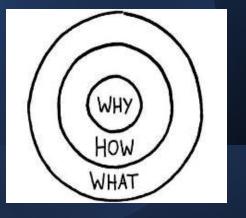
Leaders of a church will either be risk takers, or church caretakers who will eventually become its undertaker.



You Were <u>NOT</u> Called to Attend a Conference

You were called to be an intentional Orthodox Christian leader





Simon Sinek

### "There Are Leaders And <u>There Are Those Who Lead"</u>

~ "Leaders merely hold a title or position of power or influence."

~ "Those who lead, inspire us to follow them."

~ "We follow those who lead, not for them, but for ourselves."



# Orthodox Building Blocks of Servant Leadership





COURAGE







#### Who Owns The Problem?

"Any time the majority of people behave a particular way the majority of the time, the people are not the problem. The problem is inherent in the system.

As a leader, you own responsibility for the system.

...if you find yourself blaming the people, you should look again."

> W. Edwards Deming (father of the Quality Movement)



# Servant Leadership **Books Worth** Reading



Selected Servant Leadership Resources

See also: www.stewardship calling.com/leadership



## Here's to the crazy ones.

The round pegs in the square holes. The ones who see things *differently*. They're not fond of rules.

You can quote them, disagree with them, glorify or vilify them.

Because they change things. They push the human race forward.

And while some may see them as the crazy ones, *we see genius*.



The rebels. The troublemakers.

are the ones who do.

And they have no respect for the status quo.

About the only thing you can't do is *ignore* them.

Because the people who are crazy enough to think they can change the world,

The *misfits*.





Think different



# WHY LOVE LEAD

Being an Orthodox Servant Leader & Disciple of Christ in Your Jerusalem...



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